

### **SKAGEN Funds Annual Report 2007**

Some only see the clouds - we see a ray of sunshine

Our funds 2007

Portfolio managers' report

Keeper of the faith

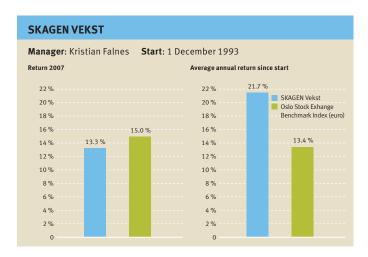
Interview with Kristian Falnes, Investment director in SKAGEN Outlook 2008

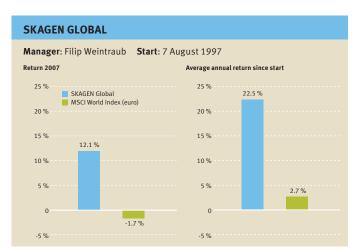
A good time for bargains

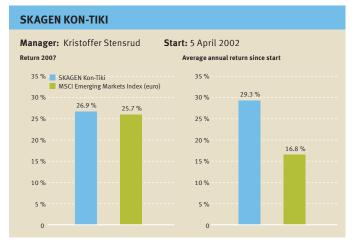
The art of common sense

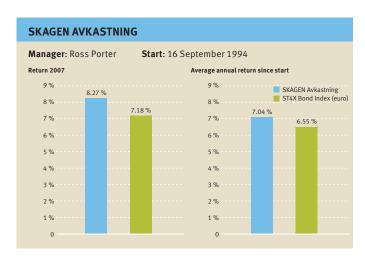
### **Another good year**

2007 was another good year for SKAGEN's clients, despite temporary turbulence and unrest in many markets. Both of our fixed income funds and two out of our three equity funds, which are ranked among the best in the world, delivered better returns than their respective benchmark indices.











Unless otherwise stated all figures quoted in this report are in Euro, except for the annual account numbers and notes, which are in Norwegian kroner.

SKAGEN Funds only has authorisation to market its money market funds SKAGEN Høyrente and SKAGEN Høyrente Institusjon in Norway and SKAGEN Krona in Sweden. Information regarding these funds is included in the official accounts and audited information hereto. Other information regarding these funds from the Norwegian version of the report has been excluded in this English language publication.

The Annual Report 2007 was originally prepared in Norwegian. This is a translated version that is published with reservations regarding possible errors and omissions as well as erroneous translation. In case of conflict between the Norwegian text and the English translation, the Norwegian text shall prevail. The Norwegian version of the Annual Report 2007 is available on www.skagenfondene.no.

### The best at the world's end

A while back a Swiss newspaper wrote that the greatest investment company in the world is situated at the end of the world. The end of the world is defined as Stavanger, Norway and the company as SKAGEN AS

It is to some extent understandable that, to the average European, a small town in Norway, which isn't even a capital city, may seem like the back of beyond. And it is interesting that the distance travelling to Stavanger from the rest of Europe appears greater than if you are travelling in the other direction. Still, in a globalised spherical world, the town is not as distant as most people think.

SKAGEN AS was founded in 1993 and is still headed from Stavanger. A culturally diverse group of investment professionals with years of experience from various markets and backgrounds are gathered here in an intellectual collective. While deeply rooted in a value investing tradition, SKAGEN has developed and kept to its own style. You can read more about our investment philosophy on page 8. The result is extraordinary, with extremely good historical returns. All our equity funds are, as of 2007, among the best in the world and rated AAA by Standard & Poor's.

SKAGEN started its international activity in 2001 in Sweden and currently also has marketing permission in Denmark, Finland, Iceland, Luxembourg, the Netherlands and the UK. We currently market three global equity funds and one bond fund.

It is all too human to fear the unknown, and Norwegian funds are still perceived as an unknown phenomenon to most Europeans. Still, the Norwegian finance sector has its core laws and regulations determined by the EU commission. More about this can be seen in our Business Support and Compliance Manager, Frances Eaton's article on page 36.

The funds managed by SKAGEN are denominated in Norwegian kroner, but subscription and redemption can be carried out in various



Åge Westbø, Deputy managing director of SKAGEN Funds.

currencies, such as euro, British pounds and US dollars. This is not done by means of share classes but by pricing the funds' assets in different currencies. You can therefore buy units in one currency and redeem the same units in another if you wish. The currency risk that exists in the fund will be the combination of currencies in the portfolio. In general is it possible to hedge against the effects of currency fluctuations? In his article on currency risks on page 38, Harald Haukås, one of our analysts, maintains that in the long term, it is the management of the fund that is decisive.

Good communication is important to SKAGEN, and we therefore spend a lot of time improving the ways we keep in touch with our clients. Through our Market Reports, Annual Reports and monthly Status Reports, as well as our webcasts and meetings, we seek to provide our clients with the most relevant and timely information. You can subscribe to SKAGEN's news service at www.skagenfunds.com.

Stavanger may well be situated at the end of the world, but it's just as much a part of it. SKAGEN adheres to the same set of rules as the rest of Europe and we are working very hard to live up to the trust our clients have shown in us.

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# Another good year

In spite of occasional turbulence and unrest on the stock exchanges in several markets, 2007 turned out to be yet another good year for SKAGEN clients. All our fixed income funds and two of our three equity funds, which are ranked among the best in the world, outperformed their respective benchmarks.



SKAGEN Global rose 12.1 percent during the year, and again ended up well above the Morgan Stanley World Index. Measured by returns, the fund has been ranked by Standard & Poor's as number 5 out of 1359 global funds over the past 5 years, and has beaten the World Index every year since its start in 1997.

SKAGEN Kon-Tiki rose by 26.9 percent in 2007, and beat the Morgan Stanley Emerging Markets Index. Standard & Poor's ranks the fund as number 1 out of 434 emerging market funds, measured by returns over the past 5 years. The fund has beaten its benchmark in every year since its launch in 2002.

SKAGEN Vekst rose by 13.3 percent and ended the year a little below the Oslo Stock Exchange. This fund is also rated by Standard & Poor's, and with a AAA it has the highest possible qualitative rating for its category.

### The fixed income funds

Both of our internationally marketed fixed income funds also performed better than their benchmarks. SKAGEN Tellus and SKAGEN Avkastning delivered returns of 3.6 percent and 8.3 percent respectively.

# "It is particularly gratifying to see that our clients are not only the most satisfied with their return on investment, but also with the communication, service and follow-up they receive."

Our ambition is not to be the best fund over the past 12 months, but to be best in the long term by achieving excess returns and avoiding major capital losses. Our 2007 achievements made an important contribution to the realisation of this ambition.

### Strong efforts in client communication

We have continued our efforts to strengthen service and communication. Our customer service capacity has been increased in order to maintain a high level of follow-up. Our website has been further improved, with focus on current news, TV webcasts and web meetings. The Market Report is now issued simultaneously in our home markets of Norway and Sweden, and is electronically available in English shortly thereafter.

With the introduction of multiple currency fund prices, our Swedish clients are now able to establish SEK saving agreements, and all overseas clients may now receive information about prices, execute transactions and receive return reports in their desired currency.

As before, we have focused on providing information to our clients, also via direct dialogue in connection with town-hall information meetings. In Norway, over 7000 clients participated in almost 100 information meetings. In Sweden we increased the frequency of these meetings, and in 2007 we arranged more than 150 information meetings from Skåne in the south to Kiruna in the north.

### Satisfied and loyal clients

SKAGEN regularly conducts market research to find out more about what our clients think about our products, service, communication and follow-up. According to the latest annual independent funds survey, SKAGEN clients are the most satisfied. 92 percent replied that they would recommend SKAGEN to others. This is a very strong "ambassador" share – regardless of industry. It is particularly gratifying to see that our clients are not only the most satisfied with their return on investment, but also with the communication, service and follow-up they receive.

From our own client survey, we see that our Swedish clients are actually more satisfied than the Norwegian ones. Sweden is a more mature fund market, and we should expect more critical and demanding investors. Thus, we are happy to see that our Swedish clients give us a particularly high score on competence.

We are proud and pleased with the feedback from our clients, at the same time as we recognise that this is just a snapshot of a situation that we have to work hard to maintain. The funds survey also shows that SKAGEN clients are the most aware of the respondents, and that it is our clients that have the highest return expectations.

We thank our clients for their confidence and will do our outmost to continue to reach our objective of delivering the best possible risk-adjusted return, service, communication and competent follow-up in the future.

#### **New branches**

In the autumn of 2007 we opened an office in Gothenburg, Sweden, and more than 400 clients and guests attended the opening. Last year was the first complete financial year for our branches in Tønsberg and Copenhagen. By establishing these offices, we have come closer to our clients, and increased our level of service in important areas of the market. During the past year, SKAGEN was authorised to market its funds in Norway, Sweden, Denmark, Finland, Luxembourg, the Netherlands, Iceland and the UK.

At the end of 2007, SKAGEN had more than 143,000 clients. 4,300 of these clients were Swedish direct clients, and we also reach a large number of clients through our Swedish distributors. For the second year in a row, SKAGEN had the greatest net subscription inf ow of any equity fund in Sweden. Assets under management from Swedish clients have increased from EUR 881 million to EUR 1.92 billion.

2007 was also the year when SKAGEN made its international breakthrough. The British and the Dutch, in particular, have developed a taste for our funds. In the Netherlands, 300 potential clients participated in a town-hall information meeting. Net subscription from the Netherlands was EUR 189 million, and EUR 289 million from the UK.

### Quality at all levels

2007 has demonstrated the value of being an integrated fund management company, meaning that the client and portfolio functions are closely integrated. We are just as concerned with the return actually achieved by each individual client, as we are with the overall return we create in each fund. We concentrate our efforts on what we know best, and therefore only offer funds for which we have the skills and capacity to do a superior job.

### Kristian Falnes new Investment director

In November, Kristian Falnes took over the position as Investment director from Kristoffer Stensrud. After ten years of managing SKAGEN Vekst, Kristian Falnes is the natural choice, and the best candidate for the position. He has solid experience in implementing our investment philosophy, and is a key member of the management team. He will continue to manage SKAGEN Vekst. Kristoffer Stensrud has long wished to cultivate the professional part of his work, and spend less time on administrative tasks. Clients and employees alike will benefit from the experience and management skills of Kristian Falnes, as well as his talent and commitment to good organisation and management.



Kristian Falnes, Investment director SKAGEN Funds.

Successful investment managers are often intellectually arrogant adrenaline junkies, bursting with pretensions but full of insecurities. In Kristian Falnes, I found the owner of a terrific investment record who is modest, unassuming, hard-working, a decent family-oriented man of simple pleasures. Underneath, though, are a strong backbone, focus and determination, a personality anchored in common sense and secure convictions.

### Kristian, who are you, really?

I'm the unglamorous and down to earth hick from the fishing village that grew up to become the oil capital of Norway. I grew up in Stavanger, Norway, when it really was a village, post fishing and early oil. At school, I liked numbers and did accountancy and economics. I went to the Norwegian School of Management in Oslo and imagined that I'd end up as a chief financial officer. I've been married to Torhill for 20 years – she manages a successful software company. We have three children between the ages of 9 and 15.

### What shaped your development?

I was lucky enough - though that wasn't how it felt in 1987! – that my first job was cleaning up after a big financial bust. You learn more in slumps than booms. Next, working at the coal seam for an Oslo-based finance company reinforced the critical importance of cash f ow. Subsequently I returned to Stavanger for seven years varied experience in research and portfolio management. Working with Kristoffer Stensrud has definitely been a major inf uence on my development.

# Keeper of the Faith

Kristian Falnes, Investment director of SKAGEN Funds and manager of SKAGEN Vekst, talks to British investment specialist Peter A. Scott.

### When did you see the light and join SKAGEN Funds?

In November 1997 – just over ten years ago – I was invited to run the Norwegian component of SKAGEN Vekst. I assumed full responsibility of the fund in 2000. In 2007 I became Investment director of SKAGEN Funds.

### What's the big issue for you in your new role?

That's easy – it's about helping to sustain great risk adjusted investment returns as the assets under management grow.

# I suspect you mean avoiding the "shooting star" syndrome, i.e., when top-performing investment boutiques evolve into rather average major fund managers?

Yes. Part of my job is nurturing and sustaining those key elements of our investment philosophy and culture, which drive our investment performance, whatever our size.

### Isn't there an inevitable dilution now the company is a big player?

No. SKAGEN may be a big fish in the small Norwegian pond but globally, it's not even a brisling. And our philosophy and processes are as strong as ever.

### When I was a director of a London investment house with hundreds of accounts, our fund managers spent less time managing money than marketing new funds. Will you?

Our strategy is the exact opposite. We are focusing additional investment resources on a very small number of funds. We take on clients who don't divert our energies.

# The Portfolio Department now consists of 14 professionals. How is the SKAGEN culture coping with the addition of smart, strong-minded individuals? Don't they have their own ideas and modi operandi?

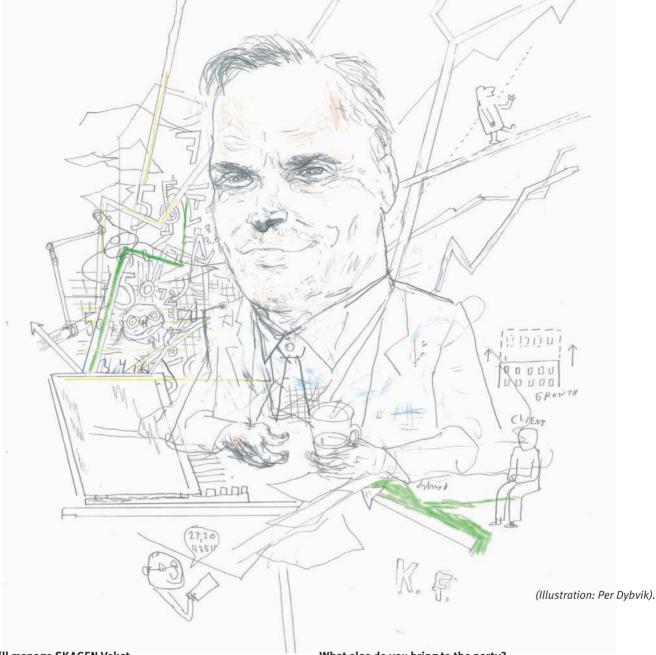
We would never suppress fresh thinking or creativity, but our strong philosophy, belief in our investment processes and attitudes aren't changing. What we have needed to adapt is our management priorities: we put more effort into the processes concerning dissemination of information, analysis and decision-making. Great investment ideas are precious. Ensuring their implementation is vital.

### How do you sustain morale, particularly during rough patches?

This just isn't an issue, our morale is very robust. Talented portfolio managers don't come to Stavanger for its palm trees and exotic nightlife. But we nurture an environment that's fun, open, stimulating and inclusive. Any member of the team can put up an idea, make an investment case — and be treated with the same disrespect if it goes wrong.

### What don't you enjoy about being investment director of SKAGEN?

Being more of a public figure. Getting up in front of large audiences – I'm not by nature an entertainer. I've trained myself, but it still doesn't come easily.



### You still manage SKAGEN Vekst. How does your style differ from other fund managers?

I suppose, like all the others here, I'm grounded and practical rather than opportunistic.

I'm a miser – I hate to lose money. I won't overpay, even for great companies. Avoiding disasters isn't as glamorous an occupation as spotting winners, but it can contribute just as much, or more, to investment performance. And I'm very patient – I'll wait and wait to get in at the right level.

I'm conservative. I need all the facts. I won't own things I don't understand or trust. Forget ten times sales or ten times book for today's tech miracle - which could be tomorrow's Wal-Mart discount promotion.

### What else do you bring to the party?

I have to be much closer than the rest of the team to opportunities in Norway. Also, as a Stavanger native, I know – and grew up with – lots of our unitholders, many of whom believe in us as much as we do ourselves. Because of this, we have very few "fair weather friends"; the unitholders know that we are running a marathon, not a sprint. This mutual trust helps define us as a company.

### Finally, what do you enjoy most in your spare time?

I wish I had more of it. I have a great job, but I'm not a workaholic! My favourite time is Easter, when we go to the mountains with three or four other families. What could be better than a long ski trip with the family in the Easter sunshine.

### ABOUT PETER A. SCOTT

Peter A. Scott is "retired", lives mainly in Malta, smokes cigars and supports his band, Ska Cubano. In his previous life he was a Member of the London Stock Exchange, ran investment management companies and pioneered emerging market investment a decade too soon. He learned to write at "The Economist". SKAGEN Funds occasionally tempts him out of retirement as a guest columnist.



## No to Fashion

In investment industry jargon, we are "stockpickers". SKAGEN does not use overall market timing, or industry or geographical allocation, as our main tools. Instead, we focus on buying, at the right price, and holding shares in companies with hidden value and/or hidden potential.

SKAGEN's investment philosophy is encapsulated in our "3 U's" – Unpopular, Under-researched and Undervalued.

#### The right philosophy...

There are "fashions" in investment which often result in irrational pricing of shares. Our ambition is always to be out of fashion! We are therefore 'contrarians', which means that we normally assume that the conventional wisdom is wrong about Unpopular shares. We then try very hard to identify where and why the crowd is wrong. The market is often right; there is a good reason why the company is unpopular. We only invest when our research tells us that we are looking at a mispriced quality company.

If a share is Unpopular, it is almost inevitably also Under-researched. Equity analysts don't waste resources researching shares on which they can't generate commission. Our portfolio management team has a substantial research capability, which is used to focus on the third 'U' – Undervalued assets.

However, it isn't enough for shares just to be undervalued. We must also be able to identify "catalysts", events or developments that will cause the market (others) to also discover that the share is undervalued. One catalyst could simply be the company's own performance. E.g. where a business model has been misunderstood by the market and proves more successful than the crowd expected. Other catalysts are more typical, such as management changes, restructuring, improving corporate governance, potential mergers and acquisitions.

We have the patience for the philosophy to produce results. Excessive portfolio turnover is a performance-killer. On average, we hold on to our companies for four years.

### ...implemented well

A key and essential extra dimension of the investment philosophy is how the portfolio management is organised. Our management company was established by, and is still mainly owned and run by, investment professionals with long experience from the capital markets. Thus, the investment process remains wholly in the hands of the managers.

We do not just seek to recruit the best portfolio managers, we also emphasise diversity, be it of culture, education and experience. We avoid clones of ourselves. Our intellectual lifeblood is new perspectives, creativity, thinking "outside the box", allied to hard work and thorough research — and a big dose of practical common sense.

Within our philosophical parameters, and legal limitations, senior portfolio managers have complete freedom to run their funds as they see fit in the unitholders' best interests. They draw on a common research platform, but sometimes arrive at different investment conclusions.

All of this leads to a stimulating, exciting environment that results in our portfolio managers staying with SKAGEN. Financial incentives further align the interests of the portfolio managers with the interests of the unitholders.

Our rapidly growing fixed income management team is grounded in the same philosophy as equity management. Cooperation between equity and fixed income managers, allied to SKAGEN's global perspective, is vital. Recently it helped us to evade the worst repercussions of the financial crisis.

«There are fashions in investment which often result in irrational pricing of shares.
Our ambition is always to be out of fashion!»



## 2008: A good time for bargains

"Some economists make weather forecasters look good". With that caveat, here is a summary of some of our thoughts at the start of the new year.

US recession or not, the global economy will slow down in 2008. However, global growth will be maintained at a relatively high level. Emerging market consumers are becoming increasingly important contributors to keeping the global wheels rolling along at a nice pace.

China, India, Russia and Latin America will continue to be the major growth contributors, with the former as the clear lodestar - and the biggest risk. The Middle East and Africa are now starting to bloom for real.

During the past three years, global real economic growth has been clearly above the trend of the past 20 years. 2008 will provide slower growth than in recent years.

With this as a backdrop, we believe the following developments will be important for the markets in 2008:

- Emerging market consumer spending will become increasingly important. Many hundreds of millions of people in China, India and other emerging countries are climbing rapidly up the economic ladder towards western standards of living. Bicycles will be traded for cars, shacks for houses and some of the rice will be exchanged for salmon and steak.
- With increasing growth in the poor part of the world, a great pressure will remain on consumer related commodities. Big investments are expected on the supply side, particularly in the energy sector.

- In the emerging markets there is great demand for infrastructure investments, including roads, power grids and airports. This is good news for companies supplying input factors for infrastructure construction.
- The weak US dollar will stimulate increased exports from US multinationals. The agricultural sector will probably do fairly well, based on higher prices for agricultural products globally.

«US recession or not, the global economy will slow down in 2008 - but global growth will be maintained at a relatively high level.»

### Lots of good news outside finance and property

As we write, the credit and money markets are still very scared. After realising their losses, banks are in need of new capital infusions. Stagnating and falling property prices, on both residential and commercial properties, lead to falling earnings also in this business. Companies that are reliant on western consumer spending, particularly in the US, may be facing a tough year.

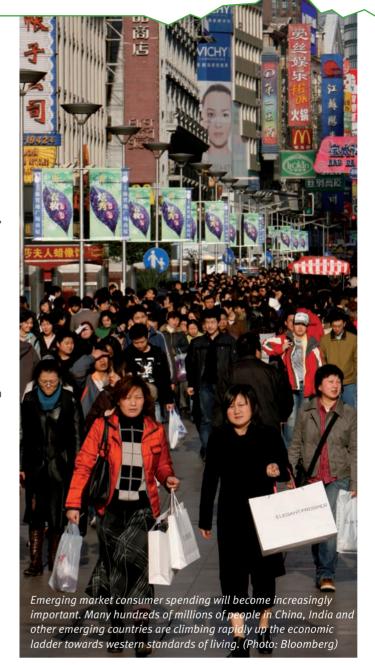
Outside the banking sector, balance sheets seem to be in good shape, but for the first time since the equity boom started in 2003, analysts' earnings forecasts are generally too optimistic. Investors, on the other hand, appear to have adjusted their expectations downwards considerably in the first half of 2007. See the graph "Lowest growth expectations in ten years".

#### Lots of money on the sidelines

Continued big profits from industry and balance sheets full of cash, especially in the energy sector, indicate that there is lots of long-term capital out there seeking a home. Not to mention the emerging market sovereign wealth funds, which have already made their mark by providing fresh capital to seriously crippled US financial institutions. There will be more money available from this source.

Central banks in credit-squeezed economies may have to allow interest rates to fall much further, and thus provide liquidity.

The year ahead will not be easy. It may be quite volatile. But fear and uncertainty often cause asset mispricing. M&A may be surprisingly buoyant. And for long-term, value-driven stockpickers like SKAGEN, more bargains should appear. We look forward to an interesting and profitable year.





In recent years, the emerging markets, led by China, have become increasingly important for world economic growth (this will also prove to be true in 2007, when the figures become available). The role of the US and the Euro countries has been shrinking. Japan, which was a relatively big contributor in the early 1970s, has now shrunk to "almost nothing".



A composite index of different expectation indicators used by global investors shows that the expectations of world economic growth and corporate earnings are at their lowest levels in more than ten years.

## Towards a dual picture of the world

During these dark days for the global equity markets, emerging market investors have faith in the future. However, the big question is to what extent the emerging markets will now decouple from the developed countries.

Unusually, the global emerging markets fell by 2.3 percent during the first 11 days of 2008, while the developed equity markets and the Oslo Stock Exchange were down 4.5 and 9.2 percent respectively, measured in euro. The leading indicators from the US economy that were reported around the turn of the year were gloomy, and vouch for poor performance by the world's largest economy in the first half of the year. Recently we heard about massive write-offs of the loan portfolios of banks and financial institutions, primarily by the major US financial groups.

A lame US banking system is now being refinanced by investors from what we only just six months ago referred to as the Third World, the global emerging markets. This ref ects our view of a new economic world order.

However, the big question is to what extent the emerging markets will now decouple from the developed countries. We have previously suggested that we should not use the Asian crisis of 1997-2000 as a benchmark for performance of the global markets going forward. Rather, we should refer to 1990-93, when both fundamental

economic developments and the equity markets went separate ways in the two regions.

#### Housing and banking crisis

In developed countries, the economy was, then as now, characterised by housing and banking crises in the US, UK and the Nordic region. Europe had to maintain a restrictive monetary policy in order to mitigate the effect of German reunification. Unless the US credit problems are directly contagious to the European banking system, which we consider quite unlikely, more f exible currency exchange rates in this decade will probably have fewer damaging effects than 17 years ago. Already, the weakening of the GBP ref ects the fact that the UK will probably experience a significant slowdown. In line with the US, the UK has already improved its competitiveness significantly.

Many commentators have noted that the spread between emerging market government bond yields and US treasury yields has been rising moderately recently. This usually signals greater risk aversion, and thus a potential subsequent drop in equity prices. However, we believe that this is because US treasury yields have sunk like a stone, and that the greater spread is therefore due to real underlying cyclical trends.

### Liquidity driven rally?

During Christmas 2007 we saw several encouraging signs globally. The interbank rate has fallen sharply. Injections of money by central banks have proven to work. It was also positive that the US federal funds rate will probably be falling significantly more than was expected only a few weeks ago. At the same time, the other developed countries have passed the interest rate peak for now. With an increasing supply of money to the capital markets, we may suddenly find ourselves in the middle of a strong liquidity driven rally by the equity markets.

Many people associate slower economic activity with falling commodity prices and shipping rates.

«A lame US banking system is now being refinanced by investors from what we only just six months ago referred to as the Third World, the global emerging markets.»



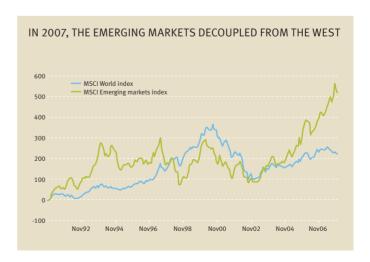
Many people associate slower economic activity with falling commodity prices and shipping rates. Since the turn of the year, the latter have trended down, from extremely high levels, while the prices of both industrial and agricultural commodities have risen significantly. (Photo: Bloomberg).

Since the turn of the year, the latter have trended down, from previously extremely high levels. However, please note that the prices of both industrial and agricultural commodities have risen significantly into the New Year. This is usually not an indicator of a strong global slow-down.

### Reversal?

If we base our arguments on the presumption that what we are now experiencing is completely different from 1997-2001, we arrive at a number of interesting implications. One is that commodity prices probably have not reached their peak. The other is that world trade – as opposed to normal behaviour – is not declining, which indicates a higher oil price than most investors are now anticipating. Many will remember 1998 with horror. The year when the oil price plunged to 10 dollars a barrel (The Economist predicted that it would reach five dollars) and the Norwegian equity market was cut in half from peak to trough. In fact, the Oslo Stock Exchange did not recover properly until 2003. During 1999-2000 we had a couple of sector- and dollar-dominated, highly speculative years, which ended with a tremendous slump for both technology shares and the dollar.

We hope that a new economic world order will provide better luck this time!



Since the autumn of 2001, the global emerging markets have experienced better price performance than the developed markets. However, the great decoupling took place last year, when the emerging markets were up 26 percent, while the developed markets were down almost 2 percent, measured in euro. The same phenomenon occurred in 1991-1993. The indices are in euro, and not adjusted for dividends.

# **Free Markets:** a Premature Obituary

Is the renascent authoritarian left about to defeat capitalism in the global emerging markets? Will energy riches and bribes mean the defeat of liberal democracy?

"A continent sliding into dictatorship" was the headline of a recent critical article on South America in the Sunday Times. Dozens of articles warn of a newly aggressive Russia, defining itself in muscle-f exing confrontations and the restoration of Kremlin control over major companies. A mooted Russia - Belarus union heightens fears of New Soviet imperialism. The 3 trillion dollar "Sovereign Wealth Funds" (SWF), secretive and opaque, are cited as a return to state capitalism with shadowy objectives.

### Two steps back

Ten years ago, Latin American liberal democrats smugly surveyed their continent. Today, Venezuela, Bolivia and Ecuador are authoritarian socialist republics with antidemocratic leaders strongly backed by their indigenous poor. Several other Latin American leaders are populists with protectionist leanings. The few moderate countries are under constant pressure.

The overwhelming conviction seems to be that liberal economic experiments of the 1990s enriched the rich and failed the poor. These views justify state intervention, price controls and the occasional beating up of foreign companies as scapegoats for economic failure.

As usual, though, the overall picture is less obvious. The apocalyptic headlines don't tally with investors' experience. The big Latin economies, Brazil and Mexico, if imperfectly governed, are mainly private sector-driven successes with broadly sensible policies and

huge, sustained investment potential. Elsewhere, stock markets remain open for business and have (mainly) been kind to investors.

In Venezuela, the high water mark for the new Bolivar revolutions may have passed. The electorate recently drew a line in the sand by refusing to embed Hugo Chavez and his dreams in the country's constitution. His allies in Bolivia and Ecuador have also suffered rebuffs. Inefficiency and incompetence are undermining the energy bonanza that paid for the experiment.

### Alternate routes in Russia

In Russia, parts of the historical Soviet "military-industrial complex" are being rescued. But although the Russian formula is undemocratic, neither is it a complete return to the worst horrors of central planning. The Putin doctrine is political: the subservience even of completely private companies to the will of the Strong Man in the Kremlin. Both local and foreign enterprises may operate and prosper, provided that they expect neither a level playing field nor the luxury of an impartial judiciary. Become rich, but never amass political inf uence; bow as you pass the new apparatchiks.

Russian oligarchs need strong foreign connections and friends overseas to further their own international ambitions and are an increasingly pragmatic inf uence inside the government. Foreign investors in Russia may suffer occasional collateral damage as the Kremlin stamps on its "enemies", but provided that they are below the political radar, and factor in a Russian discount for the risks, there are interesting opportunities.

#### Open and exciting

The most important stories of the 21st century, China and India, are, despite their constraints, becoming models of free market progress. Vietnam and others are hard on their heels. Liberalisation is driving high growth rates in Africa and the Middle East. Even Cuba, that museum of failed economic thinking, is signalling that it may, albeit very slowly, free up its society and economy. This is embarrassing for Cuba's most fervent sponsor, Hugo Chavez. SWF are the saviours of the US banking system.

Free market opponents may be right when they talk of the eclipse of American hegemony in the world. Political power will migrate, gradually, to the new economic giants. But while once they might have been regarded pallbearers for free markets, China and India have now become capitalism's new champions, to the eventual benefit of freedom and democracy.

Thus, the conclusion for international investors has to be that the world remains wide open and exciting.



# **Islamic finance and Korean** Internet brokerage

We now use business model analysis as one more tool to identify value. Two good examples of its utility are our entry into Islamic financial shares and a Korean internet brokerage.

Christians were once forbidden to charge or receive interest, but in recent decades the prohibition has been utilised mainly by growing numbers of Islamic finance houses. These are not banks as such. Typically 20% of deposits are put into zero return current accounts, the remaining 80% share in profits and losses from assets and projects the money is lent to. There are no guarantees of either principal or income; borrowers pay a pre-determined fee.

The risk to the "bank" is limited to its share (10-25 percent) of any loan profits or losses. Some sectors, e.g. alcohol and gambling, are, of course, off limits, and there are bottlenecks associated with sharia principles. But the risk/reward ratio is hugely superior to the western banking model.

Our favourite Islamic finance vehicle, which we identified and found very interesting when it went public in May 2006, is Bank Asya. This is a Turkish private finance house, which utilises modern technology to bring interest-free banking to the "masses" in a very underbanked environment. The Bank Asya model focuses on close customer relationships and its inbuilt networking potential. The result is returns of 4% on assets, 40% on equity. Although competition will increase, we expect growth to be sustained at 30-50 percent p.a. over the next five years.

SKAGEN has made its entry into Islamic financial institutions. Our favourite, which we identified and found very interesting when it went public in May 2006, is Bank Asya. (Photo: Bloomberg)





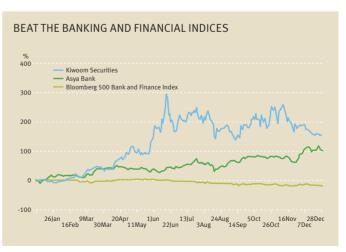
«Christians were once forbidden to charge or receive interest, but in recent decades the prohibition has been utilised mainly by growing numbers of Islamic finance houses. »

### Why not Korea?

What's new about discount broking on the internet? Nothing – the concept appeared two decades ago and has been proved by big players in the US (Charles Schwab) and Japan - where internet brokers have 66 percent of the market.

With very high fast broadband penetration, Korea was a natural for internet broking. When Kiwoom.com was launched in 2000, the market was fragmented and commissions were high. Kiwoom.com simply imported the US model, basing its strategy on ultra-low overheads and technology that allowed fast, accurate trade processing at very low cost.

The result was a huge fall in Korean brokerage rates just as investors began to access cheap online research and information services, breaking the hold of the full service brokers. Helped by high brand recognition, Kiwoom.com now has over nine percent of the whole equity brokerage market and more than 15 percent of Korean retail brokerage. The latest move, which was made mid-2007, was to implement the Schwab 'fund supermarket' concept in Korea. Despite its track record, high return on equity (25 percent plus), and growth potential, Kiwoom.com trades at a huge discount to comparable stocks elsewhere. Just our kind of story.



Our two banks, Asya Bank and Kiwoom Securities, did their part in making the banking and finance sector a good contributor for our equity funds in 2007 – a year when the banking and finance indices globally, and especially in the US, fell. In fact, finance was the second best industry contributor to SKAGEN Global last year.

# Inflation: Victim of the war against recession

The wind is blowing hard at the moment and dark economic storm clouds are gathering on the horizon. What will happen with inflation when the central banks prioritise fighting an expected recession?

Because the US economy seems to be the one most out of sorts, the Federal Reserve (the Fed) will be the most aggressive. However, this also heightens the risk of increasing inf ation, especially in the US and in those countries with currencies tied to the dollar.

As late as the summer of 2007, the Federal Reserve's main worry was inf ationary risks. As it turned out, with good reason. Headline inf ation rose to 4.1 percent in December, an increase from 2.0 percent in August. Thus, the Fed signalled that its most likely move was a further hike of the policy rate, which was at 5.25 percent last summer.

### Change of direction by the Fed

In the autumn of 2007, the Federal Reserve reversed course, cutting its policy rate from 5.25 percent to 4.25 percent. The reason, of course, was the escalating banking crisis and increased fear of recession. In hindsight, most commentators will probably judge the about-turn to have been justified. Now, however, there is still risk of inf ation increasing further going forward.

Will weaker economic growth lead to lower inf ation? No, not necessarily. Former Fed governor, Alan Greenspan, recently reminded us that lower growth is quite consistent with increasing inf ation. The US had stagf ation, a situation where the economy recedes concurrently with increasing inf ation, in the 1970s. We may well see some of the same going forward.

Part of the inf ation spike is temporary. Consumer price index gains have been amplified by huge surges in energy and food prices, which often f uctuate wildly. Their effect on overall inf ation should abate,



### «In order to prevent import of underlying inflation from the US, the Chinese will probably let the renminbi rise further relative to the dollar going forward.»

therefore, as long as their ascent doesn't continue at the same rate. This can't be ruled out, but it seems unlikely.

However, core inf ation, which excludes food and energy, also increased slightly at the end of 2007, and was at 2.4 percent in December, up from 2.1 percent in August. 2.4 percent is well above the Fed comfort level of 1.6 - 1.9 percent.

### Will the Federal Funds Rate be cut to 2 percent?

The Fed cut the interest rate twice in January, from 4.35 percent to 3 percent, and signalled that further cuts may well be underway. The market is now expecting the Fed to cut the policy rate further down to around 2 percent during the year. These rate cuts may be necessary to prevent a strong setback for the US economy. However, the risk is a too accommodating monetary policy, which will let core inf ation increase further throughout 2008.

The Fed doesn't have the benefit of an inf ation target anchor that could stem the drift in people's inf ation expectations. Financial markets now expect an annual inf ation of 2.3 percent over the next ten years. Consumers are expecting annual inf ation of just over 3 percent over the next five years.

Laxer monetary policy has already manifested itself in a weakening dollar. This won't boost US inf ation much in the short term but the long-term effects could be noticeable. In the short term, dollar weakness is most worrying for small open economies with rigid dollar pegs. Here, import prices have a far more direct impact on prices than in the US. Inf ation accelerated markedly in many such countries with dollar pegs in 2007. If the dollar continues to weaken, it may become interesting for these countries to change their monetary policy.

### China loosens its grip on the currency

China started allowing its currency to edge up against the dollar in 2005, and a measured appreciation since then has contributed to keeping the lid on core inf ation, which has risen to just 1.4 percent. In order to prevent import of underlying inf ation from the US, the Chinese will probably let the renminbi rise further relative to the dollar going forward.

In the euro zone, increased food and energy prices have pushed inf ation to 3.1 percent, but core inf ation remains at 1.9 percent, right below the targeted 2.0 percent.

Like the other major central banks, the European Central Bank (ECB) has greased the banking system with billions of euros to ease the pain of the credit crisis, but its comments do not indicate any imminent need for rate cuts.

### Strong euro dampens inflation

Some EU politicians think that the European Central Bank should cut interest rates because of the strong euro, but the ECB rightly construed the strengthening of the euro as not ref ective of a too tight monetary policy in Euroland, but lax monetary policy in the US. The dollar weakened against the euro in 2007 because it is expected that an accommodating monetary policy will weaken the dollar's purchasing power for goods and services.

Thus, by not cutting the policy rate to weaken the euro, the ECB is protecting the purchasing power of the euro. For that reason, we consider the risk of increased underlying inf ation in Euroland to be very small.

It is dollar inf ation that may be the greatest problem in 2008.





Kristian Falnes, Portfolio manager. Manager of SKAGEN Vekst.

In 2007, SKAGEN Vekst achieved a return for its unitholders of 13.3 percent, versus 15 percent for the Oslo Stock Exchange Benchmark Index (OSEBX). The Norwegian portfolio (56.6 percent of assets) underperformed the OSEBX by 3.2 percentage points, while our global portfolio outperformed the World Index by a useful 17.8 percentage points. The outperformance of the international portfolio ref ected the success of our philosophy of identifying superior global substitutes for typical "Norwegian industry" plays, such as oil, oil service, shipping and commodities. These are sectors that are increasingly driven by the industrial expansion in China.

This greater diversification combined with our value-based investment philosophy (see the article "No to Fashion") has led to consistently lower risk, measured by standard deviation, than the Oslo Stock Exchange Benchmark Index. In 2007, for instance, the fund's standard deviation was 10.4 percent, compared to 13.8 percent for the OSEBX. In the long term, SKAGEN Vekst has also delivered consistently higher returns than the Oslo Stock Exchange. The fund has been recognised by rating agencies, such as Morningstar and Standard & Poor's, for having one of the best risk/return ratios.

# **Good value** for money

Above all, SKAGEN Vekst is about performance based on "good value for money", and at the time of writing we see plenty. On average, the portfolio companies of SKAGEN Vekst are valued lower than the market in general, with respect to fundamental key ratios, such as P/E and Price/Book.

#### Leading industrials

Industrials was the year's top sector, gaining more than 30 percent. Top plays: Kongsberggruppen, Hyundai Heavy Industries and LG Corp. Energy, the largest sector exposure, also came good, appreciating by 19 percent, versus 11 percent for the Oslo Stock Exchange Energy Index. We want to ensure that we stay sufficiently diversified. Contrary to the Norwegian market, where energy represents about half of all market capitalisation, we have set a 33 percent ceiling for our energy weighting, which was also the energy sector's share of the fund at the turn of the year.

Even though information technology only constituted six percent of the fund's assets at the end of the year, a big price drop of 20 percent meant that this sector was a significant detractor from performance in 2007. The villains were Samsung Electronics (-7 percent), Eltek (-52 percent) and Global IP Sound (-74 percent).

### Winners and losers

The top individual contributors to performance were holdings in Petrobras (+EUR 21.7 million), Yara International (+ EUR 20.2 million), Kongsberggruppen (+ EUR 18.5 million), Hyundai Heavy Industries (+EUR 17 million)

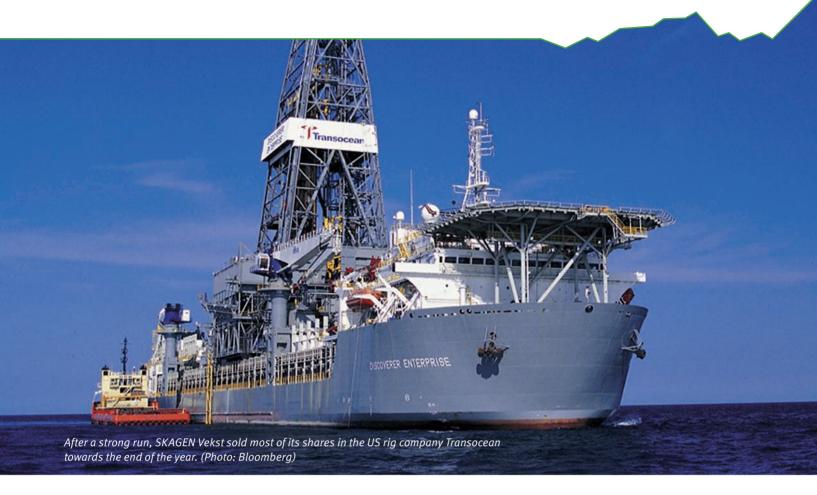
and LG Corp (+EUR 15.2 million). The biggest losers were Norske Skog (-EUR 20.5 million), DSG International (-EUR 10.6 million), Boliden (-EUR 10.3 million), Samsung Electronics (-EUR 9.4 million), and TGS Nopec (-EUR 5.7 million).

### Oil equities still cheap

In energy we still think that the Fred. Olsen conglomerates Ganger Rolf and Bonheur are cheaply valued. Combined, these companies constitute our biggest holding (5.3 percent). Our research shows that the discount relative to actual values (intrinsic value) is still over 30 percent. In this calculation, Fred. Olsen Energy is valued at market price, which is too low in our opinion.

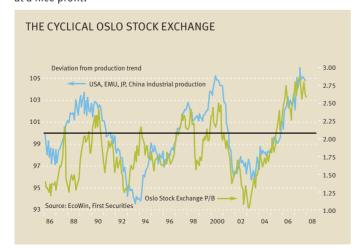
Among the oil companies, we still like Petrobras. Despite a gain of 117 percent in 2007, the company is still undervalued relative to its oil reserves and future earnings. The oil & gas business of Norsk Hydro was merged with Statoil during the autumn of 2007. The new company, StatoilHydro, is undervalued in our opinion, based on market oil price expectations.

After strong gains, we sold Seadrill and most of our shares in Transocean.



Supply and subsea service vessel investments like Solstad Offshore, Deepocean, Dof, Farstad Shipping, Eidesvik Offshore and Dof Subsea have been kept because of low valuations relative to earnings and values. Despite the large number of supply vessels on order, there will continue to be a tight market, especially for sophisticated anchor handlers, subsea service and construction vessels, in the years ahead.

In commodities, the two duds were Norske Skog (newsprint) and Boliden (copper and zinc). Both faced product price pressure and were hit by the weak dollar. We still like them for their strong cash f ow generation. We played the fertiliser boom via Yara International, a low cost producer that continues to benefit from the boom in agricultural commodities. We sold a minor holding towards the end of the year, at a nice profit.

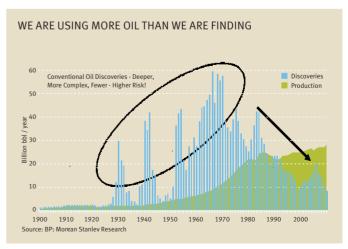


Since the end of the 1980s, the price to book ratio (P/B) of the Oslo Stock Exchange has generally fluctuated in line with developments in global industrial production. Poor times with low return on equity, lead to falling P/B ratios, and vice versa.

A 1000 percent gain since 2003, is it possible? It is indeed. Salzgitter, the German steelmaker, has in fact provided this fantastic return. We are now completely out of the company, and have reinvested the proceeds in Ternium, which is a Latin American steel producer with a low valuation.

### Sea to air

The amazing earnings in bulk and tank will not last forever. The ship yards' full order books, corresponding to 40 percent of the world tanker f eet and 56 percent of the bulk carrier f eet, will ensure a less tight market from 2010. We continued to sell down shipping and shipbuilding, eliminated Hanjin Shipping, Korea Line and Hyundai Heavy Industries and reduced our holding in Golden Ocean Group.



Since 1990, the world's oil companies have produced and sold more oil than they have found, meaning that their oil reserves are constantly shrinking. With continued relatively good growth of the world economy, this indicates continued high oil prices and great demand for drilling rigs.

### «A 1000 percent gain since 2003, is it possible? It is indeed. Salzgitter, the German steelmaker, has in fact provided this fantastic return.»

In contrast, airlines are unpopular and undervalued. We increased our holdings in Air France KLM and Norwegian Air Shuttle. Both companies are competitive and have beaten market expectations, in spite of high

Conglomerate LG Group achieved a stunning 141 percent share price gain in 2007, but is still trading at a nice discount relative to underlying intrinsic value. The group's biggest value builders were LG Electronics and LG Chem. In the consumer goods sector, our shares in the Scandinavian retailer Expert were purchased in connection with an acquisition, at a significant premium relative to the quoted price. Its competitor, DSG International, the owner of Elkjøp, experienced a price drop of 45 percent, and was taken off the FTSE 100 Index. The problems of DSG International in the UK and Italy overshadow the healthy performance of Elkjøp, its Scandinavian operation. We doubled up during 2007.

### **Cruising for profits**

We also doubled our holding in Hurtigruten, a Norwegian cruise and coastal express operator, via a rights issue. The currently depressed share price fails to ref ect the new management's cost savings, or the attractive assets and strong products.

We still like fish and bananas. Disease problems in Chile may lead to higher than expected prices for farmed salmon, from which our core holding, Lerøy Seafood, should benefit. Chiquita should also benefit from a better competitive climate in 2008. The WTO has banned the EU's preferential treatment of former colonies. If implemented, the WTO ban could boost Chiquita's earnings substantially.

### Unpopular pharmaceuticals

Pharmaceuticals are still unloved and we have cautiously added to positions when valuations have appeared cheap. We hold mature companies like Pfizer as well as some smaller positions in biotech, M&A may actually increase in pharmaceuticals in 2008, helping to correct today's low valuations.

### Satisfactory finance

Finance was disaster area number one in 2007. For SKAGEN Vekst, the sector gave a satisfactory return of approximately 17 percent. We have not invested in any new significant portfolio companies in 2007, but we have taken advantage of acquisition offers to sell out FIM Group, Norgani Hotels and Invik.

### Undervalued technology and cheap power

Within information technology, Samsung Electronics is still our core investment. The share price, however, has fallen for two years in a row. A price/book ratio approaching unity and a single figure price/earnings (PE) multiple will eventually produce a better share price performance (see also SKAGEN Global and SKAGEN Kon-Tiki). In telecom we continue to switch from Telkom Indonesia to Indosat, another Indonesian.

In utilities, we still love the low valuation of Brazilian power giant Eletobras, which yields seven percent, has a single-figure PE ratio and is trading at a huge discount to book value. Deregulation of the industry will at some point allow higher energy prices and result in a rising share price.

#### And the next deal is ...

Mergers and acquisition was one of the hot topics in 2007. Higher credit mark-ups and a greater reluctance on the part of banks to lend ought to result in slightly less acquisition activity in 2008.

Last year, 18 of SKAGEN Vekst's holdings were acquired or merged:

- Norsk Hydro, merged with Statoil
- Veritas DGC, merged with CG Geophysique
- TGS Nopec and Wavefield Inseis proposed a merger
- Eastern Echo, acquired by Schlumberger
- Dofcon, acquired by Dof Subsea
- Transocean, merged with GlobalSantaFe
- Horizon Offshore, acquired by Cal Dive
- Active Subsea, acquired by Trico Marine Service
- Kemira Growhow, acquired by Yara International
- Alcan, acquired by Rio Tinto
- Sealift, merged with Dockwise
- Tide, received a tender offer from Det Stavangerske D/S
- Stavanger Aftenblad, acquired by Schibsted
- Expert, acquired by A. Wilhelmsen
- Fim Group, acquired by Glitnir Banki
- Norgani Hotels, acquired by Oslo **Properties**
- Invik, acquired by Milestone
- Tandberg Television, acquired by Ericsson

### **Key information about SKAGEN VEKST**

A minimum of 50 percent of the assets of the SKAGEN Vekst equity fund will at all times be invested in Norway. The rest will be invested in the global equity market. Global exposure consists both of types of companies unrepresented in the Oslo market and others which we consider to be of better value or higher quality than their Norwegian counterparts. We aim for a wider industry spread than a typical Norwegian portfolio. Studies made by the rating agency Standard & Poor's place SKAGEN Vekst among the best performing equity funds in terms of returns relative to risk.

Reduced risk is achieved through thorough research of the individual companies as well as of the main trends in Norwegian and international business. In addition, significant parts of the fund's assets are invested outside of Norway. This means that the fund may partake in the value created by companies in industries or markets not represented on the Oslo Stock Exchange. We look for companies that are solid but underpriced.

SKAGEN Vekst is suitable for investors who want an equity fund with a good balance between Norwegian and global companies. The fund has a broad mandate which gives it the freedom to invest in a variety of companies, industries and regions.

Fund start date Return since start Average annual return S&P qualitative rating Net asset value Number of unitholders Subscription fee Redemption fee Management fee

Minimum subscription amount Authorised for marketing in

Benchmark Portfolio Manager

1 December 1993 1493.82 % 21.73 % FIIR 1 451 mill 0.0 - 0.7 % (dependent on amount)

1.0 % p.a + 10 % of the return exceeding

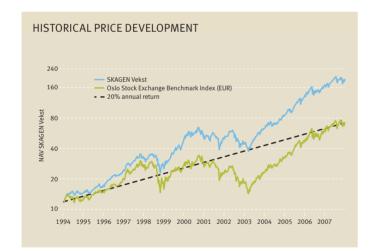
6 % p.a

One-time subscription EUR 150 Norway, Sweden, Denmark, the Netherlands, Luxembourg, Finland, Iceland and UK Oslo Stock Exchange Benchmark Index

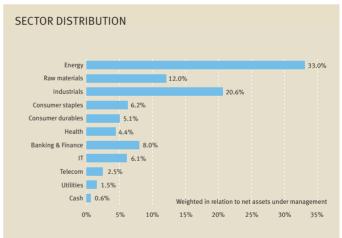
Kristian Falnes and Beate Bredesen

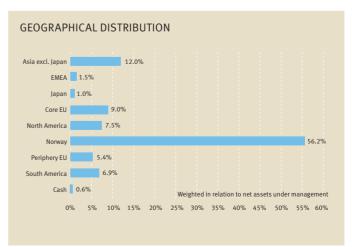
YEAR	RETURN ON INVESTMENT %	BENCHMARK INDEX %	NET ASSET VALUE*	NUMBER OF UNITHOLDERS	TER %
2007	13,31 %	14,96 %	1 450	87 559	1,26 %
2006	28,58 %	28,53 %	1 424	74 547	3,36 %
2005	53,02 %	45,09 %	1 035	61 792	4,50 %
2004	34,29 %	41,11 %	693	51 781	3,45 %
2003	44,17 %	28,69 %	505	47 334	5,82 %
2002	-14,47 %	-24,52 %	295	46 153	0,86 %
2001	2,68 %	-13,18 %	325	46 283	1,27 %
2000	-5,01 %	-4,45 %	321	44 619	2,18 %
1999	94,67 %	60,09 %	293	38 167	7,31 %
1998	-14,73 %	-33,14 %	111	19 568	2,46 %
1997	28,57 %	31,17 %	111	13 036	3,74 %
1996	43,31 %	36,07 %	59	6 873	4,01 %
1995	14,87 %	11,75 %	25	4 149	2,95 %
1994	20,16 %	8,05 %	15	1 760	1,58 %

<sup>\*</sup> In million euro











Filip Weintraub, Portfolio manager. Manager of SKAGEN Global.

# **Contrarian** profits

In 2007, SKAGEN Global achieved a return of 12.1 percent, which is all of 13.8 percentage points higher than the world index, measured in euro.

Since the first half of 2007, the finance sector has been assigned to the bottom shelf of the global financial markets. The worst-performing of all the global sectors, the finance sector has been very weak, and rightly so. In spite of increasingly lower levels through the autumn and winter, the unrest in the global financial markets had limited direct consequences on the underlying value creation in the portfolio companies of SKAGEN Global.

### Jumbo came in as runner-up

With the global bank, HSBC, as the exception, we have stayed away from big western financial groups. As a result of our focus on Muslim sharia banks (see the article about Islamic finance and Korean internet brokerage), and our holding of Bank Austria and Chung Kong, the banking and finance sector was the fund's second best industry last year. We also received healthy contributions from acquisition offers for our shares in FIM and Invik.

Last year, the SKAGEN Global finance portfolio yielded an excess return of 32 percentage points compared to the financials comprised by the world index. In other words, a contrarian stance and picking undervalued shares work, even in adverse conditions.

### Best idea

The managers of the fund search the world over to achieve the best possible risk adjusted return, but we are also always intent on maintaining a sensible industry balance. We are disciplined and selective in our choices, concentrating the portfolio on our best ideas. In other words, we do not invest our clients' money in the 1050th best idea. This allows our winners, as well as our losers, to really inf uence the fund's performance.

Sizeable gains in 2007 came from LG Corp (+EUR 85.8 million), Petrobras (+EUR 61.9 million), Siemens (+EUR 52.1 million), Samsung Heavy (+EUR 30.4 million) and Bank Asya (+EUR 24.6 million). Holding us back were Samsung Electronics (-EUR 38.7 million), Boliden (-EUR 37.1 million), McGraw-Hill (-EUR 20 million), Tyco International (-EUR 18.7 million) and HSBC (-EUR 16.4 million).

### Changes and durables

In energy, we bought some more Petrobras shares before the company announced its discovery of no less than 8 billion barrels of oil. This was serious fun. We increased our holding of Nabors International and petrol refiner PKN Orlen. Transocean/Global-SantaFe was sold. Pride International went through big changes during the year. The company disposed of its Latin America division, increased its deepwater activity, ran off low rate rig contracts and put cost over-runs behind it, driving higher earnings and improving fundamental value. We don't think that the price ref ects this fact, nor its future earnings potential, so we increased our holding.

In commodities, Kemira Growhow and Alcan were acquired, while we reduced our holdings of SCA and Grupo Mexico. We increased our holdings of Boliden, Votorantim, Apex Silver and Cemex (see SKAGEN Kon-Tiki).

### **Shipping out**

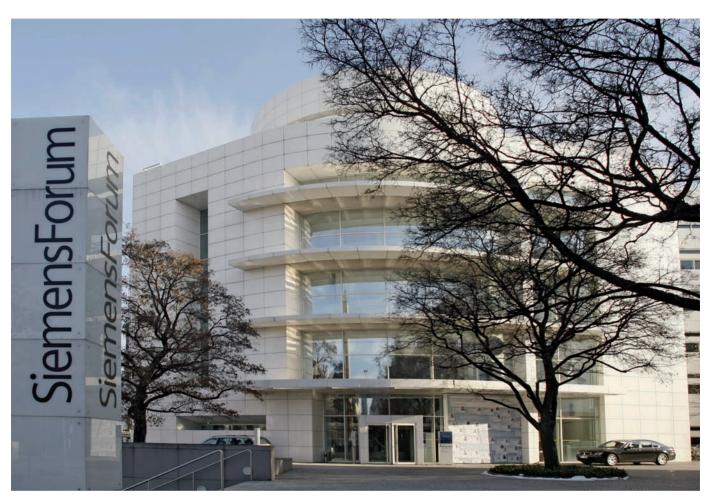
Last year, industrials were once again out in front, led by LG Corp and Siemens and boosted by Bunge and Korea Line. We trimmed our holdings of Bunge and Samsung Heavy as they approached our valuation targets. The Siemens story got even better as its new

management accelerated restructuring, so we added.

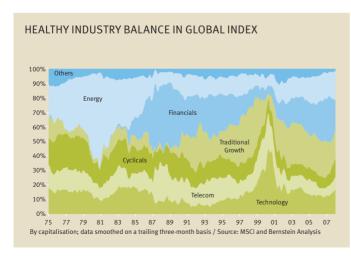
Baywa, an overcapitalised German agrosupply company with restructuring potential, is new to the portfolio. We increased our exposure in AirFrance KLM and post-spinoff Tyco International. In consumer goods, we sold Volkswagen and TUI. We were a bit premature in spending some of the proceeds on shares in DSGI (see SKAGEN Vekst). The increased exposure in LG Electronics was more profitable. Via our holding in parent LG Corp, we have observed the positive impact new management may have on the bottom



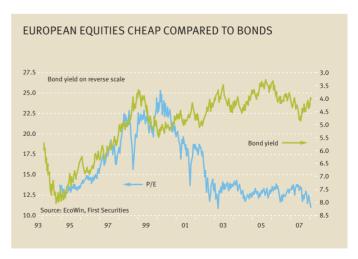
Oil company Petrobras was one of SKAGEN Global's good investment ideas, giving significant gains in 2007. (Photo: Bloomberg)



Industrials were among the most lucrative sectors last year. German company Siemens was a major contributor, and we bought more shares during the year. (Photo: Bloomberg)



 $After share \ prices \ of \ the \ big \ western \ banking \ and \ finance \ houses \ fell \ heavily, \ the$ share of the finance sector among the biggest companies comprised by the World Index has come down to a more sensible level. The energy and technology sectors have increased their relative shares a bit. The industry balance now seems sound, based on where the value creation is taking place.



 $Low\ interest\ rates,\ combined\ with\ strong\ corporate\ balance\ sheets\ and\ low$ valuations, indicate a good climate for equities in general. The spread between the return on bonds and equities is big, in the favour of equities. This will also be the case even if corporate earnings should weaken considerably (primarily in banking and finance).

### **SKAGEN Global**

### **PORTFOLIO MANAGERS' REPORT**



SKAGEN Global has increased its investment in Samsung Electronics, which has hurt performance for two successive years. This is because the managers still believe in the company. (Photo: Bloomberg)

### Sales of the year

It is often just as important to know when to sell as to know when to buy. We left behind both Toll Brothers and Sainsbury at great prices, before the bad news started filling the newspaper headlines. We reinvested in Nestlé, whose ability to accommodate both soaring input costs and shareholders' interests, was duly rewarded. In healthcare and telecommunications, we did not make any significant changes. The latter sector performed very well due to increased share



We also invested in Nestlé last year. (Photo: Bloomberg)

prices for Singapore Telecom and Indian company, Bharti Airtel. In utilities, we are still accumulating shares in Eletrobras (see SKAGEN Vekst).

### Third time shy?

Why are we still buying shares in Samsung Electronics, which has hurt performance for two successive years? We do so because the company's long-term strategy is sound and the earnings are good, and because its heavy investment programme still appears sensible and disciplined. The cyclical fears seem overdone. The preference shares trade just above book value and on just seven times the 2008 earnings forecast (see also SKAGEN Kon-Tiki).

We promise to continue our contrarian hunt for hidden treasures, in waters that may continue to be quite murky also in 2008. Uncertainty and fear may provide more good opportunities in the new year, and when fear recedes, we hope to be able to harvest a good annual return for our unitholders, in both absolute and relative terms.

«In other words, a contrarian stance and picking undervalued shares work, even in adverse conditions.»

### **Key information about SKAGEN Global**

The SKAGEN Global equity fund invests in shares worldwide. The fund's objective is to provide our unitholders with the highest possible return on the risk they assume, by investing in undervalued, under-researched and unpopular companies. The fund seeks to maintain a balanced industry exposure. The requirement that the companies must be of high quality and have low valuations is absolute. At the same time company risk and market risk must be balanced with the performance opportunities.

SKAGEN Global is regarded by independent agencies, such as the international rating agency Standard & Poor's, Morningstar.no and the magazine "Dine Penger", to be the very best global equity fund on the market.

SKAGEN Global is suitable for investors who want an equity fund that invests worldwide and thus provides a good spread, both geographically and across industries. The fund is also suitable for those who are already invested in the Norwegian equity market, but wish to strengthen their portfolio and reduce their risk through a pure global equity fund.

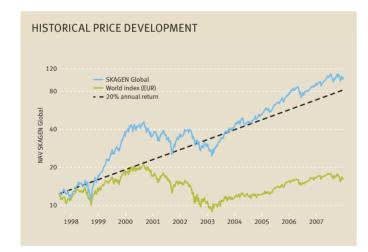
Fund start date
Return since start
Average annual return
S&P qualitative rating
Net asset value
Number of unitholders
Subscription fee
Redemption fee
Management fee

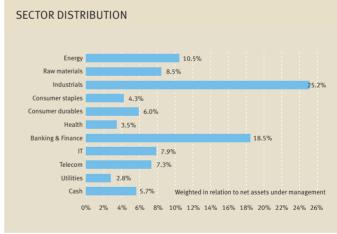
Minimum subscription amount Authorised for marketing in

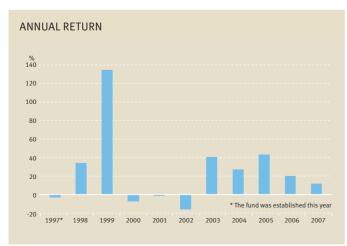
Benchmark UCITS fund Portfolio Manager 7 August 1997
728.03 %
22.54 %
AAA
EUR 3 615 mill
93 097
0.0 - 0.7 % (dependent on amount)
0 %
1.0 % p.a + 10 % of the return exceeding the return of the benchmark
One-time subscription EUR 150
Norway, Sweden, Denmark, the Netherlands, Luxembourg, Finland, Iceland and UK
MSCI Daily Net \$ World Index measured in NOK Yes
Filip Weintraub and Omid Gholamifar

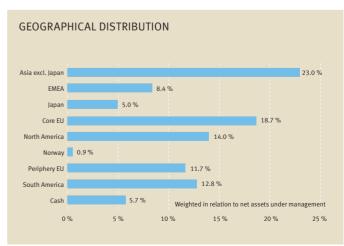
YEAR	RETURN ON INVESTMENT %	BENCHMARK INDEX %	NET ASSET VALUE*	NUMBER OF UNITHOLDERS	TER %
2007	12,07 %	-1,70 %	3 620	93 097	2,41 %
2006	20,39 %	7,50 %	2 689	77 148	2,20 %
2005	43,67 %	25,84 %	1 733	52 715	2,42 %
2004	27,05 %	6,56 %	845	39 971	2,88 %
2003	40,91 %	10,81 %	522	28 772	3,49 %
2002	-15,76 %	-31,95 %	299	26 465	3,06 %
2001	-0,88 %	-13,13 %	334	24 767	2,25 %
2000	-6,90 %	-7,36 %	347	22 093	1,74 %
1999	134,59 %	43,88 %	260	9 983	5,68 %
1998	34,16 %	15,33 %	27	1 017	2,24 %
1997**	-2,48 %	-7,64 %	4	24	3,28 %

<sup>\*</sup> In million euro









<sup>\*\*</sup> The fund was established during the year



Kristoffer Stensrud, Portfolio manager. Manager of SKAGEN Kon-Tiki.

Our big overweight in energy and equal underweight in information technology was quite beneficial in 2007, whereas our underweight in highly priced Chinese shares provided the biggest "loss" relative to the benchmark.

In the old days, when Wall Street sneezed, the global emerging markets caught pneumonia. Now they hardly catch a cold. Falling risk-free interest rates in developed countries will continue to provide global investors with an incentive to seek out areas with better returns on investment. In geographical terms, the best expression of this is the spread between yields on US Treasuries and local government bonds. This spread remained sensationally stable during the very volatile markets of the second half of 2007. This is an important new trend.

As the banking crisis proceeded, financials in the global emerging markets provided a return of 16 percent, whereas they fell by 20 percent in developed countries. Thus, the 10-year anniversary of the Asian crisis was observed in a dignified manner.

Global emerging market funds received USD 50 billion in fresh assets in 2007. At the end of 2007, emerging market equities traded at small premium valuations relative to developed markets. This ref ects the fact that Chinese, Indian and Brazilian equities continued their repricing to higher levels in 2007. Most other markets still carry lower valuations based on expected earnings. In addition, earnings growth is higher.

### Enjoy the ride

The last time the emerging markets were

# Good return, considerable potential

In 2007, SKAGEN Kon-Tiki delivered a return of 26.9 percent, which was marginally better than the 25.7 percent achieved by the benchmark, and in line with our long-term goal of 20 percent annual average return. The potential of the portfolio companies is still considerable.

priced at a premium over the developed markets was 1996, followed by several years in the wilderness. Are we now afraid that history will repeat itself? There are risks, but we believe that 2008 may be yet another good year. Real GDP growth in developed countries will be 1-2 percent, whereas developing countries will end up averaging 5 percent. This will drive earnings growth of around 15 percent in 2008, a bit lower than in 2007.

The fall in investor confidence has kept a lid on excessive optimism. Returns from GEMs have already exceeded our expectations of only a few years ago. At some point there will be disappointments. As long as the enormous growth potential in many of these markets "trade" at a discount, we won't be there for a good while yet. Meanwhile, enjoy the ride.

### Into Africa

We cut our weighting in energy during 2007, taking profits of EUR 72.6 million on China Oilfield and EUR 23.1 million on National Oilwell Varco. We added Polish refiner PKN Orlen and prospector Tullow Oil, which has found big new fields in Africa. The portfolio is prioritising oil service and exploration companies. Drillers Pride and Seadrill appreciated less than the oil price, went structurally in the right direction, and now represent better value than a year ago.

### Cooler times for commodities?

The commodity sector had a stunning year, returning 42 percent. We could have done even better, as we were generally underweight and did not participate fully in the rally in agricultural commodities. We expect that lower global growth and increased supply will cool the overheated commodity market somewhat in 2008. However, that's also what we believed last year.

We bought a good deal of shares in Cemex, the company with the lowest valuation among the world's four major cement producers. This cost us EUR 21.9 million, making Cemex one of our worst performers. After the purchase of Rinker, investors are still focusing on the 28 percent of the output that goes to the US market, and not the 40 percent going to the emerging markets. We trimmed our big holding of Vale Rio Doce in the fourth quarter, and realised a gain of EUR 70.6 million. We did away entirely with Votorantim Cellulose, Harmony Gold and Grupo Mexico during 2007. We bought and sold Northern Peru Copper and London Mining.



Drillers Pride and Seadrill appreciated less than the oil price, but went structurally in the right direction. They now represent better value than a year ago. (Photo: Pride)

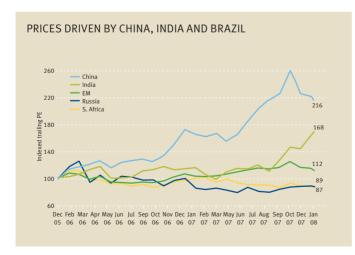


Another winning sector was industrial and transport shares, with terrific returns from Turkish conglomerate Enka Insaat (EUR 21.3 million), bulk shipper Golden Ocean (EUR 19.2 million) and Korea Line (EUR 20.5 million). We took profits in all three.

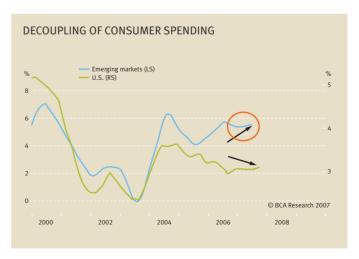
What about the emerging market construction and infrastructure boom? We chose IT manufacturer and nuclear energy producer Hitachi, as well as Hitachi Construction Machinery. The latter gave the fund a loss of EUR 9.8 million. We expect the Hitachi group, a sprawling Japanese conglomerate, to benefit from corporate restructuring and a sharper focus on profitability. We bought shares in Harbin Power Equipment at a considerable discount relative to the Chinese equity market. The company recently started receiving significant global orders.



For the first time in the new millennium, emerging market companies are priced higher than developed country equivalents, based on historic earnings (P/E). However, earnings growth and solvency is significantly better in the emerging markets. In addition, poor numbers for banking and finance shares going forward will pull up the P/E level in the West.



Most of the repricing of the emerging markets relative to the developed countries is due to strong share price increases in China, India and Brazil.



While consumer spending developments for emerging markets and the US have moved in the same pattern since the start of the new millennium (emerging market numbers on the left Y-axis), they are now starting to move in different directions. The emerging markets continue the upwards trend, whereas the US has turned downwards.

### **SKAGEN Kon-Tiki**

#### PORTFOLIO MANAGERS' REPORT

### **Betting on Beijing**

Whereas old world consumer spending showed falling growth rates, the new world opened its wallets, producing some big winners for us in LG Electronics and Grupo Elektra from Mexico. The sector appreciated around 39 percent, and more can be expected when consumers really start spending. Our entry in the Beijing Olympics, China Travel, is warming up nicely.

We sought good buys in consumer staples, without luck. It was old ideas that came through for us. Slovenian brewer Pivovarna Lasko (+EUR 20.8 million) advanced strongly after the country joined the European Monetary Union. We also received nice contributions from other Balkan companies in this industry.

Pharmaceuticals gave a lower contribution than the portfolio return. Low global growth for pharmaceuticals, patent problems and increased government regulation spelled problems for the industry. Hungarian company Gideon Richter fell in 2007, after a couple of good years, while our other main pharmaceutical play, Hanmi Pharma, had another good year. We think that world trade liberalisation and many capable and low-cost scientists will produce winners from our stable, and we therefore increased our exposure to these companies throughout the year.

### **Banking on Brazil**

In 2007, we sold all our shares in HSBC, and increased our position in banks, brokerages and asset managers with solid consumer franchises in the global emerging markets. However, they ended up putting a brake on the fund's performance. We made EUR 31.4 million on Banco do Brasil, but lost almost as much (-EUR 30.2 million) on our new favourite holding, Banco Nossa Caixa. This is a partially stateowned savings bank with six million customers and good prospects for continued privatisation. The bank is priced at a discount of over 70 percent relative to other Latin American banks.

In information technology, consumer oriented companies became winners, while component manufacturers suffered. We increased our holding of Samsung Electronics. The company is among the world leaders in mobile telephones (now number 2), memory chips (number 1), LCD-TV (number 1) and printers. The share is just becoming cheaper and cheaper, both in absolute term and relative to its competitors. At the same time, the company's consumer orientation and brand building are becoming stronger and stronger. The company is probably our best revaluation candidate in 2008.

#### **Calling Moscow**

Analysts are still behind the curve in understanding the dynamics of mobile phone companies such as Indosat, TAC and Bharti Telecom, which all, incidentally, did well in 2007. We added to positions and bought shares in Russian Sistema, parent of cellular leader MTS. Sistema sits on a "hidden treasure" consisting of a significant portfolio of unlisted shares in other consumer-related businesses. The company is priced at a discount of 30 percent relative to underlying values.

A relatively weak price performance for Brazilian utility Eletrobras enabled us to increase our holding of the share, which is the cheapest in the world among major power companies. However, high dividends and currency appreciation provided a still acceptable result.

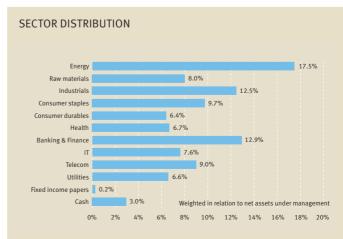
#### Better value, more choice

A rebalancing of the portfolio and the fact that half of our 12 largest holdings fell in value, means that the portfolio is markedly cheaper now than last year. When we use the earnings forecasts for 2008, the average price/earnings ratio is under 10, versus 14 for the Emerging Market Index. The price/book ratio is 2.1 and the return on equity is over 20 percent. We have a conservative target price, which is 36 percent above the share price at the turn of the year. Many of our bigger companies have relatively little exposure to global economic cycles, but make money on structural changes in the world economy. For example, our twelve biggest companies have only 6 percent of their turnover in the US, compared to 50 percent in Asia.

### Low US interest rates = petrol on the EM fire

Saving the US financial system – and homeowners in an election year – will require significantly lower interest rates. This may be like pouring petrol on the emerging market fire. As the free market gospel spreads (see the "Free markets" article) more markets – including sub-Saharan Africa, in to which we dipped a toe last year – are opening up. The equity markets in the global emerging markets are growing in both breadth and depth. So far, revaluations are something we have only seen in the BRIC markets. There is still much value there and the value creation is considerable. The finance shocks at the turn of the year illustrate that the problems are reversed relative to ten years ago, so 2008 may become as good a year for the global emerging markets as 1998 was for the developed markets.





### **Key information about SKAGEN Kon-Tiki**

The SKAGEN Kon-Tiki equity fund invests in companies that focus on value creation in the global emerging markets. A minimum of 50 percent of the assets will at all times be invested in emerging markets. These are markets that are not included in the Morgan Stanley World Index. They are: Eastern Europe, Turkey, Africa, Asia (except Japan, Singapore and Hong Kong) as well as all of Latin America, including Mexico.

Following on from our requirement to have a reasonable industry balance, 50 percent of the fund's assets may be invested in markets that are included in the Morgan Stanley World Index. However, the condition is that these companies must be registered in and/or have emerging markets as a significant business area. SKAGEN Kon-Tiki is a company oriented fund focusing on areas with high growth and companies with low valuations.

SKAGEN Kon-Tiki is suitable for investors who wish to benefit from the value creation taking place in the global emerging markets. The fund provides opportunities for extraordinary return by investing in companies with great growth potential, at a somewhat higher risk than a global/Norwegian equity fund.

Fund start date
Return since start
Average annual return
S&P qualitative rating
Net asset value
Number of unitholders
Subscription fee
Redemption fee
Management fee
Minimum subscription amount
Authorised for marketing in

Benchmark

UCITS fund Portfolio Manager 5 April 2002
337.72 %
29.34 %
AAA
EUR 2 513 mill
59 770
0.0 - 0.7 % (dependent on amount)
0%
2.5 % plus/minus variable management fee
One-time subscription EUR 150
Norway, Sweden, Denmark, the Netherlands,
Luxembourg, Finland, Iceland and UK
MSCI Daily Total Return Net Dividends \$
Emerging Markets measured in NOK

Kristoffer Stensrud and Knut Harald Nilsson

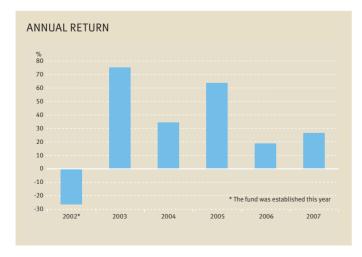
YEAR	RETURN ON INVESTMENT %	BENCHMARK INDEX %	NET ASSET VALUE*	NUMBER OF UNITHOLDERS	TER %
2007	26,87 %	25,67 %	2 516	59 770	2,56 %
2006	19,11 %	18,34 %	1 693	44 692	2,52 %
2005	64,36 %	54,02 %	1 097	29 553	3,16 %
2004	35,00 %	16,62 %	392	16 259	3,95 %
2003	75,63%	29,72 %	204	9 835	3,85 %
2002**	-26,15 %	-29,88 %	34	4 190	3,89 %

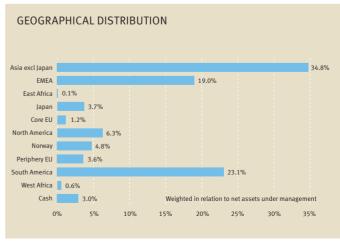
<sup>\*</sup> In million euro

### NEGATIVE PROFIT SHARING AND POSITIVE EXCESS RETURN

The observant reader of the financial statements may have noticed that the profit sharing is negative in SKAGEN Kon-Tiki at the same time as the fund outperformed. The reason for this is subscription and redemption of units in the fund during the year. In the months of April and May, the fund performed very well and beat its benchmark by over 6 percentage points. From June to August subscriptions of units in the fund were very high. Then we had a period when the fund was beaten by its benchmark due to strong performance by the Chinese equity market. This meant that we had negative profit sharing in a period with more units than during the period with positive profit

sharing. Thus, in total the profit sharing in Norwegian kroner became negative. Unitholders that owned their units during the whole year paid a management fee of 2.56 percent, whereas those who only owned units in the second half of the year, paid 0.71 percent (1.41 percent on an annual basis). Since there were more unitholders in the second half of the year than in the first, the total management fee charged to the fund was 2.47 percent. We state 2.56 percent because it is the management fee charged to unitholders who hold their units for the whole year that is relevant, in the same way as we state the return for those who keep their holding for the whole year.





<sup>\*\*</sup> The fund was established during the year



Ross Porter, Portfolio manager. Manager of SKAGEN Avkastning.

# No need to fear being boring

For many investors bonds are synonymous with boring. In light of the overall outlook for 2008, we think this notion is more wrong than it has been for years.

Two years ago, the yield of SKAGEN Avkastning was 3.4 percent. It is currently 6.9 percent. Add the perception that bond yields worldwide have peaked, and we may be due for some serious capital appreciation. We are not sure we have ever seen better prospects over the past seven years.

Last year was turbulent, particularly the second half, when the credit crisis hit the financial markets at full strength. Measured in euro, SKAGEN Avkastning returned 8.3 percent, outperforming the benchmark ST4X (+7.2 percent), the Norwegian money market (7.7 percent) and most of the competing fixed income funds invested in securities with medium term maturity.

### Fire sale in Iceland

One of the big drivers of a better performance in 2008 should be our big bet on Iceland. At the time of writing, the real yield on our long Icelandic government bond is a healthy 7.7 percent. Last year, the country's trade deficit narrowed and the government moved into fiscal surplus. Inf ation is high but included in inf ation estimates are housing prices, which

are about to stagnate. If so, recorded inf ation will fall, interest rates will be cut and bonds should begin to motor.

### Sensible Mexicans, excitable "gringos"

Mexico is our second biggest international play. Inf ation in the country is still close to target and President Calderon has initiated a pension and tax reform. US gloom is currently hurting the peso and Mexican bonds, but the pessimism is way overdone. The economy should significantly outperform its northern neighbour.

### **Domestic harmony**

The core (about 75 percent) of the portfolio is still Norwegian, a well diversified exposure mainly to the strongest Norwegian banks. An, in our opinion, overaggressive stance by the central bank, Norges Bank, took its policy rate progressively to 5.25 percent. This limited the 2007 return from our domestic core investments but the policy rate is now on a plateau with scope for easing later in 2008. Meanwhile, high yields on short duration domestic bonds provide a cushion against our more volatile international holdings.

#### Safety first

Although we are very positive about the future, this does not imply taking on added risk. We have a maximum investment horizon of six months (a minimum of six months for unitholders) and thus maintain a cautious risk profile. The key for us in this respect is whether risk/reward expectations are favourable from an absolute value perspective. Despite the alarms of August and November, the annual volatility of the portfolio was no higher than normal in 2007.

With all this in mind, we wish you another prosperous year invested in the exciting and riveting bond markets.



### **Key information about SKAGEN Avkastning**

SKAGEN Avkastning is a bond fund that only invests in issues with low default risk, i.e. government bonds, government guaranteed loans, loans to financial institutions and bank deposits. The fund has an international investment mandate, but investments are primarily made in Norway.

By balancing investments between interest bearing securities with short and long maturities, the fund should over a period of six months seek to achieve the best possible return in the fixed income market. The starting point is that the fund should only assume interest risk if this is expected to provide a reasonable excess return compared to risk-free investments.

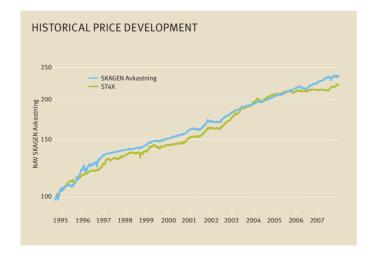
This f exibility with respect to country of investment and duration (the remaining maturity of the loans) makes SKAGEN Avkastning a good alternative for investors who do not wish, or do not have the resources, to monitor the fixed income markets all the time for active allocation of their interest bearing assets.

Fund start date
Return since start
Average annual return
S&P quantitative rating
Net asset value
Number of unitholders
Subscription fee
Redemption fee
Management fee
Minimum subscription amount
Authorised for marketing in
Benchmark
UCITS fund
Portfolio Manager

16 September 1994
146.87 %
7.04 %
Not rated
EUR 494 mill
15 065
0%
0%
0.5 % p. a
One-time subscription EUR 150
Norway, Sweden, Denmark and Luxembourg
ST4X Government Bond Index
Yes
Ross Porter

YEAR	RETURN ON INVESTMENT %	BENCHMARK INDEX %	NET ASSET VALUE*	NUMBER OF UNITHOLDERS
2007	7,18 %	8.27 %	494	15 065
2006	-2,08 %	0,79 %	367	12 279
2005	5,92 %	9,30 %	354	6 385
2004	7,53 %	7,75 %	70	2 363
2003	-3,63 %	-7,95 %	17	937
2002	18,18 %	16,91 %	16	568
2001	11,37 %	9,90 %	8	343
2000	2,34 %	3,55 %	5	261
1999	15,36 %	15,09 %	4	194
1998	-6,40 %	-5,53 %	2	154
1997	5,23 %	2,63 %	9	185
1996	9,44 %	10,97 %	7	131
1995	13,28 %	18,95 %	4	54
1994**	6,30 %	6,48 %	1	18

<sup>\*</sup> In million euro





<sup>\*\*</sup> The fund was established during the year



Torgeir Høien, Portfolio manager. Manager of SKAGEN Tellus.

## Well equipped for 2008

Financial turbulence shaved SKAGEN Tellus's euro return last autumn, but our investment philosophy remains unshaken. Skilful application of that philosophy should build substantial value for unitholders in 2008.

2007 started out very well for our euro based global bond fund. During the first half of last year, interest rates generally came down in the countries where we had our biggest strategic positions, and the local currencies in our portfolio appreciated toward the euro. In the first half of the year, the fund had a euro return of 5 percent.

The second half of the year, on the other hand, was a difficult period. Financial markets turned sour in August after a f urry of disappointing news from the American housing and banking sectors, and investors sought a safe haven in the most trustworthy of treasury bonds. The credit crunch escalated again in November, and the fight to safety increased. This resulted in lower bond prices in some of the countries in which we were invested, and local currencies weakened against

For the year as a whole, SKAGEN Tellus had a euro return of 3.6 percent. While that was 3.1 percentage points higher that the benchmark, it was clearly below our objective. Measured in NOK, the return was 0.5 percent in 2007. Lower return in NOK than in EUR was due to the strengthening of the kroner against the euro.

The performance did not ref ect negative local macro economic news in our countries of investment. Inf ation picked up somewhat due to higher energy and food prices, but core inf ation was more or less in line with the central banks' projections, and monetary policy was in line with the inf ation targets. Furthermore, public finances didn't deteriorate, and economic growth came in more or less as expected.

### In the end, the philosophy wins

Fundamentally, we are therefore quite comfortable with our portfolio at the start of 2008. We think our investment philosophy - of selectively picking bonds that are expected to appreciate in euro as real interest rates and foreign exchange rates converge – is well adapted to the ongoing globalisation of capital markets. And there are no signs of globalisation coming to an end.

On average, risk adjusted real yield on our core strategic holding of Turkish, Brazilian, Mexican and Icelandic bonds is now well above 6 percent, according to our calculations. That's more than three times the global real yield on government bonds, which has fallen to below 2 percent. Thus, there is room for a healthy appreciation of the bonds as the real rates of interest converge.

Typically, the real currency exchange rates in the countries in which we have our strategic positions, are also well below the level of the euro zone. In Turkey, Brazil and Mexico in particular, which all have inf ation targets and relatively high growth, there is room for currency appreciation versus the euro in the longer term.

The forces driving these convergence processes will not be restrained by the expected slower growth in the US, the euro zone and in Japan. Quite the contrary.

### Credit unrest on the wane

Recently, there has been a marked reduction of interbank rates in the US, the euro zone and the UK. The spread between the short interbank rates and the central banks' policy rates has become significantly narrower.



This may signify that the worst of the unrest in the financial markets is now behind us. That is a good sign with respect to correction of the pricing in the global credit market. We expect, therefore, that we should regain our positive trajectory from the first half of 2007 as 2008 progresses, and that the conditions are ripe for solid gains in the longer term, if we make the right choices in line with our investment philosophy.

### **Key information about SKAGEN Tellus**

SKAGEN Tellus is an actively managed, euro-based global bond fund that invests in bonds issued or guaranteed by governments, regional authorities and financial institutions worldwide. The fund's strategy is to use thorough research to find undervalued bonds with potential for good returns in the form of capital gains.

SKAGEN Tellus is a good option for investors who wish to invest in global bonds and who have an investment horizon of at least 12 months. Investors must be tolerant of currency exchange rate f uctuations. The fund is well suited to be part of a long-term investment portfolio.

Fund start date Return since start Average annual return S&P quantitative rating Net asset value Number of unitholders Subscription fee Redemption fee Management fee Minimum subscription amount Authorised for marketing in

Benchmark UCITS fund Portfolio Manager 29 September 2006 4.97 % 3.96 % Not rated EUR 108 mill 2 353 0% 0% 0.8 % p. a One-time subscription EUR 150 Norway, Sweden, Denmark, the Netherlands, Luxembourg, Finland, Iceland and UK Lehman Global Treasury Index, 3-5 Years

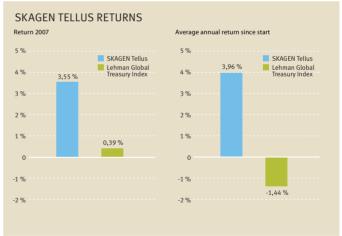


YEAR	RETURN ON INVESTMENT %	BENCHMARK INDEX %	NET ASSET VALUE*	NUMBER OF UNITHOLDERS
2007	3,55 %	0,39 %	108	2 353
2006**	1,37%	2,18 %	70	2 557

Torgeir Høien

\* In million euro

<sup>\*\*</sup> The fund was established during the year







Frances Eaton, Manager business support and compliance at SKAGEN Funds.

# Norwegian fund legislation

Entrusting your money to a Viking of old may have been risky business, but today's Norwegian fund manager is as well regulated and respectable as the best of Europeans.

#### The Norwegian legal system

Norwegian laws are passed by Parliament. The laws can empower the Ministries, in SKAGEN'S case the Ministry of Finance, to pass regulations to embellish the legal principles enshrined in the law. In some cases, this power can be delegated to the Financial Supervisory Authority of Norway (FSA). Both the Ministry and the FSA also issue guidance documents on fund related issues.

The main law governing funds is the Norwegian Securities Act.

### The European connection

In addition to originating from Parliament, Norwegian laws can also hail from EU Directives and other EU regulations. Norway is not a member of the EU, but is party to the EEA agreement. This Agreement means that Norway is bound to implement EU legislation in areas concerning the four freedoms: the free movement of goods, services, capital and persons. EU legislation is implemented through an act or regulation passed by a Norwegian legislative power, i.e. Parliament or, if delegated, a Ministry.

### So what is a Norwegian fund exactly?

Norway has enacted the UCITS directives and Norwegian funds that comply with the regulations in the Securities Act that stem from the UCITS directives are classified as UCITS funds. All SKAGEN's funds that are marketed outside Norway are UCITS funds.

A fund is classified as a special type of legal entity under Norwegian law. A Norwegian fund is created by the approval of its articles of association by the FSA.

The fund as a legal entity has limited legal capacity in that it does not have its own board of directors, managing director, etc. but relies on the management company to act on its behalf. The management company is appointed through the fund's articles of association and these function as a management agreement between the fund and the management company.

The unitholders may inf uence the fund's management by representation on the management company's board of directors; it is a legal requirement that at least one third of the board members shall be elected by the unitholders. Further, the Securities Act dictates that certain issues cannot be passed unless a majority of the unitholder-appointed board members has voted in favour.

### How is a Norwegian fund supervised?

Norwegian funds are under the supervision of the Norwegian FSA. In addition to regular reporting, the FSA is empowered to request information about the management company and funds at any time, and also to perform on-site inspections.

The FSA is charged with the protection of the unitholders and maintaining the integrity of the financial markets. All amendments to a fund's articles of association must be approved by the FSA. When marketing funds abroad, SKAGEN is also subject to regulations and supervision in the country in which the marketing is carried out.

### How is a Norwegian fund taxed – and what about tax on my investments?

Norwegian equity funds are currently tax exempt under Norwegian law for capital gains on all equities and for dividends received from EEA countries. When calculating net income for tax purposes, funds may deduct relevant costs. Due to this, Norwegian tax has to date not been levied against any of SKAGEN's equity funds.

The equity funds may be subject to withholding tax for dividend in the countries where the equities are issued, depending on the relevant country's tax rules and any tax treaties between Norway and such country. SKAGEN's equity funds are accumulating and do not distribute dividends to unitholders.

SKAGEN's fixed income funds distribute their taxable income to the unitholders by issuing new units, and no tax is therefore levied on the funds.

Norway does not impose withholding tax on unit holder's capital gains. Each unitholder is subject to the tax rules in his or her home state. More information on tax rules in the countries where SKAGEN has marketing approval can be found in the funds' prospectuses.

# Risk and SKAGEN

One of the few positives from the far reaching sub-prime crisis has been an overdue and useful focus on risk and its management. As is evident from SKAGEN's investment philosophy, we are absolute return managers and we therefore believe in absolute risk.



Timothy Warrington, International department at SKAGEN Funds.

We are concerned that we might lose money; not that we might underperform any particular index. Despite being stockpickers, we recognise that we cannot eliminate market risk; but it is not a defining factor in our long-term bottom-up approach. This might lead some to observe a lack of emphasis on quantitative analysis; there is, however, an 'industry range' of risk categories that even the most extreme stockpicker must consider. While over the page Harald Haukås writes on the impact of currency risk within our funds, the following comprise those familiar areas of risk that preoccupy us.

- Stock/Company Risk For SKAGEN the biggest risk in equity investment is the companies themselves: if we're wrong about the underlying enterprise then the value of the company will not emerge, come what may. Our research and analysis of individual companies are therefore in-depth and enduring. We seek businesses that are competitive and well found: financial and operational risks must be in proportion to each other; and we map closely the potential for loss. We consider also potential political and other risk elements such as debt exposure, ethics and so on. Good corporate leadership is an essential factor and we seek confirmation that our companies hold to the policies and objectives that they publicly declare.
- Portfolio risk In addition to our emphasis on individual company research, portfolio risk is controlled through diversification to ensure a sober sector and regional balance. The aim is for a healthy distribution across industries. We adhere to broad order limits within sectors and our funds do not normally take speculative positions in currency. While we are not obsessed with processes, we do execute a range of internal activities in order to monitor portfolio risk e.g. weekly performance measurement.
- **Compliance risk** SKAGEN Funds uses a range of mechanistic controls to secure against risk and certify compliance with current investment regulations. Daily compliance reports and weekly compliance meetings are the norm. The former track the funds' cash flow and holdings against investment restrictions and maintain the funds' ownership levels in the portfolio companies; the latter considers the funds' status on a weekly basis.

- **Risk measurements** While we greatly value human judgement and experience, we are certainly not above employing the latest computer based tools to aid us in our work, and each month we provide risk data for all our funds to include: differential return, standard deviation and so on. This and similar information allows. us to monitor performance attribution and to appreciate how our investments might be judged; what it does not do is change our investment philosophy and our focus on companies that are undervalued, unpopular and under-researched.
- Operational Risk Operational risk for SKAGEN Funds is linked to the possible losses that may arise from lapses in daily routines, including inadequate or failing internal processes, human error or external events. Operational risk is a primary focus and an area of continuous work within the company to identify, manage and control it. Our process for this is based on the COSO-model for Enterprise Risk Management and is conducted every six months in cooperation with both our internal and external auditors. There is also a significant focus on business continuity planning with routine exercising of procedures and we have redundancy in all our systems including alternative premises, and contingency planning in place for pandemics and other 'natural' events.

Ultimately, the fact that the interests of all members of SKAGEN Funds are directly aligned with those of our clients means that we will always retain an obsession with risk; and the prevailing focus on risk and its management is a trend that we welcome.



Harald Haukås, Analyst at SKAGEN Funds.

# **SKAGEN equity funds**

SKAGEN funds invest internationally which means that our holdings are subject to movements in currency exchange rates. Many people therefore perceive currency exchange risk as something that they can and should protect themselves from. This is true for bond funds; but it is not true for equity funds.

# Hedging of the listing currency of a share is not currency hedging

Unfortunately, many people believe, incorrectly, that it is possible to hedge an equity fund in the same way as a bond fund by hedging the listing currency. The currency risk is to only a small extent identifiable and is a very complicated function dependent on a number of different factors for any individual company. It is not logical to buy Siemens on the German rather than the American stock exchange in order to avoid currency risk. In general, the currency risk is independent of the country in which a share is listed, and hedging on the listed currency only gives short-term value in the event of a sudden change in exchange rates.

# Currency hedging may increase currency risk!

Currency hedging may even have the opposite effect than the one expected. This may be illustrated with an example:

Assume that the revenue of an American company is EUR 100 million and costs are USD 100 million. If the dollar weakens 10% against the euro, the share price will immediately fall 10% measured in euro. This is a short-term effect of the change in exchange rates. The long-term effects are linked to the company's profit which will increase because costs measured in euro have been reduced. Assume that the dollar exchange rate weakens 10% from a dollar exchange rate of 70 eurocents. When the dollar weakens, the share price initially falls 10%.

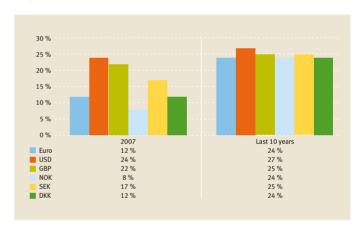
At the same time, the profit increases from 30 to 37 million in euro. This means that the loss in the share price due to the weak exchange rate is compensated by a probable long-term increase in the share price as a result of an increased profit. In other words, the change in exchange rate has both a short-term and long-term effect which counteract each other. If you avoid one of these effects then the risk increases because the effects in fact balance each other. It is therefore paradoxical that investors who have hedged the share price take the most currency risk! This example shows that when you think you have reduced the currency risk, you have in fact increased it.

# The market corrects the effects of change in currency exchange rates

In practical terms it is impossible to hedge against all outcomes created by currency exchange movements. In the long run a free market will correct the short-term bias created by currencies. It would be to go too far to discuss price movements caused by currency exchange rate movements, but these are not independent variables. For example the dollar oil price is not independent of the US dollar exchange rate.

# Currency risk in our funds

When you buy one of our global equity funds, we will always seek to balance all forms of risk in the most appropriate manner. In the figure below, the returns of SKAGEN Global are shown in various currencies. On the left is last year's return, on the right, the returns for the past 10 years:



In the short term, the differences are significant. Measured in NOK and USD, the returns of SKAGEN Global in 2007 are 8% and 24% respectively. If we look at returns for the past 10 years, it is between 24% and 27% p.a. measured in the various currencies. This demonstrates that it is the management of the fund and not the short-term exchange rate fluctuations that is decisive for the long-term real return of an equity fund.

SKAGEN Global and SKAGEN Kon-Tiki have no specific Norwegian kroner currency risk. In the short-term, SKAGEN Vekst carries a Norwegian kroner currency risk since 50% of the fund is invested in Norwegian companies. As explained above, currency risk is reduced over time since these companies mainly act internationally.

In general, we would like to warn against the potential cost of currency hedging SKAGEN's funds, and clients should consider this when deciding whether or not to employ it in their investment strategy.



# OWNERSHIP STRUCTURE

# SKAGEN AS is owned by:

T. D. Veen AS	26.34%
Solbakken AS	18.86%
MCM Westbø AS	10.09%
Månebakken AS	7.47%
Harald Espedal AS	8.52%
Åge Westbø AS	7.47%
Kristian Falnes AS	8.52%
Labrusca AS	8.52%
Key SKAGEN staff	4.21%

# NUMBER OF UNITS OWNED BY BOARD MEMBERS AND KEY EMPLOYEES

NAME	NUMBER OF UNITS	POSITION
Martin Gjelsvik	3 636	Chair of the Board and owner
Tor Dagfinn Veen	450 092	Board member and owner
Barbro Johansson	96	Board member
Sigve Erland	3 640	Board member
Jan Henrik Hatlem	91	Board member
Ole Søeberg	0	Deputy board member
Anne Sophie K. Stensrud	1 455	Deputy board member and owner
Siv S. Oftedal	9 778	Deputy board member
Harald Espedal	96 328	Managing director and owner
Åge K. Westbø	1 359 032	Deputy managing director and owner
Kristian Falnes	226 445	Investment director and owner
J. Kristoffer C. Stensrud	2 183 305	Portfolio manager and owner
Filip Weintraub	33 858	Portfolio manager and owner

# THE NOMINATION COMMITTEE

The nomination committee was elected at the 2007 election meeting. The members of the nomination committee are Harald Sig. Pedersen (Chair), Truls Holte and Martin Petersson. The nomination commitee nominates board member candidates to be elected by the unitholders.

# **Return and risk measurements**

DETUDNE	2007	LACTOVEADO	LACTOVEADO	LACTEVEADO	LACTIVEADO	LACTACYFARC	CINCE CTART
RETURNS	2007	LAST 2 YEARS	LAST 3 YEARS	LAST 5 YEARS	LAST 7 YEARS	LAST 10 YEARS	SINCE START
SKAGEN Vekst	13,31 %	20,70 %	30,64 %	33,97 %	20,97 %	19,58 %	21,73 %
OSE Benchmark Index (OSEBX)	14,96 %	21,56 %	28,94 %	31,24 %	14,32 %	10,07 %	13,42 %
SKAGEN Global	12,07 %	16,16 %	24,69 %	28,26 %	16,42 %	23,85 %	22,54 %
MSCI World Index	-1,70 %	2,80 %	9,97 %	9,44 %	-1,06 %	3,62 %	2,69 %
(Daily Traded Net Total Return in NOK)							
SKAGEN Kon-Tiki	26,87 %	22,93 %	35,42 %	42,56 %			29,34 %
MSCI Emerging Markets Index	25,67 %	21,95 %	31,82 %	28,21 %			16,80 %
(Daily Traded Net Total Return in NOK)							
SKAGEN Tellus	3,55 %						3,96 %
Lehman Global Treasury Index 3-5 year	s in NOK 0,39%						-1,44 %
SKAGEN Avkastning	8,27 %	4,46 %	6,05 %	3,42 %	6,16 %	5,52 %	7,04 %
ST4X Bond Index	7,18 %	2,44 %	3,59 %	2,87 %	6,12 %	5,29 %	6,55 %

RISK MEASUREMENTS LAST 3 YEARS	SKAGEN VEKST	SKAGEN GLOBAL	SKAGEN KON-TIKI	SKAGEN AVKASTNING	
Relative gain Relative loss Standard deviation, fund Standard deviation, benchmark index Relative volatility Positive index divergence Negative index divergence	87 % 66 % 14,4 % 17,2 % 8,0 % 11,65 10,30	184 % 116 % 14,0% 9,1 % 7,8 % 18,00 5,16	111 % 112 % 20,2 % 17,6 % 5,8 % 8,69 5,89	123 % 89 % 5,37 % 5,33 % 2,46 % 5,21 2,72	
Performance measurements last 3 years					
Relative gain/loss ratio Sharpe ratio, fund Sharpe ratio, benchmark index Information ratio Index divergence ratio	1,33 1,91 1,50 0,21 1,13	1,58 1,54 0,75 1,89 3,49	1,00 1,60 1,63 0,62 1,48	1,38 0,54 0,08 1,00 1,92	
Risk measurements last 5 years					
Relative gain Relative loss Standard deviation, fund Standard deviation, benchmark index Relative volatility Positive index divergence Negative index divergence	93 % 69% 15 % 18,3 % 7,6 % 11,73 9,58	193 % 105 % 14.2 % 9.7 % 7.7 % 20,82 4,83	132 % 106 % 20,0 % 16,8 % 8,3 % 16,06 5,28	106 % 100 % 6,08 % 5,88 % 2,45 % 3,92 3,39	
Performance measurements last 5 years					
Relative gain/loss ratio Sharpe ratio, fund Sharpe ratio, benchmark index Information ratio Index divergence ratio	1,34 2,07 155 0,36 1,23	1,84 1,79 0,68 2,44 4,31	1,24 1,99 1,51 1,72 3,04	1,06 0,10 0,01 0,23 1,16	
Risk measurements since start					
Relative gain Relative loss Positive index divergence Negative index divergence	100 % 72 % 15,79 8,74	178 % 100 % 25,22 8,21	132 % 105 % 15,92 6,01	107 % 102 % 4,03 3,52	
Performance measurements since start					
Relative gain/loss ratio Index divergence ratio	1,39 1,81	1,78 3,07	1,28 2,65	1,05 1,14	

# GOOD RESULTS ARE NO GUARANTEE FOR FUTURE RETURNS

Historical returns are no guarantee for future returns. Future returns will depend, inter alia, on market developments, the fund manager's skill, the fund's risk profile and subscription and management fees. The return may become negative as a result of negative price developments.

# **Explanation of concepts**

All calculations of measurements are based on monthly observations.

**Standard deviation** is a measure of the variation of annual returns. There is approximately a 65 percent probability that annual returns will be in the range of plus/minus one standard deviation. The probability that returns will deviate more than two standard deviations from the expected return is approximately five percent. A high standard deviation may indicate high risk.

Relative gain/Relative loss is a measure of the ability to achieve excess returns in cyclical upturns and downturns, respectively. A relative loss of 80 percent means that the fund has suffered a loss corresponding to the loss it would have suffered if it were invested 80 percent in the benchmark and 20 percent in risk-free securities (ST1X). A relative loss of less than 100 percent means that the fund is losing less than the market in a cyclical downturn. A relative gain of more than 100 percent means that the fund is performing better than the market in a cyclical upturn. If you compare with a fund's standard deviation, these measures may explain why the standard deviation is higher or lower than the benchmark.

Relative volatility is the standard deviation of the annual excess return relative to the benchmark during the relevant period. Relative volatility measures the manager's ability to create regular excess returns relative to the benchmark, but is often used as a measure of a fund's independence of the benchmark.

Positive/negative benchmark divergence shows positive or negative annual divergence during the relevant period. If positive divergences are greater than the negative ones, the fund has achieved a higher return than the benchmark. The total of positive and negative divergences is a measure of the fund's independence from the benchmark.

The Sharpe Index measures the probability of the fund generating a higher return than the risk-free interest rate. The higher the score, the higher the probability. The higher the probability, the more certain are the chances of achieving excess returns in the equity market. Thus, the value may be used as a long-term measure of risk, but is often used as an absolute measure of risk-adjusted returns.

**Information Ratio** measures the probability of the fund generating a higher return than its benchmark. The higher the score, the higher the probability of achieving excess returns. The information ratio is also used as a measure of risk-adjusted excess returns, where risk is construed as the chance of uneven excess returns. Thus, the information ratio measures the manager's ability to create certain excess returns, whereas relative volatility measures the ability to generate regular excess return.

Relative gain/relative loss ratio shows the ratio between relative gain and relative loss. A value above one means that the fund is getting better paid for the risk assumed relative to the benchmark. When ranking funds investing in the same market, the measure is strongly correlated with the Sharpe Index, but also shows whether the riskadjusted return is better than the risk-adjusted return of the market. Thus, the measure may be used to compare funds in different markets, as opposed to the Sharpe Index, which may only be used to compare funds investing in the same market.

Benchmark divergence ratio shows the ratio between positive and negative benchmark divergences. This is a measure of the ability to create excess returns by being an active rather than a passive manager. The higher the number, the better you get paid for each negative benchmark divergence. The benchmark divergence ratio interprets risk as the chance of negative index divergences, as opposed to the Information Ratio, which construes the risk as irregular excess returns (not necessarily negative excess returns).

Fund rating*	SKAGEN Vekst	SKAGEN Global	SKAGEN Kon-Tiki	SKAGEN Tellus	SKAGEN Avkastning	
Standard & Poor (AAA = best qualitative rating)	AAA	AAA	AAA			
Citywire (3 year performance) Fund manager rating (Dec 2007)		No.6of603	No. 13 of 10 6	No. 24 of 298 (last 12 months)		
<b>Lipper</b> Fund Awards	Europe 2006: Bestfund 3 & 5 years EQUITY NORWAY	Europe 2006 & 2007 Best Fund 3 & 5 years EQUITY GLOBAL	Europe 2006 & 2007 Best Fund 3 years EQUITY EMERGING MARKETS GLOBAL		Nordics 2007 Best Fund 3 years BOND NORWEGIAN KRONE	
Morningstar (5 = bestrating)	****	****	****		****	
Wassum (5=bestrating)		00000	00000			

Updated as of December 31 2007. Empty fields means no rating of fund. Read more about ratings, rating agencies and awards here: www.skagenfunds.com, Ourfunds/Ratings and www.skagenfunds.com, Aboutus/Awards

<sup>\*</sup>Morningstar does a qualitiative rating of the fund's return in relation to risk, and is only for a set geographical area (Norway). Same fund can have different rating in different countries.

# **Long-term efforts** pay off

SKAGEN has experienced continued progress on every front in 2007. The company has increased its assets under management, hired more employees and gained new clients in both existing and new markets.

These positive developments can be credited to the establishment of solid client relationships, a continuous search for the right partners and thorough analyses of markets that SKAGEN wishes to be present in. While it is gratifying to harvest the fruits of this labour, SKAGEN is well aware of the challenges that lie in providing all clients with the best service, follow-up and communication, irrespective of where the client is situated. To meet this challenge, SKAGEN invests in highly motivated employees and simple technological tools. SKAGEN's goal is not to be the biggest company with the most clients, but rather to provide each client with the best risk adjusted return together with excellent service, follow-up and communication.

# What happened in 2007?

Continued globalisation in 2007 gave SKAGEN the opportunity to exploit geographical imbalances in company valuation to find undervalued investment objects. Ongoing growth in emerging markets was a further effect of globalisation. The wave of mergers extended through 2007. At the end of the year the credit crunch was felt in full force, with volatile risk-free interest rates and exploding premiums on debt risk.

# ... and our predictions for 2008

The unrest in the credit markets will continue and affected banks will need large equity infusions. Central banks in credit-squeezed economies may allow interest rates to fall further. The world economy will slow in 2008, though this will be partly cushioned by increased spending by the emerging market consumer.

The year ahead will not be easy, and will

probably be guite volatile. On the positive side, conditions should be good for finding bargain equities based on SKAGEN's long-term investment philosophy.

## Assets under management

In 2007, assets under management increased from NOK 58.2 to 79.9 billion. Net subscriptions in SKAGEN's equity funds were NOK 10.9 billion. As was the case last year, these record subscriptions can be ascribed to increased volume in Sweden and internationally. The Dutch and British markets especially have developed well. The fixed income funds experienced net subscriptions of NOK 4.7 billion, an increase from NOK 0.52 billion in 2006.

## Returns

2007 was a challenging year for value-based equity fund managers and the general trend has been that value stocks have performed worse than growth stocks. SKAGEN's funds, with their value-based management, have survived well in this climate.

SKAGEN Kon-Tiki delivered a return of 22.5 percent compared to the emerging market index's 21.3 percent. The fund has beaten its benchmark all six calendar years since inception. In June 2007, SKAGEN Kon-Tiki was awarded a AAA-rating from Standard & Poor's, giving all SKAGEN's equity funds the highest rating from the reputable rating

SKAGEN Global has delivered very strong relative results outperforming the world index by 13.3 percentage points. The fund has beaten its benchmark each of the ten years since its inception in 1997. The absolute return for 2007 is 8.2 percent. SKAGEN Vekst achieved an absolute return of 9.9 percent and ended 1.6 percentage points behind its benchmark, the Oslo Stock Exchange.

Even though returns in SKAGEN Global and SKAGEN Vekst for 2007 are below SKAGEN's long term goal of 20 percent average annual return, all three equity funds have delivered an average annual return of over 20 percent since inception.

SKAGEN Tellus has been challenged by the uneasy credit markets and the fund has provided a return of 0.45 percent calculated in Norwegian kroner for 2007. Calculated in euro, the fund has acheived a return of 3.6 percent, beating its benchmark by 3.2 percentage points. However, the returns are lower than SKAGEN's annual aim for the fund.

The unrest in the credit markets has had less effect on SKAGEN Avkastning, which has achieved a return of 5.0 percent in 2007 against the benchmark's 3.9 percent.

SKAGEN Høyrente delivered a return of 4.7 percent, somewhat lower than the 3-month NIBOR and 0.3 percentage points better than its benchmark. SKAGEN Høyrente Institusjon achieved a 4.6 percent return, 0.2 percentage points over its benchmark. The fund has outperformed its benchmark all five calendar years since its inception in 2003.

SKAGEN Krona, which was launched on 29 June 2007, achieved a return of 1.9 percent calculated in SEK until year end, which is 0.1 percentage points better than its benchmark.



# **New markets**

Throughout the year, SKAGEN has continued to be noticed internationally and has received several awards with extensive media coverage. This attention has contributed to an increased number of people and institutions from outside the Nordic region wishing to become clients. In addition to accepting direct subscriptions from clients in other countries, SKAGEN has during the year attained marketing approval in Iceland and the UK, in addition to its approvals in Norway, Sweden, Denmark, Finland, Luxembourg and the Netherlands.

## New technology

To make it easier for international clients to access SKAGEN's funds and monitor their holdings, SKAGEN has in 2007 customised its systems to allow clients to make transactions in several different currencies and to show the fund's net asset value (NAV) in these currencies on SKAGEN's websites. For subscriptions and redemptions in currencies other than NOK, the subscription or redemption price is calculated on the basis of the fund's NAV in NOK using the currency exchange rate used by the relevant fund on the valuation day. The same applies when viewing the NAV in other currencies.

SKAGEN has also introduced electronic identification, commonly referred to as Bank-ID, for Norwegian and Swedish clients. One of the goals of Bank-ID is to have a common log-in system for all financial webservices so that clients do not have to memorise numerous different passwords. Bank-ID also functions as a legal signature in Norway while Sweden accepts Bank-ID as both legal signature and proof

of client identity. SKAGEN anticipates a similar simplification for Norwegian clients with the revision of the anti money laundering legislation in 2008, when it is expected that Bank-ID will be accepted as proof of client identity.

SKAGEN continuously strives to improve its client services with simple electronic tools. SKAGEN's goal is to overcome settlement and technical differences between the countries in which it is established, and to be able to offer all clients stable and simple web-based solutions as a supplement to personal service and follow-up.

# Sweden as a home market

2007 was Sweden's first year as one of the SKAGEN home markets. SKAGEN's goal is for Swedish clients to consider SKAGEN a national fund provider, and for it to be as easy for a Swede to become a SKAGEN client and have a client relationship as for a Norwegian. The facility for Swedish clients to subscribe units in SEK in all funds marketed in Sweden is an important development towards this aim. Further, Swedish clients are now able to execute transactions over the internet via "My account", and can log in using Bank-ID. SKAGEN is happy to be able to offer these services to Swedish clients and is continuously working to improve these facilities.

# A new fund is launched

In connection with establishing Sweden as a home market, the money market fund SKAGEN Krona was launched on 29 June 2007. The fund is denominated in SEK and only invests in interest

# «The client is of key importance in SKAGEN and the company exists purely to deliver products that benefit the client along with good service, follow-up and communication. »

bearing loans and money market instruments issued in SEK.

For clients with purchasing power in SEK there is therefore no currency risk related to investments in the fund. The fund is an alternative to a bank account for SKAGEN's Swedish clients, and the fund's goal is to deliver better returns than the best savings accounts offered by banks in the Swedish

The fund has been received well and had 210 million SEK under management at year end.

# Offices established in Gothenburg

To meet the demands of a growing client base in the Gothenburg region, SKAGEN established a Gothenburg office in September 2007. Many Swedish clients attended the official opening in November and the Board looks forward to more high quality local events in the future.

# **Denmark**

During the year, SKAGEN has begun to penetrate the Danish market. In December, the newspaper Jyllands-Posten and Dansk Aktieanalyse (Danish equity analyst) acclaimed SKAGEN as manager of the year in Denmark. The main priority in Denmark has so far been the pension market as strict tax rules for private investor's free capital investments in foreign funds have made it unfavourable for such clients to invest in SKAGEN. SKAGEN hopes that these tax barriers will be lifted through new tax regulation, providing more Danish clients with access to SKAGEN's funds.

# **SKAGENs** employees

SKAGEN recruited 17 new employees in 2007 and at year end the company had 113 employees. The board is very satisfied with the new employees' integration into the company and their pursuance of the company's culture and values.

It is also pleasing that, as in previous years, the employee and welfare survey showed that employees consider SKAGEN to be a good place to work with a safe and trusting work environment. This is also ref ected in a low rate of absence due to illness of 2.1 percent.

The company's incentive model is deemed to be motivating, both collectively and individually. The Board of Directors considers the incentive model to be on target with respect to stimulating employees to work to achieve the highest possible return for the clients. The model also strengthens cooperation between all departments to ensure that clients receive the best possible SKAGEN experience - including good service, followup and communication. No employees have their compensation directly tied to subscription volume, avoiding the danger of unhealthy competition and sales pressure, protection of own expertise and poor utilisation of employee resources, which may otherwise characterise such arrangements.

SKAGEN has also in 2007 invested widely in the development of its employees' skills. Employees in all fields shall have basic financial knowledge and extensive knowledge of SKAGEN's products. SKAGEN-school is an in-house training programme that is held nine times per year. It makes use of both in-house and external expertise to provide the employees with up-to-date knowledge of relevant issues. SKAGEN has also entered into long-term agreements with the Norwegian School of Economics and Business Administration in Bergen and Financial Education in Sweden for courses in macroeconomics. finance, personal finance and ethics, and for certifying Swedish financial advisors. SKAGEN welcomes the introduction of an equivalent official certification programme in Norway, which is expected in 2008. SKAGEN recruits employees with diverse backgrounds and seeks to achieve a balance between male and female employees.

At the end of the year, there were 45 female and 68 male employees. There are equal opportunities for both genders with respect to terms of employment and pay.

The board would like to take the opportunity to thank all employees for their contribution to making SKAGEN the best place to work as well as the best place to invest. In return, the Board promises to promote a working environment that encourages employee development.

## **Great expectations**

The client is of key importance in SKAGEN and the company exists purely to deliver products that benefit the client along with good service, follow-up and communication. To ensure client satisfaction, SKAGEN uses client surveys and external surveys carried out for the fund management sector to establish the client's real expectations. While we are satisfied with the positive feedback, we have observed an increase in clients' expectations, both with regard to returns and service, follow-up and communication. In order to meet these expectations, SKAGEN is diligent in analysing the survey results, finding specific improvement areas and adapting communication to the individual client. This is a continuous process on which emphasis will also be placed in 2008.

SKAGEN values the clients' interest in our webmeetings, questions sent in to the webcasts and individual feedback to our customer service centre. SKAGEN looks forward to talking to you in the coming year and will do its best to meet your expectations

# **SKAGEN Funds' organisation**

Stavanger Fondsforvaltning AS changed its name to SKAGEN AS with effect from 22 March 2007. The company is authorised by the Financial Supervisory Authority of Norway to act as a fund management company. SKAGEN's activities are subject to the Norwegian Securities Funds Act, and the Financial Supervisory Authority of Norway



monitors the activities to ensure that they are in compliance with the relevant legislation. The Financial Supervisory Authority of Norway monitors SKAGEN's international activities, and SKAGEN is also subject to supervision by national regulatory authorities in the countries where the activities are executed. Handelsbanken acts as custodian for SKAGEN and is responsible for the registration and settlement of transactions for the funds' portfolios. The Norwegian Central Securities Depository maintains SKAGEN's unitholder registry, and is responsible for maintaining registration of the correct number of units for each client, and ensuring that the client receives transaction notifications.

The funds' risk arises from market movements, currency, interest rates and cyclical developments, as well as company specific issues. To prevent unreasonable risk exposure, legislation stipulates requirements with respect to portfolio diversification, ownership limitations and the percentage of unlisted securities. The funds' risk exposure is monitored continuously by daily reports showing the portfolio risk of each fund and its weighting relative to the statutory requirements.

In addition, SKAGEN applies internal requirements to, for example, industry balance and liquidity within the portfolios. These requirements have been complied with throughout the year. SKAGEN has also developed internal procedures aimed at reducing the risk of errors that may affect the funds. The spread of the equity portfolios' investments is a result of the SKAGEN investment philosophy, which contains requirements for company valuation, the product/market matrix, the company's debt exposure and the liquidity of the security. The investments of the fixed income funds are also based on an

evaluation of the creditworthiness of individual issuers and the general economic conditions in the country in which the issuer resides. In spite of skittish markets in March and August of 2007, none of the funds have experienced extraordinary or disruptive levels of redemption during the year. SKAGEN is very pleased to have a stable client base that focuses on long-term investment. At the same time, SKAGEN will do its best to ensure that as many clients as possible achieve their return targets and are able to reap the benefits of their investments.

The board confirms that the going concern requirement pursuant to section 3-3a) of the Norwegian Accounting Act is fulfilled.

# Investment philosophy

SKAGEN maintains its investment philosophy and business concept. SKAGEN is convinced that the best way of creating excess returns for clients, in the future as in the past, is to have an active investment philosophy, according to which the portfolio managers search for unpopular, under-researched and undervalued companies. The same principle applies to the managers of the SKAGEN fixed income funds: the funds are actively managed based on the portfolio manager's analyses of the market and individual bonds.

The board expects SKAGEN's application of the investment philosophy to continue to provide good returns for the unitholders in 2008.

The Board of Directors' report constitutes part of the audited accounts, consequently all figures quoted here are calculated in Norwegian kroner.

# Allocation of funds' net income:

ANNUAL ACCOUNTS 2007 (in MNOK)	SKAGENVEKST	SKAGEN GLOBAL	SKAGEN KON-TIKI	SKAGENHØYRENTE	SKAGEN HØYRENTE INSTITUSJON	SKAGEN AVKASTNING	SKAGENTELLUS	SKAGEN KRONA (SEK)
NETINCOME	1040	1722	2824	202,45	63,65	176,29	7,69	3,29
ALLOCATION OF NET INCOME								
TRANSFERRED TO/FROM RETAINED EQUITY	1040	1722	2824	-0,34	0,35	-112,73	-21,23	0,88
ALLOCATEDFORDISTRIBUTIONTOUNITHOLDERS				202,79	63,30	289,02	28,92	2,41
TOTAL	1040	1722	2824	202,45	63,65	176,29	7.69	3,29

STAVANGER 28.01.08

Barbyo Johansson

Jan Henrik Hatlem

Jaho Thuman San H Hath\_\_\_\_ Maril

Martin Gjelsvik

case Tro. Hen

Sigve Erland

Tor Dagfinn Veen

# **Annual Financial Statements 2007**

NOTE	SKAGEI	N VEKST	SKAGEN	GLOBAL	SKAGEN	KON-TIKI	SKAGEN A	/KASTNING	SKAGEN H	IØYRENTE	SKAGEN H		SKAGEN	N TELLUS 29.09.06	SKAGEN KRONA* 29.06.07
INCOME STATEMENTS (ALL FIGURES IN 1,000 NOK)	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	-31.12.06	-31.12.07
Portfolio revenue and costs															
Interest income and costs Dividends	5008 368578	200 249573	35 510 639 523	-15527 445415	19305 275086	-26925 274492	221747	120318	216677	72064	65 500	12490	46051	9056	1549
Realised gains/losses	1754292	1474954	1639997	958017	2071407	1153355	33113	11706	-5508	-4587	-1203	-1384	-8345	1363	1041
Change unrealised gains/loss 8	-962694	1282206	123 242	2740558	942909	1150494	-112763	-31012	637	-296	512	-1133	-24091	-8989	816
Guarantee commission Broker's fee	1675 -10777	1759 -8189	165 -24584	-25425	-32363	-23355	-9	- -79	-	-		•	-5	•	-
Agio/disagio	53005	41 185	6058	93741	-24914	102431	53876	19576		-	-	-	-258	-373	-
PORTFOLIO RESULT 5	1209085	3041687	2419912	4196780	3251430	2630492	195964	120509	211806	67180	64809	9973	13353	1058	3407
Management expenses															
Management fee-fixed 9	-118774	-95105	-260322	-176591	-404337	-298974	-19674	-18089	-9355	-5463	-1157	-499	-5668	-1011	-111
Management fee-variable 9	-39655	-246292	-390241	-227841	5306	-7 201		-		-	-	-	-	-	-
ASSET  MANAGEMENT EXPENSES RESULT BEFORE TAX	-158429 1050655	-341399 2700288	-650 563 1769 349	-404432 3792348	-399031 2852399	-306175 2324318	-19674 176290	-18089 102419	-9355 202451	-5463 61717	-1157 63652	-499 9474	-5668 7685	-1011 47	-111 3295
NESSEE SEE SEE	1030033	2700200	2,0,54,	3,72340	2032377	2524520	2,02,0	202427	202492	02,1,	0,0,2	2414	7 005		32/3
Taxcost 4  NET INCOME	-10909 <b>1039746</b>	-14799 <b>2685490</b>	-47632 1721716	-46907 <b>3745442</b>	-28781 <b>2823618</b>	-21392 <b>2302926</b>	176290	102419	202451	61717	63652	9474	7685	47	3295
NET INCOME	1039746	2685490	1/21/16	3/45442	2823618	2302926	1/6290	102419	202451	61/1/	63652	94/4	/ 685	47	3295
Allocation of net income															
Transfer to/from retained earnings 10	1039746	2685490	1721716	3745442	2823618	2302926	-112729	-31012	-340	-296	348	-1133	-21 232	-8989	882
Allocated for distribution to unitholders 10  Net allocated to unitholders during the year 10							289019	133431	202791	62014	63304	10607	28917	9035	2413
TOTAL	1039746	2685490	1721716	3745442	2823618	2302926	176290	102419	202451	61717	63652	9474	7685	47	3295
BALANCE SHEETS	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007	31-12-2006	31-12-2007
DADRICE SILE IS	31 12 2007	51 12 2000	51 12 2007	J1 12 2000	31 12 2007	J1 12 2000	31 12 2007	J1 12 2000	31 12 2007	J1 12 2000	51 12 2007	J1-12-2000	31 12 2007	J1 12 2000	31 12 2007
Assets															
Norwegian securities at cost price 3,8	3967833		-	-	605086	452723	2883542	2367397	3966192	1990120	1406238	331837	-	9489	-
Foreign securities at cost price 3,8 Unrealised capital gains 8	3513166 4008073		20039345 6875821	14623584 6752579	13673565 4996910	9382804 4054001	1095131 -102014	614660 10749	-1847	-2484	-862	-1373	860478 -33079	554981 -8989	185091 816
Accrued interest 8	8	-				-	70853	46445	38401	15579	16614	3916	14873	13572	34
TOTAL SECURITIES PORTFOLIO	11489081	11123412	26915166	21376163	19275 561	13889528	3947511	3039251	4002747	2003215	1421990	334380	842272	569053	185941
Dividend receivable	44965	24193	75 223	61747	47117	56646	-				-	-			-
Tax receivable on dividends	699	8403	14762	20643	817	303		-		-	-	-	-	-	
TOTAL ACCRUED INCOME Accounts receivable-brokers	<b>45 663</b> 26 474	<b>32 596</b> 1628	<b>89984</b> 67737	82390	<b>47933</b> 126532	<b>56949</b> 66748	48568	30033	-	-	-	-	12282	-	
Accounts receivable-management company	258	177	261	181	209	150	13	13	20	12	1	1	6	6	1
Other receivables TOTALI OTHER RECEIVABLES	26732	750 <b>2556</b>	67998	181	126740	579 <b>67477</b>	48 581	30059	20	22497 <b>22510</b>	1	1	12288	6	1
Bank deposits	114402	908632	1994275	1162468	624807	110862	-	-	569516	209891	79097	23198	48515	8523	25 240
TOTAL ASSETS	11675878	12067196	29067423	22621201	20075041	14124816	3996093	3069301	4572283	2235616	1501088	357579	903075	577 582	211182
Equity Capital															
Unit capital at parvalue 10	761 570	849392	3532494	2977546	4404596	3782616	3058568	2346366	4320859	2153834	1439778	343435	865477	571 937	209499
Premium 10	1227150	2356315	14044567		6898092	4405422	677435	508467	38376	19655	-1767	205	0034//	311731	
TOTAL PAID-IN EQUITY CAPITAL Retained earnings 10	1988720 9590075	<b>3205707</b> 8550329						005/000	/ 050005	0470400		-305	-2814	3916	689
Allocated to unitholders 10			10967810	<b>12985559</b> 9246094	11302688 8571323	<b>8188038</b> 5747705	<b>3736002</b> -102270	2854832 10459	<b>4359235</b> -2811	<b>2173489</b> -2471	1438012 -928	343130 -1276			
for reinvestment TOTAL EQUITY CAPITAL		8330329			11302688	8188038	3736002				1438012	343130	-2814 <b>862663</b>	3916 <b>575854</b>	689 <b>210188</b>
	11 578 705		10967810	9246094	<b>11302688</b> 8571323	<b>8188038</b> 5747705	-102 270 295 643	10459 139562	-2811 204834	-2471 63156	-928 63551	343130 -1276 10607	-2814 <b>862663</b> -30221 29192	3916 <b>575854</b> -8989 9035	689 210188 885 -3
	11578795	11756036		9246094	11302688	<b>8188038</b> 5747705	<b>3736002</b> -102270	10459	-2811	-2471	<b>1438012</b> -928	<b>343130</b> -1276	-2814 <b>862663</b> -30221	3916 <b>575854</b> -8989	689 <b>210188</b> 885
Debt	11578795		10967810	9246094	<b>11302688</b> 8571323	<b>8188038</b> 5747705	3736002 -102270 295643 3929375	10459 139562 <b>3004853</b>	-2811 204834	-2471 63156	-928 63551	343130 -1276 10607	-2814 <b>862663</b> -30221 29192	3916 <b>575854</b> -8989 9035	689 210188 885 -3
<b>Debt</b> Bank overdraft	-	11756036	10967810 28544872	9246094 <b>22231653</b>	11302688 8571323 19874011	8188038 5747705 13935743	-102 270 295 643	10459 139562	-2811 204834	-2471 63156	-928 63551	343130 -1276 10607	-2814 <b>862663</b> -30221 29192 <b>861635</b>	3916 <b>575854</b> -8989 9035	689 210188 885 -3
Debt	11578795 21000 69991		10967810	9246094	<b>11302688</b> 8571323	8188038 5747705 13935743	3736002 -102270 295643 3929375	10459 139562 <b>3004853</b>	-2811 204834	-2471 63156	-928 63551	343130 -1276 10607	-2814 <b>862663</b> -30221 29192	3916 <b>575854</b> -8989 9035	689 210188 885 -3
Debt Bank overdraft Payable to brokers Accounts payable-management company Other debt	21 000 69 99 1 60 92	11756036 - 29248 274929 6982	28544872 28544872 - 22649 463333 36569	9246094 22231653 	11302688 8571323 19874011 50353 119303 31374	8188038 5747705 13935743 - 46782 92485 49806	3736002 -102270 295643 3929375 56028 - 5157 5532	10459 139562 3004853 46696 3991 13770	-2811 204834 <b>4561258</b> - 2794 8231	-2471 63156 <b>2234174</b> - - 1442	1438012 -928 63551 1500635	343130 -1276 10607 352461	-2814 <b>862663</b> -30221 29192 <b>861635</b> 39581 1686 174	3916 575854 -8989 9035 575900 - 1011 671	689 210188 885 -3 211070
Debt Bank overdraft Payable to brokers Accounts payable-management company	21 000 69 99 1 60 92 97 082	11756036 29 248 274 929	28544872 28544872 22649 463333	9246094 22231653 	11302688 8571323 19874011 - 50353 119303	8188038 5747705 13935743 46782 92485 49806 189073	3736002 -102270 295643 3929375 56028 - 5157	10459 139562 3004853 46696  3991	-2811 204834 <b>4561258</b>	-2471 63156 <b>2234174</b>	1438012 -928 63551 1500635	343130 -1276 10607 352461	-2814 862663 -30221 29192 861635	3916 575854 -8989 9035 575900	689 210188 885 -3 211070
Debt Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL	21 000 69 99 1 60 92 97 08 2 11 67 5 8 7 8	11756036 29248 274929 6982 311159 12067196	28544872 22649 463333 36569 522551 29067423	9246094 22231653 64691 282089 42768 389548 22621201	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041	8188038 5747705 13935743 46782 92485 49806 189073	3736002 -102270 295643 3929375 56028 - 5157 5532 66718 3996093	10459 139562 3004853 46696 - 3991 13770 64457 3069301	2811 204834 4561258 2794 8231 11025 4572283	-2471 63156 2234174 - 1442 - 1442 2235616	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1686 174 41440 903075	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070 - - - - - - - - - - - - -
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued	21000 69991 6092 <b>97082</b> <b>11675878</b>	11756036 29 248 274 929 6 982 311159 12067196 8493920	28544872 28544872 22649 463333 36569 522551 29067423	9246094 22231653 64691 282089 42768 389548 22621201 29775464	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041	8188038 5747705 13935743 	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093	10459 139562 3004853 46696  3991 13770 64457 3069301	-2811 204834 <b>4561258</b> 2794 8231 <b>11025</b> <b>4572283</b>	-2471 63156 2234174 - - - 1442 - - 1442 2235616 21538339	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit	21000 69991 6092 <b>97082</b> <b>11675878</b>	11756036 29248 274929 6982 311159 12067196	28544872 22649 463333 36569 522551 29067423	9246094 22231653 64691 282089 42768 389548 22621201 29775464	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041	8188038 5747705 13935743 46782 92485 49806 189073	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093	10459 139562 3004853 46696 - 3991 13770 64457 3069301	2811 204834 4561258 2794 8231 11025 4572283	-2471 63156 2234174 - - - 1442 - - 1442 2235616 21538339	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1686 174 41440 903075	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070 - - - - - - - - - - - - -
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL Number of units issued	21000 69991 6092 <b>97082</b> <b>11675878</b>	11756036 29 248 274 929 6 982 311159 12067196 8493920	28544872 28544872 22649 463333 36569 522551 29067423	9246094 22231653 64691 282089 42768 389548 22621201 29775464	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041	8188038 5747705 13935743 	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093	10459 139562 3004853 46696  3991 13770 64457 3069301	-2811 204834 <b>4561258</b> 2794 8231 <b>11025</b> <b>4572283</b>	-2471 63156 2234174 - - - 1442 - - 1442 2235616 21538339	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070  111 211182 2094990
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit	21000 69991 6092 <b>97082</b> <b>11675878</b>	11756036 29 248 274 929 6982 311159 12067196 8493 920 1383,8100	28544872 28544872 22649 463333 36569 522551 29067423	9246094 22231653 64691 282089 42768 389548 22621201 29775464	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041	8188038 5747705 13935743 	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093	10459 139562 3004853 46696  3991 13770 64457 3069301	-2811 204834 <b>4561258</b> 2794 8231 <b>11025</b> <b>4572283</b>	-2471 63156 2234174 - - - 1442 - - 1442 2235616 21538339	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070  111 211182 2094990
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS	21000 69991 6092 <b>97082</b> <b>11675878</b> 7615698 1520,1242	11756036 29 248 274 929 6982 311159 12067196 8493 920 1383,8100	28544872 28544872 22649 463333 36569 522551 29067423 35324945 808,0103	9246094 22231653 64691 282089 42768 389548 22621201 29775464 746,6746	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626	8188038 5747705 13935743 146782 92485 49806 189073 14124816 37826164 368,4594	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571	2811 204834 4561258 4561258 2794 8231 11025 4572283 43 208 586 105,5990	2471 63156 2234174	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070  111 211182 2094990
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTAU OTHER DEBT TOTAU DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.	21000 69991 6092 <b>97082</b> <b>11675878</b> 7615698 1520,1242	11756036 29 248 274 929 6982 311159 12067196 8493 920 1383,8100	28544872 28544872 22649 463333 36569 522551 29067423 35324945 808,0103	9246094 22231653 64691 282089 42768 389548 22621201 29775464 746,6746	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626	8188038 5747705 13935743 146782 92485 49806 189073 14124816 37826164 368,4594	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571	2811 204834 4561258 4561258 2794 8231 11025 4572283 43 208 586 105,5990	2471 63156 2234174	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 	3916 575854 -8989 9035 575900 	689 210188 885 -3 211070
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions +/- (Incl. subscription and redemption fees)	21000 69991 6092 97082 11675878 7615698 1520,1242	29248 274929 6982 311159 12067196 8493920 1383,8100	28544872 22649 463333 36569 522551 29067423 35324945 808,0103	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626	8188038 5747705 13935743  46782 92485 49806 189073 14124816 37826164 368,4594 754070 2882091	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571	-2811 204834 4561258 - 2794 8231 11025 4572283 43208586 105,5990 209891	2471 63156 2234174  1442 2235616 21538339 103,7699 746061	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	2814 862663 30221 29192 861635 39581 1686 174 41440 903075 8654771 99,5506	3916 575854 -8989 9035 575900 - - - - - - - - - - - - -	210188 885 -3 211070
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions (Incl. subscription and redemption fees) +/- Net realised gains +/-	21000 69991 6092 97082 11675878 7615698 1520,1242	29248 274929 6982 311159 12067196 8493920 1383,8100	28544872 28544872 22649 463333 36569 522551 29067423 35324945 808,0103	9246094  22231653  64691 282089 42768 389548 22621201 29775,464 746,6746	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626	8188038 5747705 13935743 146782 92485 49806 498073 14124816 37826164 368,4594	3736002 -102270 295643 3929375 56028 -5157 5532 66718 3996093 30585676 128,4664	10459 139562 3004853 46696 - 3991 13770 64457 3069301 23463656 128,0571	-2811 204834 4561258 - 2794 8231 11025 4572283 43208586 105,5990		1438012 -928 63551 1500635 453 453 1501088 14397785 104,2239	343130 -1276 10667 352461 	2814 862663 -30221 29192 861635 -39581 1086 174 41440 903075 8654771 99,5506	3916 575854 -8989 9035 575900 - 1011 671 1682 577582 5719375 100,6618	689 210188 8855 -3 211070  111 211182 2094990 100,7361
Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTAU OTHER DEBT TOTAU DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions (Incl. subscription and redemption fees) Net realised gains +/- Interest and dividends received (after tax) +/- (after tax) +/-	21000 69991 6092 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997 609040	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117 4573304 958017 451298	11302688 8571323 19874011 	8188038 5747705 13935743 46782 92485 49806 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252	3736002 -102270 -295643 3929375 56028 -5157 -5532 -66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702 178088 11706 139814	-2811 204834 4561258 - 2794 8231 11025 4572283 43208586 105,5990 209891 2185746 -5508	-2471 63156 2234174 - 1442 2335616 21538339 103,7699 746061 -194415 -4587 72064	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1086 174 41440 903075 8654771 99,5506 8523 286810 -8345 45788	3916 575854 -8989 9035 575900 - - - 1011 671 1682 577582 5719375 100,6618	210188 885 -3 211070 
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions +/- (Incl. subscription and redemption fees) Net realised gains +/- Interest and dividends received	21000 69991 69991 1075878 7615698 1520,1242 908632	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117  4573304 958017	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626 110862	8188038 5747705 13935743 46782 92485 48906 189073 14124816 37826164 368,4594 754070 2882091 1153355	3736002 -102270 -295643 3929375 -56028 -5157 -5532 -66718 3996093 -30585676 128,4664 -46697	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702	2811 204834 4561258 2794 8231 11025 4572283 43208586 105,5990 209891 2185746 -5508	2471 63156 2234174  1442 1442 2235616 21538339 103,7699  746061 -194415 -4587	1438012 -928 63551 1500635 - 453 - 453 1501088 14397785 104,2239 23198 1094882 -1203	343130 -1276 10607 352461 	2814 862663 30221 29192 861635 39581 1686 174 41440 903075 8654771 99,5506	3916 575854 -8989 9035 575900 1011 671 1682 577582 5719375 100,6618	210188 885 -3 211070 
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt  TOTAU OTHER DEBT TOTAU DEBT AND EQUITM CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions (Incl. subscription and redemption fees) Net realised gains +/- Interest and dividends received (after tax) +/- (after tax) +/-	21000 69991 6092 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997 609040	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117 4573304 958017 451298	11302688 8571323 19874011 	8188038 5747705 13935743 46782 92485 49806 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252	3736002 -102270 -295643 3929375 56028 -5157 -5532 -66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702 178088 11706 139814	-2811 204834 4561258 - 2794 8231 11025 4572283 43208586 105,5990 209891 2185746 -5508	-2471 63156 2234174 - 1442 2335616 21538339 103,7699 746061 -194415 -4587 72064	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1686 174 41440 903075 8654771 99,5506 8523 286810 -8345 45788	3916 575854 -8989 9035 575900 - - - 1011 671 1682 577582 5719375 100,6618	210188 885 -3 211070 
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DIEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions +/- (incl. subscription and redemption fees) Net realised gains +/- Interest and dividends received (after tax) +/- TOTAL INFLOW =	21000 69991 6092 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579 943883	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997 609040 6840540	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117 4573304 958017 451298	11302688 8571323 19874011 - 50353 119303 31374 201031 20075041 44045958 451,3626 110862 3114649 2071407 208334 5394389	8188038 5747705 13935743 46782 92485 49806 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252	3736002 -102270 -295643 3929375 56028 -5157 -5532 -66718 3996093 30585676 128,4664	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702 178088 11706 139814	-2811 204834 4561258 - 2794 8231 11025 4572283 43208586 105,5990 209891 2185746 -5508	-2471 63156 2234174 - 1442 2335616 21538339 103,7699 746061 -194415 -4587 72064	1438012 -928 63551 1500635 	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1686 174 41440 903075 8654771 99,5506 8523 286810 -8345 45788	3916 575854 -8989 9035 575900 - - - 1011 671 1682 577582 5719375 100,6618	210188 885 -3 211070 
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions (Incl. subscription and redemption fees) Net realise gains +/- Interest and dividends received (after tax)  TOTAL INFLOW  Dutflow  Net purchase of securities +/- Change in unsettled items +/- Change in unsettled items +/-	21000 69991 6992 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579 943883	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729 2557732	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997 609040 6840540	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117  4573304 958017 451298 5982619	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626 110862 3114649 2071407 208334 5394389	8188038 5747705 13935743 46782 92485 48906 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252 4340698	3736002 -102270 -295643 -3929375 -56028 -5157 -5532 -66718 -3996093 -30585676 -128,4664 -46697 -881170 -33113 -275615 -1189897	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 178088 11706 139814 329609	2811 204834 4561258 2794 8231 11025 4572283 43208586 105,5990 2185746 -5508 216677 2396914	-2471 63156 2234174 1442 2235616 21538339 103,7699 746061 -194415 -4587 72064 -126938	1438012 -928 63551 1500635 	343130 -1276 10607 352461 -118 5000 5119 357579 3434352 102,6155 -1384 -12490 -13450	2814 862663 -30221 29192 861635 -39581 1686 174 41440 903075 -8654771 99,5506 -8345 45788 324253	3916 575854 -8989 9035 575900 	210188 885 -3 211070  111 211182 2094990 100,7361  210188 1041 1549 212779
Debt  Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt  TOTALI OTHER DEBT TOTALI DEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscription Net subscription and redemption fees) Net realised gains +/- Interest and dividends received (after tax) +/- TOTAL INFLOW =  Outflow  Net purchase of securities +/-	21000 69991 6092 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579 943883	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729 2557732	22649 463333 36569 522551 29067423 35324945 808,0103 1639997 609040 6840540	9246094  22231653  64691 282089 42768 389548 22621201 29775464 746,6746  785117  4573304 958017 451298 5982619	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626 110862 3114649 2071407 208334 5394389	8188038 5747705 13935743 46782 92485 49806 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252 4340698	3736002 -102 270 -275 643 3929375 56028 -5157 5532 66718 3996093 30585676 128,4664 -46697 881 170 33 113 275 615 1189897	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702 178088 11706 139814 329609	-2811 204834 4561258 - 2794 8231 11025 457223 43208586 105,5990 209891 2185746 -5508 216677 2396914	-2471 63156 2234174 - 1442 1442 2235616 21538339 103,7699 746061 -194415 -4587 72064 -126938	1438012 -928 63551 1500635 	343130 1276 10607 352461 118 5000 5119 357579 3434352 102,6155 59202 -24556 -1384 12490 -13450	2814 862663 3-30221 29192 861635 39581 1086 174 41440 903075 8654771 99,5506 8523 286810 -8345 45788 324253	3916 575854 -8989 9035 575900 - 1011 1671 1682 577582 577582 - 575854 1363 8683 585900	689 210188 885 -3 211070  111 211182 2094990 100,7361  -210188 1041 1549 212779
Debt  Bank overdraft Payable to brokers Accounts payable-management company Other debt TOTALI OTHER DEBT TOTALI DIEBT AND EQUITY CAPITAL  Number of units issued Base price per unit  CASH FLOW STATEMENTS  Bank deposits as of 1.1.  Inflow  Net subscriptions	21000 69991 69092 97082 11675878 7615698 1520,1242 908632 -1216987 1754292 406579 943883 -1328355 -251328 -158429	29248 274929 6982 311159 12067196 8493920 1383,8100 349499 813049 1474954 269729 2557732	28544872 22649 463333 36569 522551 29067423 35324945 808,0103 1162468 4591503 1639997 609040 6840540	9246094  22231653  64691 282089 42768 389548 22621201  29775464 746,6746  785117  4573304 958017 451298 5982619  -5262542 61705 -404432	11302688 8571323 19874011 50353 119303 31374 201031 20075041 44045958 451,3626 110862 3114649 2071407 208334 5394389	8188038 5747705 13935743 46782 92485 48906 189073 14124816 37826164 368,4594 754070 2882091 1153355 305252 4340698	3736002 -102270 -295643 3929375 -56028 -5157 -5532 -66718 3996093 30585676 128,4664 -46697 -881170 -33113 -275615 1189897	10459 139562 3004853 46696 3991 13770 64457 3069301 23463656 128,0571 257702 178088 11706 139814 329609	-2811 204834 4561258 -2794 8231 11025 4572283 43208586 105,5990 209891 -15508 216677 2396914	-2471 63156 2234174 -1442 -1442 2235616 21538339 103,7699 746061 -194415 -4587 72064 -126938	1438012 -928 63551 1500635 - 453 1501088 14397785 104,2239 23198 1094882 -1203 65500 1159179	343130 -1276 10607 352461 	-2814 862663 -30221 29192 861635 39581 1686 174 41440 903075 8654771 99,5506 8523 286810 -8345 45788 324253	3916 575854 -8989 9035 575900 	210188 885 -3 211070

\*in1,000SEK

STAVANGER 28.01.08

BarbroJohansson

Tro. Ken

Jan Henrik Hatlem Martin Gjelsvik Sigve Erland

Tor Dagfinn Veen

# **General notes**

## **NOTE 1: ACCOUNTING PRINCIPLES**

Financial Instruments: All financial instruments, such as shares, bonds and certificates, are valued at fair value (market value).

Determination of fair value: Securities are valued at market prices as of 31.12.2007. Bonds and notes, for which there are no "marketmaker" prices, are at all times valued against the applicable yield curve. Unlisted equities are valued according to the latest trading price, value adjustments made by brokers and internal valuations.

Currency exchange rates: Securities and bank deposits/overdrafts in foreign currency are valued at the prevailing exchange rate at the time of pricing 31.12.2007.

Treatment of transaction cost: Transaction cost in the form of commission to brokers is charged to expenses at the time of the transaction.

Allocated to unitholders for reinvestment: All distributions to unitholders in fixed income funds are treated as allocations of profits in accordance with the regulation for annual financial statements for securities funds. Distributions from fixed income funds are accounted for by entering reinvestments as new units in the fund during the financial year.

Adjustment of acquisition cost: For the equity funds, the average acquisition value has been used to arrive at the realised gain/loss on the sale. For the fixed income funds, the FIFO principle has been used to calculate realised gain/loss on sale.

# **NOTE 2: FINANCIAL DERIVATIVES**

The funds have not held financial derivatives during the year.

## **NOTE 3: FINANCIAL MARKET RISK**

The balance sheets in the annual financial statement for the funds ref ect market value on the last stock market day of the year expressed in Norwegian kroner. Through investment in Norwegian and foreign businesses, the equity funds are exposed to share price and foreign exchange risks. The fixed income funds are exposed to interest and credit risks and to currency risks in those cases where the funds invest beyond Norwegian borders.

# **NOTE 4: TAX CALCULATION**

Tax costs are associated with withholding tax on foreign dividends. Gain/loss on realisation of equities in securities funds are not taxable/ deductible

## **NOTE 5: CUSTODIAN COST**

The funds are not charged custodian cost.

## **NOTE 6: VELOCITY**

Velocity is measured by the size of the trading volume adjusted by subscriptions and redemptions of units. Velocity is calculated as the sum of all purchases and sales of securities divided by 2, with a deduction of net subscriptions in the fund and then divided by the average net assets during the period. The velocity of the funds during 2007 was:

SKAGEN Vekst	0.37
SKAGEN Global	0.03
SKAGEN Kon-Tiki	0.20
SKAGEN Avkastning	0.91
SKAGEN Høyrente	1.85
SKAGEN Høyrente Institusjon	0.62
SKAGEN Tellus	0.41
SKAGEN Krona	1.27

# **NOTE 7: SUBSCRIPTION FEES**

# **Equity funds**

Subscription fee:

NOK 0 - 499,999 0.7% of the subscribed amount NOK 500.000 - 999,999 0.5 % of the subscribed amount NOK 1,000,000 - 4,999,999 0.2 % of the subscribed amount NOK 5,000,000 -0.0 % of the subscribed amount

0.0 % of the subscribed amount Redemption fee:

> 0.0 % of the above mentioned fees is credited the fund in the case of both subscription and redemption.

# Fixed income funds

No subscription or redemption fees.

# SKAGEN Vekst Note 9, 10 & 11

# NOTE9. MANAGEMENT FEE

The fixed management fee constitutes 1% of average daily net asset value in addition to the variable management fee: 1/10 of the return above 6% p.a.

NOTE 10. EQUITY RECONCILIATION				
	UNIT CAPITAL	PREMIUM RETAINED	EARNINGS	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	849392	2356315	8550329	11756036
Issue of units	243 474	3 3 4 5 0 3 3		3 588 507
Redemption of units	-331 296	-4 474 199		-4805495
Net income			1039746	1039746
Equity capital as of 31.12.2007	761 570	1 227 150	9 590 075	11 578 795
NOTE11. RISK AMOUNT RISK amount determined as of 01.01.1994:	-0,35	RISK amount determined as of 01.01.2001:	3,77	
RISK amount determined as of 01.01.1995:	-0,37	RISK amount determined as of 01.01.2002:	0,51	
RISK amount determined as of 01.01.1996:	3,28	RISK amount determined as of 01.01.2003:	2,03	
RISK amount determined as of 01.01.1997:	-0,50	RISK amount determined as of 01.01.2004:	3,06	
RISK amount determined as of 01.01.1998:	1,73	RISK amount determined as of 01.01.2005:	-7,03	
RISK amount determined as of 01.01.1999:	1,26	RISK amount determined as of 01.01.2006:	-9,44	
RISK amount determined as of 01.01.2000:	3,62			

# SKAGEN Global Note 9 & 10

NOTE 9. MANAGEMENT FEE
The fixed management fee constitutes 1% of average daily net asset value in addition to the variable management fee: 1/10 of the return above the Morgan Stanley's Capital International Daily Traded Net \$ World Index expressed in Norwegian kroner.

# NOTE 10. EQUITY RECONCILIATION

	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	2977546	10008013	9246094	22231653
Issue of units	1744737	12243799		13 988 536
Redemption of units	-1 189 789	-8 207 246		-9397035
Net income			1721716	1721716
Equity capital as of 31.12.2007	3 532 494	14044567	10 967 810	28544872

# SKAGEN Kon-Tiki Note 9, 10 & 11

The fixed management fee constitutes 2.5% of average net daily asset value in addition to the variable management fee: 1/10 of the return above/under the Morgan Stanley Capital International Daily Total Return Net Dividends \$ Emerging Markets expressed in Norwegian kroner. It is, however, limited upwards and downwards in such a way that the total management fee does not exceed 4% p.a. and cannot be lower than 1% p.a. of the average net asset value.

	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	3782616	4405422	5747705	13 93 5 7 4 3
Issue of units	2728070	8863309		11 591 379
Redemption of units	-2106091	-6370640		-8476731
Net income			2823618	2823618
	4404596	6898092	8 5 7 1 3 2 3	19874011

# NOTE11. RISK AMOUNT

RISK amount determined as of 01.01.2003:	3,26
RISK amount determined as of 01.01.2004:	1,80
RISK amount determined as of 01.01.2005:	-0,11
RISK amount determined as of 01.01.2006:	0

# SKAGEN Avkastning Note 9 & 10

# NOTE 9. MANAGEMENT FEE AND SUBSCRIPTION FEE

 $The \ management \ fee \ constitutes \ 0.5 \% \ of \ the \ average \ daily \ net \ asset \ value. \ No \ subscription \ fee \ is \ charged.$ 

NOTE 10. EQUITY RECONCILIATION				ALLOCATED TO UNITHOLDERS	
	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	FOR REINVESTMENT	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	2346366	508467	10 459	139 562	3004853
Issue of units	3 3 5 3 6 4 6	717 646			4071292
Redemption of units	-2641444	-548678			-3190122
Reinvested for unitholders				-132938	-132938
Allocated to unitholders				282492	282492
for reinvestment					
Correction of previous years				6527	6527
reinvestments to unitholders					
Net loss after distributions			-112729		-112729
to unitholders					
Equity capital as of 31.12.2007	3058568	677 435	-102270	295 643	3 9 2 9 3 7 5

# SKAGEN Høyrente Note 9 & 10

NOTE 9. MANAGEMENT FEE AND SUBSCRIPTION FEE
The management fee constitutes 0.25 % of average daily net asset value. No subscription fee is charged.

NOTE 10. EQUITY RECONCILIATION				ALLOCATED TO UNITHOLDERS	
	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	FOR REINVESTMENT	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	2153834	19655	-2 471	63156	2 2 3 4 1 7 4
Issue of units	8528922	73 371			8602293
Redemption of units	-6361897	-54650			-6416547
Reinvested for unitholders				-61 112	-61 112
Correction of previous years reinvestments to unitholders				280	280
Allocated to unitholders				202511	202511
for reinvestment					
Net loss after distrubitions			-340		-340
to unitholders					
<b>EQUITY CAPITAL AS OF 31.12.2007</b>	4320859	38376	-2811	204834	4561258

# SKAGEN Høyrente Institusjon Note 9 & 10

NOTE 9. MANAGEMENT FEE AND SUBSCRIPTION FEE
The management fee constitutes 0.15% of average daily net asset value. No subscription fee is charged.

NOTE 10. EQUITY RECONCILIATION				ALLOCATED TO UNITHOLDERS	
	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	FOR REINVESTMENT	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	343 435	-305	-1 276	10607	352 461
Issue of units	1 5 4 5 0 7 6	-1978			1543098
Redemption of units	-448733	516			-448217
Reinvested for unitholders				-10359	-10 359
Allocated to unitholders				63 0 5 6	63 0 5 6
for reinvestment					
Correction of previous years				248	248
reinvestments to unitholders					
Net income after distrubitions			348		348
to unitholders					
<b>EQUITY CAPITAL AS OF 31.12.2007</b>	1439778	-1 767	-928	63 551	1500635

# SKAGEN Tellus Note 9 & 10

 $\begin{tabular}{ll} \textbf{NOTE 9.} & \textbf{MANAGEMENT FEE} & \textbf{AND SUBSCRIPTION FEE} \\ \textbf{The management fee constitutes } 0.8\% of average daily net asset value. No subscription fee is charged. \\ \end{tabular}$ 

NOTE 10. EQUITY RECONCILIATION	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	ALLOCATED TO UNITHOLDERS FOR REINVESTMENT	TOTAL
EQUITY CAPITAL AS OF 1.1.2007	571 937	3916	-8989	9035	575 900
Issue of units	829691	-17 699			811 992
Redemption of units	-536152	10969			-525 183
Reinvested for unitholders				-8760	-8760
Allocated to unitholders				28762	28762
for reinvestment					
Correction of previous years				155	155
reinvestments to unitholders					
Net loss after distrubitions			-21 232		-21 232
to unitholders					
<b>EQUITY CAPITAL AS OF 31.12.2007</b>	865477	-2814	-30 221	29192	861 635

# SKAGEN Krona Note 9 & 10

 $\begin{tabular}{ll} \textbf{NOTE 9.} & \textbf{MANAGEMENT FEE} & \textbf{AND SUBSCRIPTION FEE} \\ \textbf{The management fee constitutes } 0.2\% & \textbf{of average daily net asset value. No subscription fee is charged.} \end{tabular}$ 

NOTE 10. EQUITY RECONCILIATION	UNIT CAPITAL	PREMIUM	RETAINED EARNINGS	TOTAL
EQUITY CAPITAL AS OF 29.06.2007				
Issue of units	371 314	1 325		372639
Redemption of units	-164214	-650		-164864
Reinvested for unitholders	2399	14	-2 413	
Net income			3 2 9 5	3 2 9 5
EQUITY CAPITAL AS OF 31.12.2007	209499	689	882	211 070

SKAGEN Krona was started up on 29.06.2007.

# **SKAGEN Vekst**

CECUDITY		ACQUISITION	MARKET	CHREENCY	MARKET	UNREALISED	SHARE OF	SHARE IN	STOCI
SECURITY Energy	NUMBER	VALUE NOK	PRICE	CURRENCY	VALUE NOK	GAIN/LOSS	FUND	COMPANY	EXCHANG
Petrobras Pref. ADR	675 000	48125281	98,11	USD	358567824	310442543	3,10%	0,07%	NewYor
StatoilHydro	2100497	147 476 421	169,00	NOK	354983993	207 507 572	3,07%	0,07%	Os
PrideInternational	1800000	282779717	34,25	USD	333800781	51021064	2,89%	1,08%	NewYor
Bonheur Bolstad Offshore	1345760 2035000	83789763 94440345	245,00 155,00	NOK NOK	329711200 315425000	245 921 437 220 984 655	2,85 % 2,73 %	3,30% 5,38%	Os Os
ianger Rolf	1300000	124349951	220,00	NOK	286000000	161 650 049	2,47%	3,58%	Os
OOF	3900000	43888123	62,25	NOK	242775000	198886877	2,10%	4,71%	Os
Deep Ocean	4250000	89 551 366	28,50	NOK	121125000	31 573 634	1,05%	4,82%	Os
levus Energy	1500000	85719683	79,00	NOK	118500000	32780317	1,02%	3,60%	09
labors Industries arstad Shipping	700000 703400	135333091 48944049	27,61 148,00	USD NOK	104645056 104103200	-30 688 035 55 159 151	0,91% 0,90%	0,25 % 1,80 %	New Yo
GG-VeritasADR	239500	37 626 929	57,07	USD	74006124	36379194	0,64%	0,17%	NewYo
GS Nopec Geophysical	935 100	24072725	74,60	NOK	69758460	45 685 735	0,60%	0,88%	09
loxar	9600000	48 5 6 8 2 9 4	6,90	NOK	66240000	17 671 706	0,57%	4,02%	09
idesvikOffshore	1250000	60766091	52,75	NOK	65 937 500	5 171 409	0,57%	4,15%	Os
OdfjellInvest	3500000	50182033	18,70	NOK	65 450 000	15 267 967	0,57%	2,53%	Os
OFSubsea	1331800	52825523	41,90	NOK	55802420	2976897	0,48%	1,18%	Os
leservoirExplorationTechnology MPU Offshore Lift	912000 6640000	49 570 700 63 93 4 188	60,00 8,00	NOK NOK	54720000 53120000	5149300 -10814188	0,47% 0,46%	3,54% 7,69%	Os Unliste
corpionOffshore	746700	42434737	69,00	NOK	51 522 300	9087563	0,45%	1,40%	0:
)dim	600000	5076352	84,00	NOK	50400000	45323648	0,44%	1,34%	0:
GG Veritas	28839	9207996	192,78	EUR	44293949	35 085 953	0,38%	0,11%	Pa
lowan Companies	200000	43123719	39,93	USD	43 23 9 7 9 0	116071	0,37%	0,18%	NewYo
BPADR	100000	42933984	73,95	USD	40039850	-2894133	0,35%	0,00%	NewYo
ransocean Vavefield Inseis	50000 800000	10980717 28064983	146,02 42,30	USD NOK	39 531 208 33 840 000	28 55 0 49 1 5 7 7 5 0 1 7	0,34% 0,29%	0,02% 0,62%	New Yo Os
Remora	424300	21 215 000	77,50	NOK	32883250	11668250	0,28%	4,51%	Unliste
3P	470199	30995443	6,15	GBP	31353342	357899	0,27%	0,00%	Londo
Ainor items*		268926737			269799798	873 061	2,33%		
TOTAL ENERGY		2074903943			3811 575 046	1736671102	32,97%		
law Materials									
'ARAInternational	1200000	74702083	251,50	NOK	301800000	227097917	2,61%	0,41%	Os
Norsk Hydro	2 200 000	29938495	77,60	NOK	170720000	140781505	1,48%	0,18%	Os
Norske Skogindustrier	3500000	316775253	45,20	NOK	158 200 000	-158 575 253	1,37%	1,84%	Os
Outokumpu	550000	94604270	21,21	EUR	92940625	-1 663 645	0,80%	0,30%	Helsin
/otorantim Cellulose ADR	552000	46310016	30,20	USD	90 261 031	43 951 015	0,78%	0,56%	NewYo
Boliden KWS Saat	1 100 000 55 000	36861051 37198052	81,25 141,31	SEK EUR	75 478 769 61 920 979	38617718 24722927	0,65% 0,54%	0,38% 0,83%	Stockhol Frankfu
ApexSilverMines	700000	80926195	15,37	USD	58254057	-22672139	0,50%	1,19%	AME
HindalcoIndustries	1929388	34197832	5,45	USD	56933822	22735991	0,49%	0,16%	London In
- ernium	259700	41 479 382	40,03	USD	56287480	14808098	0,49%	0,13%	NewYo
Grupo Mexico	1500000	8679970	69,52	MXN	51765605	43 085 636	0,45%	0,06%	Mexic
Northland Resources	2888500	37017350	16,20	NOK	46793700	9776350	0,40%	2,65%	Os
Crew Gold Corporation Minor items*	3750000	27 51 9 6 9 1 14 4 3 2 8 5 9 2	9,50	NOK	35 625 000 134 315 653	8 105 309 -10 012 940	0,31 % 1,16 %	0,81%	Os
TOTAL RAW MATERIALS		1010538233			1391296722	380758489	12,03%		
ndustrials									
	950000	74608632	220.00	NOK	200150000	212541260	2 409/	2.020/	0.0
Kongsberg Gruppen Stolt-Nielsen	850000 1550000	214383673	339,00 162,00	NOK NOK	288 150 000 251 100 000	213 541 368 36 716 327	2,49% 2,17%	2,83 % 2,42 %	Os Os
Vilh Wilhelmsen A	1000000	58737227	212,00	NOK	212000000	153 262 773	1,83%	2,71%	Os Os
G Corp	500000	99389221	69900,00	KRW	202966183	103 576 963	1,76%	0,29%	Seo
iemens	142900	77400184	108,47	EUR	123493500	46093316	1,07%	0,02%	Frankfu
ir France KLM	550000	82319694	24,11	EUR	105 648 207	23 328 513	0,91%	0,18%	Par
M. Skaugen	1725000	21490850	55,00	NOK	94875000	73384150	0,82%	6,32%	09
omra Systems Iorwegian Air Shuttle	2300000 498000	66769811 32255874	38,50 169,00	NOK NOK	88550000 84162000	21780189 51906126	0,77%	1,40% 2,39%	Os Os
orean Air	151 500	13896563	76800,00	KRW	67 5 69 44 6	53672883	0,73% 0,58%	0,21%	Seo
Oockwise	2854500	58682757	22,50	NOK	64226250	5543493	0,56%	1,24%	Os
.kva Group	1609200	56347400	38,90	NOK	62597880	6250480	0,54%	9,34%	Oslo
lamox	5944034	5852347	10,50	NOK	62412357	56560010	0,54%	9,14%	Unliste
ildemeister	420000	22651337	18,65	EUR	62406576	39755239	0,54%	0,97%	Frankfu
ker	155 000	38066276	339,00	NOK	52545000	14478724	0,45%	0,21%	09
verneland GCorporef	4448000	32542884	10,55	NOK	46926400	14383516	0,41%	2,88%	09
G Corp pref. tar Reefers	207 470 164 050	22949486 28660166	33 950,00 240,00	KRW NOK	40 90 4 5 4 7 39 37 2 0 0 0	17 955 061 10 711 834	0,35% 0,34%	6,26% 1,87%	Sec O:
tarkeerers relleborgB	325000	41 930 357	135,50	SEK	37372000 37190448	-4739909	0,34%	0,40%	Stockho
olden Ocean Group	1000000	4384126	33,75	NOK	33750000	29365874	0,29%	0,37%	0.
olvang	1053000	17400942	32,00	NOK	33696000	16295058	0,29%	4,27%	0
remuda	2500000	24199233	1,62	EUR	32 207 147	8007914	0,28%	1,78%	Mil
OdfjellA	350000	16664216	89,00	NOK	31 150 000	14485784	0,27%	0,53%	09
Sergesen Worldwide Gas	538800	47 170 169	55,00	NOK	29634000	-17536169	0,26%	0,42%	09
airstarHeavyTransport Ninor items*	1718200	23683390	17,20	NOK	29553040	5869650	0,26%	5,21%	09
		214 341 904			205 332 652	-9009252	1,78%		

		ACQUISITION	MARKET		MARKET	UNREALISED	SHARE OF	SHARE IN	STOC
SECURITY	NUMBER	VALUE NOK	PRICE	CURRENCY	VALUE NOK	GAIN/LOSS	FUND	COMPANY	EXCHANG
onsumerDiscretionary									
G Electronics Pref.	600000	144987601	50000,00	KRW	174 219 900	29 232 299	1,51%	0,43%	Seo
SGInternational	10621473	184682587	1,00	GBP	115738497	-68944090	1,00%	0,60%	Lond
olkswagen Pref.	120782	27752599	99,71	EUR	95 949 599	68197000	0,83%	0,11%	Frankf
urtigruten	2000000	97048495	44,50	NOK	89000000	-8048495	0,77%	7,30%	
Mahindra & Mahindra GDR	400000	13797277	22,00	USD	47 647 151	33849874	0,41%	0,16%	London I
IHSTMedia Group	30000	18722708	1400,00	NOK	42000000	23 277 292	0,36%	2,59%	Unlist
'UI !oyal Caribbean Cruises	250000	37117202 29358949	19,02	EUR	37883732	766530	0,33%	0,10%	Frankf
oyarcanbbean cruises linor items*	132300	74659972	229,00	NOK	30296700 87169909	937751 12509938	0,26% 0,75%	0,06%	0
OTAL CONSUMER DISCRETIONARY		628127390			719905488	91778099	6,23%		
onsumer Staples									
	1900000	63007819	110.00	NOK	209000000	145,002,101	1.010/	2.55.0/	0:
erøy Seafood Group Ehiquita Brands Intl	750000	78410473	110,00 18,51	USD	75 166 088	145 992 181 -3 244 385	1,81 % 0,65 %	3,55% 1,76%	NewYo
Intreco Holding	231 993	47320074	39,67	EUR	73322846	26002772	0,63%	0,67%	Amsterda
astAsiaticCompany	69425	21353619	397,50	DKK	29476914	8123295	0,25%	0,46%	Copenhag
Ainor items*	07427	213639925	377,30	DKK	197986788	-15 653 138	1,71%	0,40 %	copeiiias
OTAL CONSUMER STAPLES		423731910			584952635	161 220 726	5,06%		
ealth Care									
	600000 00	94967943	22.00	LICE	74.204.520	20.572.616	0.6494	0.019/	May W
Pfizer Medi-Cult	600000,00 1500000,00	23 5 2 5 8 0 6	22,90 23,90	USD NOK	74394529 35850000	-20573414 12324194	0,64% 0,31%	0,01% 5,42%	NewYo O:
Nedi-Cult Nedi-Stim	1704000,00	21269720	23,90	NOK	35784000	14514280	0,31%	8,77%	0
Photocure	750000,00	32462967	46,00	NOK	34500000	2037033	0,30%	3,39%	0
Ninor items*	750000,00	272098353	46,00	NOK	331487761	59389408	2,87%	3,39 /6	Ů.
OTAL HEALTH CARE		444324789			512016290	67691501	4,43%		
inancials							.,		
DlavThonEiendomsselskap	180012	32324312	810,00	NOK	145809720	113 485 408	1,26%	1,70%	0.
lannoverRueckVersicherung	435 000 3 000 000	87 663 487	31,69	EUR	109828165	22164677	0,95%	0,36%	Frankf
abanci Holding (Haci Omer) areal Bank	350000	48 279 953 67 36 40 87	6,40 31,50	TRY EUR	89 23 4 03 4 87 83 7 67 4	40954082 20473588	0,77% 0,76%	0,17% 0,82%	Istanl Frankfi
(innevik Investment B	664200	11 370 509	147,00	SEK	82456512	71086004	0,71%	0,31%	Stockho
(orean Reinsurance	915123	11 484 654	13100,00	KRW	69618918	58134264	0,60%	0,82%	Sec
marex	372800	30188051	156,00	NOK	58156800	27968749	0,50%	3,28%	0
ABG Sundal Collier	3000000	15364399	12,60	NOK	37800000	22 435 601	0,33%	0,89%	0
'api Kredi Bank	1920003	30507572	3,53	USD	36710853	6203281	0,32%	0,26%	London I
litecvision PrEquity	750000	4031714	45,00	NOK	33750000	29718286	0,29%	4,07%	Unlist
Ainor items*		166998683			167 558 140	559456	1,45%	·	
OTAL FINANCIALS		505 577 421			918760817	413 183 396	7,95%		
formation Technology									
amsung Electronics Pref. GDR	135332	107007863	226,25	USD	165784283	58776420	1,43%	0,30%	London
amsung Electronics GDR	60000	23654760	295,25	USD	95916964	72 262 204	0,83%	0,02%	London I
ast Search and Transfer	4250000	77969718	14,10	NOK	59925000	-18044718	0,52%	1,26%	0
yocera	120000	86707798	9910,00	JPY	57427098	-29 280 700	0,50%	0,06%	Tok
ltek	1250000	116454081	29,00	NOK	36250000	-80 20 4 0 8 1	0,31%	2,54%	0
SIGroup	950000	10482609	35,90	NOK	34105000	23 622 391	0,29%	7,89%	0
Ainor items*		326204184			255 168 783	-71 035 401	2,21%		
OTAL INFORMATION TECHNOLOGY		748481014			704577128	-43903885	6,09%		
elecom									
elekomunik Indonesia ADR	387300	21 574 137	42,40	USD	88913483	67339345	0,77%	0,08%	NewYo
ndosatTbkADR	300000	50897871	46,46	USD	75 466 590	24568719	0,65%	0,28%	NewYo
otalAccessTelecommunication	8560000	7 5 8 7 4 3 9	1,31	USD	60622770	53 03 5 33 1	0,52%	0,36%	Singapo
IordiskMobiltelefon	1699940	46786841	36,80	SEK	52831163	6044322	0,46%	5,26%	Unlist
Minoritems* OTAL TELECOM		8 9 5 5 5 0 6 135 8 0 1 7 9 4			8793685 <b>286627690</b>	-161 822 <b>150 825 896</b>	0,08% 2,48%		
		133001/74			20002/070	130023070	£,40 /0		
tilities									
	222/000	90179609	22,95	BRL	155 950 351	65770742	1,35%	1,00%	SaoPau
letrobras Pref.	2234800		22,77						
Ninor items*	2234800	22554691	22,00		20991765	-1562926	0,18%		
	2234800		22,77			-1 562 926 <b>64 207 816</b>	0,18% 1,53%		

Base price as of 31.12.2007

<sup>\*</sup>Please contact SKAGEN AS for a list of companies included in this post-will be sent by email.
\*\*For liquidity in the portfolio as of 31.12.2007, please refer to balance sheet.

# **SKAGEN Global**

Note 8. Securities	portfolio a	ns of 31.12	2.2007						
SECURITY	NUMBER	ACQUISITION VALUE NOK	MARKET PRICE	CURRENCY	MARKET VALUE NOK	UNREALISED GAIN/LOSS	SHARE OF FUND	SHARE IN COMPANY	STOCK EXCHANGE
Energy									
Petrobras Pref. ADR	1001650	250127526	06.22	USD	1025261701	776 224 255	2 (29)	0.219/	NouvVork
Pride International	1981650 5410706	259 137 536 971 655 115	96,22 33,90	USD	1035361791 995986528	776 224 255 24 331 413	3,63 % 3,49 %	0,21% 3,24%	NewYork NewYork
Polski Koncern Naftowy Orlen	2281722	239737229	51,90	PLN	261711232	21 974 003	0,92%	0,53%	Warsaw
NaborsIndustries	1 241 300	228355705	27,39	USD	184615694	-43740011	0,65%	0,44%	NewYork
BPADR	351 000	155763001	73,17	USD	139456898	-16306103	0,49%	0,00%	NewYork
ForestOil	474 100	60318581	50,84	USD	130880615	70 5 6 2 0 3 3	0,46%	0,54%	NewYork
Transocean	148602	43457696	143,15	USD	115509031	72051336	0,40%	0,05%	NewYork
BP	763 861	53914564	6,15	GBP	50782625	-3131939	0,18%	0,00%	London
MarinerEnergy FMCTechnologies	383 689 115 400	35054078	22,88 56,70	USD USD	47 668 907 35 529 467	12614829 24315878	0,17 % 0,12 %	0,44%	NewYork NewYork
TOTAL ENERGY	115400	11 21 3 5 9 0 2058 607 095	36,70	030	2997502789	938895695	10,51%	0,09 /6	Newfork
						7777777			
Raw Materials									
Vale Rio Del Doce ADR Pref	2147000	131089013	27,98	USD	326196716	195 107 703	1,14%	0,11%	NewYork
Svenska Cellulosa B	3231750	255668335	114,50	SEK	311 199 750	55 531 415	1,09%	0,55%	Stockholm
Boliden	4168065	279 170 302	81,25	SEK	284809092	5638789	1,00%	1,44%	Stockholm
Votorantim Cellulose ADR	1589347	153388716	29,81	USD	257 264 897	103876181	0,90%	1,61%	NewYork
CemexADR	1641089	333771376	25,85	USD	230352278	-103419098	0,81%	0,21%	NewYork
Eramet	71912	27886949	350,00	EUR	199843448	171 956 499	0,70%	0,28%	Paris
KWSSaat Apay Silver Mines	143 361	91850204	141,31	EUR	160851243	69001038	0,56%	2,17%	Frankfurt
Apex Silver Mines Grupo Mexico	1654440 3912920	182533924 39666257	15,24 68,54	USD MXN	136910204 133827577	-45 623 720 94 161 320	0,48% 0,47%	2,81 % 0,15 %	AMEX Mexico
Ternium	562850	90292726	40,11	USD	122587210	32 29 4 4 8 5	0,47%	0,15%	NewYork
Louisiana-Pacific	1609300	271374075	13,68	USD	119542666	-151831408	0,43%	1,56%	NewYork
Cleveland-Cliffs	136200	30760849	100,80	USD	74548253	43 787 404	0,26%	0,33%	NewYork
Harmony Gold Mining ADR	629000	66 451 245	10,31	USD	35 213 496	-31237749	0,12%	0,16%	NewYork
Cemex	1543835	23699750	28,29	MXN	21793871	-1905879	0,08%	0,02%	Mexico
Asia Pulp&Paper	86600	4565292	0,01	USD	4702	-4560590	0,00%	0,03%	NewYork
TOTAL RAW MATERIALS		1982169014			2414945403	432776389	8,47%		
Industrials									
Siemens	2012678	1 266 330 803	108,47	EUR	1733422550	467091747	6,08%	0,22%	Frankfurt
LG Corp	2916062	586274364	69900,00	KRW	1186306511	600032147	4,16%	1,69%	Seoul
Air France KLM	2720803	389373440	24,05	EUR	519556378	130182939	1,82%	0,91%	Amsterdam
TycoInternational	2064755	563403087	39,65	USD	444540719	-118862368	1,56%	0,42%	NewYork
SamsungHeavyIndustries	1802315	135 151 645	40 200,00	KRW	421 676 827	286 525 182	1,48%	0,78%	Seoul
Kone Corporation B	845 300	156024608	47,93	EUR	321 690 918	165 666 311	1,13%	0,77%	Helsinki
Baywa-BayerischeWarenvermit	1181979	374 242 143	34,02	EUR	319274749	-54967394	1,12%	3,62%	Frankfurt
Covidien Komatsu	1316555 2047000	329584710 86909144	44,29 3040,00	USD JPY	316624620 303054256	-12960090 216145112	1,11 % 1,06 %	0,26% 0,20%	New York Tokyo
Bunge	427031	146853831	116,41	USD	269928985	123075154	0,95%	0,35%	NewYork
Tyco Electronics	1332755	294550500	37,13	USD	268704700	-25845800	0,94%	0,27%	NewYork
Stolt-Nielsen	1501300	304354221	162,00	NOK	243 210 600	-61 143 621	0,85%	2,34%	Oslo
CMB	516821	29139526	59,25	EUR	243 135 855	213 9 9 6 3 2 9	0,85%	1,48%	Brussels
Enka Insaat ve Sanayi	2161257	63496618	20,50	TRY	205800295	142303677	0,72%	0,24%	Istanbul
BucherIndustries	128845	30312841	261,00	CHF	161 275 776	130962935	0,57%	1,22%	Zurich
KoreaLine	161 500	27642239	165000,00	KRW	155 088 450	127 446 211	0,54%	1,40%	Seoul
Furukawa Electric	1484000	69753989	434,00	JPY	31 365 527	-38388461	0,11%	0,21%	Tokyo
Taihei Dengyo Kaisha	636000	33966791	976,00	JPY	30229843	-3736948	0,11%	1,44%	Tokyo
Baywa Unrstrctd TOTAL INDUSTRIALS	1150	362303 4887726802	35,01	EUR	319676 <b>7175207237</b>	-42 627 <b>2 287 480 434</b>	0,00 % 25,15 %	0,09%	Frankfurt
		4007720002			7175207257	2207 400 454	23,13 %		
Consumer Discretionary									
LG Electronics Pref.	902193	251 480 314	50000,00	KRW	262 538 163	11057849	0,92%	0,65%	Seoul
Mcgraw-Hill Companies	986198	300148364	43,81	USD	234604966	-65 543 398	0,82%	0,30%	NewYork
Independent News & Media DSG International	9907955 14564188	164 421 274 285 509 709	2,37 0,99	EUR GBP	186367246 156258081	21 945 972 -129 251 628	0,65% 0,55%	1,25 % 0,82 %	London London
Shangri-La Asia	6820230	59548087	24,50	HKD	116549205	57 001 118	0,41%	0,24%	HongKong
Mahindra & Mahindra GDR	585000	20732338	22,45	USD	71313547	50581210	0,25%	0,24%	London Int.
Li&Fung	2359500	27 26 4 0 7 7	31,50	HKD	51841164	24577087	0,18%	0,07%	HongKong
RegisCorp	319989	78168362	27,96	USD	48581626	-29586736	0,17%	0,73%	NewYork
TUI	230478	28916718	19,02	EUR	34806511	5889793	0,12%	0,09%	Frankfurt
Ssangyong Motor P-note	605 000	14820823	6200,00	KRW	21830820	7009997	0,08%	0,50%	Seoul
SsangyongMotor	523900	21 485 846	6200,00	KRW	18904408	-2 581 438	0,07%	0,43%	Seoul
Danubius Hotels	52543	6231277	9200,00	HUF	15178622	8947345	0,05%	0,63%	Budapest
TOTAL CONSUMER DISCRETIONARY		1258727189			1218774360	-39952829	4,27%		
ConsumerStaples									
Nestle	332145	798 270 898	520,00	CHF	828308515	30037618	2,90%	0,08%	Zurich
NutrecoHolding	716923	167 229 469	39,56	EUR	225 190 103	57960634	0,79%	2,06%	Amsterdam
YazicilarHolding	3 5 7 5 1 3 1	82798994	10,10	TRY	167725483	84926490	0,59%	2,23%	Istanbul
Gruma	7583120	149095622	36,31	MXN	137 396 201	-11 699 422	0,48%	1,57%	Mexico
Kikkoman	1523700	79805905	1537,00	JPY	114051840	34 245 935	0,40%	0,77%	Tokyo
UnitedIntlEnterprises	186074	26182180	543,00	DKK	107605664	81 423 484	0,38%	3,62%	Copenhagen
Royal Unibrew	92000	31 588 687	534,00	DKK	52321320	20732633	0,18%	1,56%	Copenhagen
Lannen Tehtaat	210350	23 23 5 9 2 1	16,19	EUR	27040198	3804277	0,09%	3,33%	Helsinki
Raisio Charoen Pokphand Foods	2 247 300 15 217 900	42527608 12672823	1,50 4,60	EUR THB	26765343 12845429	-15762265 172607	0,09% 0,05%	1,72% 0,20%	Helsinki Rangkok
TOTAL CONSUMER STAPLES	1521/900	1413408105	4,00	IUQ	1699250096	285841991	5,96%	U,2U70	Bangkok
TOTAL CONSOMER STAFLES		1417400103			1077430070	207041771	J,70 /0		

SECURITY	NUMBER	ACQUISITION VALUE NOK	MARKET PRICE	CURRENCY	MARKET VALUE NOK	UNREALISED GAIN/LOSS	SHARE OF FUND	SHARE IN COMPANY	STOCK EXCHANGI
Health Care									
Gideon Richter	235 598	261 800 086	41 500,00	HUF	307007754	45 207 668	1,08%	1,26%	Budapes
Pfizer	1968600	315 883 436	22,73	USD	242972290	-72911146	0,85%	0,03%	NewYorl
Richter Gedoen Nyrt	89800	46341537	241,00	USD	117 514 974	71 173 437	0,41%	0,48%	London Int
Eisai	521 500	115 117 267	4400,00	JPY	111 747 020	-3 370 247	0,39%	0,18%	Toky
LGLifeSciences	239900	46210634	64600,00	KRW	90195683	43 98 5 0 4 9	0,32%	1,45%	Seou
Yuhan Corporation Neurosearch	51 670 137 500	22742027 29440321	203000,00 326,00	KRW DKK	61 04 6 3 6 9 47 7 3 8 6 2 5	38304342 18298304	0,21% 0,17%	0,54% 0,90%	Seou
Biovitrum	157850	15 431 792	76,00	SEK	10089141	-5342652	0,17%	0,90%	Copenhagei Stockholn
TOTAL HEALTH CARE	137 830	852967099	76,00	JEK	988311855	135344756	3,46%	0,36 %	Stockholi
inancials									
Cheung Kong Holdings	7287500	553201040	144,20	HKD	732973106	179772066	2,57%	0,31%	HongKong
BankAustriaCreditanstalt HSBCHoldings	648018 7496286	263719513 835558608	142,00 8,42	EUR GBP	730627335 682313451	466 907 821 -153 245 157	2,56% 2,39%	0,32% 0,06%	Vienna Londor
Banco Do Brasil	4508200	182321420	8,42 30,40	BRL	419028174	236706754	2,39% 1,47%	0,06%	Sao Paulo
Asya Katilim Bankasi	8087125	190352353	11,00	TRY	413 211 652	222859299	1,45%	2,70%	Istanbu
Albaraka Turk Katilim Bankasi	11 674 644	274662544	6,25	TRY	338929509	64266964	1,19%	4,33%	Istanbu
KinnevikInvestment B	2400800	94839735	147,00	SEK	296803702	201 963 967	1,04%	1,12%	Stockholn
HannoverRueckversicherung	992880	204100294	31,69	EUR	249827076	45726781	0,88%	0,82%	Frankfur
IVG Immobilien	1345427	300456006	23,17	EUR	247 517 936	-52938070	0,87%	1,16%	Frankfur
Sabanci Holding (Haciomer)	6800350	120984007	6,45	TRY	203740186	82756179	0,71%	0,38%	Istanbu
Irsa	2279910	190409987	14,53	USD	179880111	-10529876	0,63%	4,79%	NewYork
Osaka Securities Exchange	6588	73 559 260	523000,00	JPY	167797019	94237759	0,59%	2,44%	Tokyo
KoreanReinsurance	2193791	34 233 167	13 100,00	KRW	167 259 013	133 025 846	0,59%	1,96%	Seou
Aberdeen Asset Management	9328000	74 531 423	1,66	GBP	167135140	92603717	0,59%	1,43%	Londo
Japan Securities Finance	2625300 1223200	189744321 95660160	972,00	JPY EUR	124 272 251	-65 472 070 -32 239 441	0,44%	2,63%	Tokyo
TAG Tegernsee Immobilien Yapi Kredi Bank	2536427	42546508	6,53 3,55	USD	63 420 718 48 89 3 42 7	6346919	0,22% 0,17%	3,76% 0,34%	Frankfur LondonInt
AarealBank	119600	15603228	31,50	EUR	29913156	14309928	0,10%	0,28%	Frankfur
Aberdeen Asset Management Pref. 6.25	557	6648625	1823,70	GBP	10980808	4332183	0,04%	0,74%	Londor
TOTAL FINANCIALS		3743132199			5274523768	1531391569	18,49%	9,7 7.15	
Information Technology									
Samsung Electronics Pref.	333375	886146637	428000,00	KRW	830423790	-55722847	2,91%	1,46%	Seou
Kyocera	1106400	649933022	9910,00	IPY	533967449	-115 965 573	1,87%	0,58%	Tokyo
Hewlett-Packard	1187800	206868765	50,48	USD	325 583 582	118714817	1,14%	0,05%	NewYork
Samsung Electronics GDR	197866	165 152 430	292,75	USD	314534224	149381795	1,10%	0,07%	LondonInt
Samsung Electronics Pref. GDR	132795	132646178	226,25	USD	163 143 637	30497460	0,57%	0,29%	London Int
Travelsky Technology	5062000	15888335	8,29	HKD	29 269 876	13381541	0,10%	0,81%	HongKong
SamsungSDI	58131	24789781	66500,00	KRW	22498441	-2291340	0,08%	0,13%	Seou
Kyocera ADR	42950	37558020	87,22	USD	20341318	-17 21 6 7 0 2	0,07%	0,02%	NewYork
RTXTelecom	232500	30613752	37,00	DKK	9161662	-21 452 089	0,03%	2,46%	Copenhager
ProactItGroup	240 220	9299795	38,00	SEK	7676951	-1622844	0,03%	2,26%	Stockholm
TOTAL INFORMATION TECHNOLOGY		2158896713			2256600930	97704218	7,91%		
Telecom									
Bharti Airtel	3167262	69968151	25,30	USD	435 115 286	365 147 136	1,53%	0,17%	London Int
Total Access Telecommunication	49 674 500	153 544 211	1,31	USD	353349621	199805410	1,24%	2,09%	Singapore
Telekomunik Indonesia ADR	1525853	106341821	42,01	USD	348068889	241727068	1,22%	0,30%	NewYork
Singapore Telecommunication	22711000	243 383 850	4,00	SGD	343390320	100006470	1,20%	0,14%	Singapore
IndosatTbkADR	1328500	191 050 231	46,64	USD	336449533	145 399 302	1,18%	1,22%	NewYorl
MagyarTelekom	9440677	284028027	900,00	HUF	266793532	-17 234 495	0,94%	0,91%	Budapes
Pakistan Telecom TOTAL TELECOM	29500	9323239 <b>1057639529</b>	68,25	USD	10932626 2094099808	1609387 <b>1036460279</b>	0,04% <b>7,34</b> %	0,00%	OTO
		103,037327			20/7077000	1030400219	7,77		
Utilities						400000000			
Eletrobras Pref.	11 209 652	616663929	22,95	BRL	786577077	169913149	2,76%	5,00%	SaoPaulo
Eletrobras Ord.  TOTAL UTILITIES	128100	9 407 261 <b>626 071 189</b>	23,93	BRL	9372561 <b>795949639</b>	-34699 <b>169878449</b>	0,03 % <b>2,79</b> %	0,01%	SaoPaulo
TOTAL OTILITIES		0200/1189			/ 73 747 039	1070/0449	2,/7/0		

Base price as of 31.12.2007

808,0103

 $<sup>\</sup>star$  For liquidity in the portfolio as of 31.12.2007, please refer to balance sheet.

# **SKAGEN Kon-Tiki**

Note 8. Securities	nortfolio a	as of 31.12	2.2007						
		ACQUISITION	MARKET		MARKET	UNREALISED	SHARE OF	SHARE IN	STOCK
SECURITY	NUMBER	VALUE NOK	PRICE	CURRENCY	VALUE NOK	GAIN/LOSS	FUND	COMPANY	EXCHANGE
Energy	6000000	1260402422	22.00	LICE	4 254 722 600	46750522	6.200/	4.0704	Massala
Pride International Seadrill	6800000 4600000	1 268 483 132 301 437 803	33,90 132,50	USD NOK	1251723600 609500000	-16759532 308062197	6,30% 3,07%	4,07 % 1,15 %	New York Oslo
Petrobras Pref. ADR	1000000	206668354	96,22	USD	522474600	315806246	2,63%	0,11%	NewYork
Polski Koncern Naftowy Orlen	3500000	385 360 798	51,90	PLN	401 446 500	16085702	2,02%	0,82%	Warsaw
Tullow Oil	5000000	280 668 141	6,51	GBP	352135750	71467609	1,77%	0,69%	London
China Oilfield Services Trefoil	23838000 842600	60828408 39536750	17,80 25,00	HKD NOK	295 960 689 21 065 000	235 132 281 -18 471 750	1,49 % 0,11 %	1,55 % 3,63 %	Hong Kong Oslo
Seawell	589200	8318850	21,90	NOK	12903480	4584630	0,06%	0,59%	Unlisted
TOTAL ENERGY		2551302236			3467209619	915 907 383	17,46%		
Raw Materials									
Vale ADR Pref.	7100000	456 576 695	27,98	USD	1078712940	622136245	5,43%	0,37%	NewYork
CemexSab	31000000	609815227	28,29	MXN	437 618 010	-172197217	2,20%	0,40%	Mexico
Northland Resources Ridge Mining	3000000 1250000	60 218 717 11 03 2 3 4 7	16,20 1,12	NOK GBP	48600000 15134000	-11 618 717 4 101 653	0,24% 0,08%	2,75 % 1,38 %	Oslo London
Sukha Balka GDR	81450	1097597	25,00	USD	11056837	9959240	0,06%	0,17%	Berlin
TOTAL RAW MATERIALS		1138740583			1591121787	452381204	8,01%	.,	
Industrials									
Hitachi	10000000	393 217 991	833,00	JPY	405 671 000	12453009	2,04%	0,30%	Tokyo
Enka Insaat ve Sanayi	3 3 0 3 2 1 3	95832837	20,50	TRY	314 540 200	218707363	1,58%	0,37%	Istanbul
Hitachi Construction Machinery	1800000	374719287	3350,00	JPY	293661000	-81 058 287	1,48%	0,84%	Tokyo
Harbin Power Equipment - h Samsung Heavy Industries	15112000	224453468	25,00	HKD	263515500	39062032 162850418	1,33%	2,24%	HongKong
Golden Ocean Group	1000000 4900000	71 113 582 18 73 2 53 3	40 200,00 33,75	KRW NOK	233964000 165375000	146642467	1,18 % 0,83 %	0,43% 1,81%	Seoul Oslo
LG Corp Pref.	753550	107 911 339	33950,00	KRW	148893191	40981852	0,75%	22,73%	Seoul
Barloworld	1600000	143 073 109	107,70	ZAR	137080560	-5992549	0,69%	0,78%	Johannesburg
Korea Line	118485	21 218 588	165 000,00	KRW	113781145	92562558	0,57%	1,03%	Seoul
Alarko Holding	4762930 12760460	67947307 125070503	3,68 890,00	TRY KRW	81 415 629 66 0 9 6 6 3 1	13468321 -58973872	0,41 % 0,33 %	2,21%	Istanbul Seoul
C&MerchantMarine MariupolHeavyMachineryGDR	280660	18308843	28,70	USD	43738335	25429492	0,22%	6,44% 1,82%	Frankfurt
Thai Airways International	5479700	42408095	39,25	THB	39466854	-2941241	0,20%	0,32%	Bangkok
TekfenHolding	1230000	32548898	6,45	TRY	36851107	4302210	0,19%	0,41%	Istanbul
Toyo Kanetsu Corp	2000000	20955232	304,00	JPY	29609600	8654368	0,15%	1,44%	Oslo
Continental Engineering Corp Skyeurope	8952000 1200000	43 969 876 43 54 4 01 4	17,50 1,78	TWD EUR	26318880 16959840	-17 650 996 -26 58 4 17 4	0,13 % 0,09 %	1,04% 6,00%	Taipei Vienna
Dockwise	600000	11 337 662	22,50	NOK	13500000	2162338	0,07%	0,26%	Oslo
Freeworld Coatings	1330166	13388436	10,55	ZAR	11 163 451	-2 224 985	0,06%	0,65%	Johannesburg
Green Reefers	2646237	13143162	3,80	NOK	10055701	-3087461	0,05%	1,04%	Oslo
Sumy Nvo Frunze GDR IDTInternational	6196 18009259	3393623 17633117	220,00 0,51	USD HKD	7401742 6406344	4008119 -11226774	0,04% 0,03%	0,01% 0,72%	Berlin Hong Kong
KokusaiKogyoHoldings	250000	6694780	506,00	JPY	6160550	-534230	0,03%	0,66%	Tokyo
Kuribayashi Steamship	200000	3927835	400,00	JPY	3896000	-31 835	0,02%	1,57%	Tokyo
TOTAL INDUSTRIALS		1914544115			2475522260	560978145	12,46%		
Consumer Discretionary									
LG Electronics Pref.	2500000	712376481	50000,00	KRW	727500000	15 123 519	3,66%	1,79%	Seoul
Mahindra & Mahindra GDR	3 2 0 8 9 4 2	93 254 343	22,45	USD	391 181 261	297926918	1,97%	1,31%	London Int.
Grupo Elektra	1601500	124 195 637	325,02	MXN	259739245	135 543 608	1,31%	0,65%	Mexico
Shangri-La Asia China Travel intl Inv	10000812 39032000	78460725 69424701	24,50 5,14	HKD HKD	170901376 139935575	92440651 70510874	0,86% 0,70%	0,35 % 0,69 %	Hong Kong Hong Kong
Ssangyong Motor Company	2700000	122743645	6200,00	KRW	97 426 800	-25316845	0,49%	2,24%	Seoul
Shoprite Holdings	1900000	34804729	43,05	ZAR	65067922	30 263 193	0,33%	0,35%	Johannesburg
ChinaTingGroup	17792000	37 213 002	1,97	HKD	24447542	-12765460	0,12%	0,86%	HongKong
Danubius Hotels Mitra Adiperkasa	70500 50000000	9239447 21662400	9200,00 700,00	HUF IDR	20366040 20259960	11 126 593 -1 402 440	0,10% 0,10%	0,85 % 3,01 %	Budapest Jakarta
Handsome	150000	15 90 4 28 5	12350,00	KRW	10781550	-5122735	0,05%	0,44%	Seoul
Convenience Retail Asia	3000000	4955899	3,35	HKD	7009875	2053976	0,04%	0,41%	HongKong
TOTAL CONSUMER DISCRETIONARY		1324235295			1934617147	610 381 853	9,74%		
Consumer Staples									
YazicilarHolding	8005904	186062543	10,10	TRY	375 592 983	189530440	1,89%	5,00%	Istanbul
PivovarnaLasko	455 588	115 35 6 11 6	86,77	EUR	313879084	198522968	1,58%	5,31%	Ljubljana
Podravka Gruma	303 915 6062 300	81383706 122258886	496,00 36,31	HRK MXN	163554896 109840934	82 171 191 -12 417 952	0,82% 0,55%	5,64% 1,26%	Zagreb Mexico
Marine Harvest	25000000	126692883	3,49	NOK	87 250 000	-39442883	0,44%	0,72%	Oslo
CresudAdr	720000	70404600	19,90	USD	77801040	7396440	0,39%	2,24%	NewYork
PzCussons	2710196	45 284 084	2,15	GBP	62989020	17704936	0,32%	0,63%	London
United Intl Enterprises	60000	8509583	543,00	DKK	34697700	26188117	0,17%	1,17%	Copenhagen
Royal Unibrew East African Breweries	47 800 1 050 200	16380705 12929834	534,00 168,00	DKK KES	27184338 15049786	10803633 2119952	0,14% 0,08%	0,81% 0,13%	Copenhagen Nairobi
Lighthouse Caledonia	500000	4712398	5,16	NOK	2580000	-2132398	0,01%	1,44%	OsloAxess
TOTAL CONSUMER STAPLES		789 975 337			1270419782	480 444 445	6,40%		

		ACOUISITION	MARKET		MARKET	UNREALISED	SHARE OF	SHARE IN	STOC
ECURITY	NUMBER	VALUE NOK	PRICE	CURRENCY	VALUE NOK	GAIN/LOSS	FUND	COMPANY	EXCHANG
lealth Care									
RichterGedeon	456181	517 395 642	41 500,00	HUF	594449461	77053819	2,99%	2,45%	Budape
Hanmi Pharmaceutical	391793	127032778	166000,00	KRW	378518860	251486082	1,91%	4,50%	Sec
czacibasi Saglik Urunleri Sanayi ve Tica	7200000	147 052 388	5,20	TRY	173908800	26856412	0,88%	3,94%	Istanl
czacibasiYatirimHolding lichterGedeonGDR	2700000 38790	39 761 208 26 496 379	4,42 241,00	TRY USD	55 433 430 50 761 758	15 672 222 24 265 379	0,28% 0,26%	4,91% 0,21%	Istant London I
China Shineway Pharmaceutical	8144000	33329008	5,65	HKD	32094486	-1 234 522	0,26%	0,21%	Hong Ko
'uyuIncorporated	302070	37810734	16600,00	KRW	29183587	-8627147	0,15%	5,18%	Sec
'ung Shin Pharmaceutical	2000000	12463142	32,00	TWD	10752000	-1711142	0,05%	0,79%	Tai
OTAL HEALTH CARE		941 341 278	22,00		1325102382	383761104	6,67%	2,7 2 12	
inancials									
anco Nossa Caixa	5900000	679 955 351	23,60	BRL	425726300	-254 229 051	2,14%	5,51%	SaoPau
Haci Omer Sabanci Holding	10000000	181795911	6,45	TRY	299602500	117806589	1,51%	0,56%	Istanb
Bank Austria Creditanstalt	205881	118413215	142,00	EUR	232126710	113713495	1,17%	0,10%	Vien
A.F.P. Provida ADR	968800	200711838	37,23	USD	195 851 542	-4860296	0,99%	4,38%	NewYo
(iwoom Securities	406480	46438466	64500,00	KRW	152588584	106150117	0,77%	2,51%	Se
Aberdeen Asset Management	6500000	56052464	1,66	GBP	116464237	60411773	0,59%	1,00%	Lond
Kim Eng Holdings	13000000	109767915	2,26	SGD	111056400	1288485	0,56%	2,17%	Singapo
MBKPublic Company	8 255 400	89306886	70,00	THB	106040613	16733727	0,53%	4,38%	Bangk
Asya Katilim Bankasi	2000008	35 180 906	11,00	TRY	102190409	67009503	0,51%	0,67%	Istani
Korean Reinsurance	1326000	18 632 127	13100,00	KRW	101096892	82464765	0,51%	1,18%	Sei
(GI Securities (p-note)	35000000	77386055	16,75	TWD BRL	98490000	21 103 945	0,50%	1,38%	Taiı
Banco do Brasil Polaris Securities (p-note)	1000000 33746771	39936344 86379756	30,40 15,15	TWD	92948000 85892282	53 011 656 -487 475	0,47 % 0,43 %	0,04% 1.66%	Sao Pai Tai
Bank of East Asia	2000000	49978403	53,35	HKD	74 423 250	24444847	0,37%	0,13%	Hong Ko
/apiKrediBank	3 284 218	28674947	3,55	USD	63308230	34633283	0,32%	0,44%	Londonl
rimegah Securities	350000000	50389802	305,00	IDR	61792878	11 403 076	0,31%	9,58%	Jaka
Grupo Financiero Galicia ADR	1422200	72 111 146	7,58	USD	58536899	-13 574 247	0,29%	1,48%	NASD
Ghana Commercial Bank	10349700	58341806	0,99	GHS	57874487	-467319	0,29%	6,27%	Ghana Stock I
Diamond Bank	700000	50319700	13,30	USD	50553300	233600	0,25%	0,40%	LondonI
Vordnet	2529000	42 228 165	19,20	SEK	40836269	-1391896	0,21%	0,01%	Stockho
GraphisoftPark	434904	7610029	1400,00	HUF	19118380	11 508 351	0,10%	4,09%	Budap
Aberdeen Asset Management Pref. 6.25  TOTAL FINANCIALS	939	11 208 364 2 110 819 596	1823,70	GBP	18511631 2565029793	7303267	0,09% 12,91%	1,25%	Lond
		2110819396			2505029795	454210196	12,91%		
nformation Technology									
Samsung Electronics Pref.	330000	924 961 067	428000,00	KRW	822016800	-102944267	4,14%	1,45%	Seo
Samsung Electronics Pref. GDR	446719	432006708	226,25	USD	548811043	116804335	2,76%	0,98%	London Ir
Ericsson Nikola Tesla	24603	28 29 3 8 3 1	3402,00	HRK	90813856	62520025	0,46%	1,86%	Zagre
Top Engineering Travelsky Technology	700000 2000000	43 52 5 6 6 0 6 1 5 9 3 8 8	8700,00 8,29	KRW HKD	35 443 800 11 564 550	-8081860 5405162	0,18% 0,06%	4,93% 0,32%	Sec
OTAL INFORMATION TECHNOLOGY	2000000	1434946653	0,29	HKD	1508650049	73703396	7,60%	0,32 /6	HongKo
elecom									
						4044:			
ndosatTbkADR	2793700	526369170	46,64	USD USD	707519052	181 149 882	3,56%	2,57%	NewYo
Bharti Airtel Sistema Jsfc S G D R	4700000 1400000	114111326 259037613	25,30 41,75	USD	645 681 300 317 383 500	531 569 974 58 345 887	3,25 % 1,60 %	0,25% 0,29%	London I London I
Fotal Access Telecommunication	15500000	33505870	1,31	USD	110 256 150	76750280	0,56%	0,29%	Singapo
Pakistan Telecom GDR	10000	2718037	68,25	USD	3705975	987938	0,02%	0,00%	Siligapi
OTAL TELECOM	10000	935742016	00,25	035	1784545977	848803961	8,98%	0,0070	
Itilities									
:letrobras Pref.	17100000	976962659	22,95	BRL	1199900587	222937928	6,04%	7,62%	SaoPai
Eletrobras Ord.	1437600	110238773	23,93	BRL	105 183 406	-5055368	0,53%	0,16%	SaoPai
TOTAL UTILITIES		1087201432	-,		1305083993	217882561	6,57%		
nterest Bearing Instruments									
slandskStat	600000000	49802043	88,30	ISK	48257842	-1544200	0,24%		Reykja
TOTAL INTEREST BEARING INSTRUMENT		49802043	00,50	IJN	48257842	-1544200	0,24%		Reykja

Base price as of 31.12.2007

451,3626

 $<sup>\</sup>star For \ liquidity \ in \ the portfolio \ as \ of 31.12.2007, please \ refer to \ balance \ sheet.$ 

# **SKAGEN Avkastning**

			ADJ											
	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
SECURITY	77	S S	NT ST	F	Ē	<b>₹</b> €	<b>₹</b> Ħ	Ē	ST	F	ST ED EE	SS	Ð	*
FLOATING RATE SECURITIES														
FinancialBonds														
Kredittforeningen for Sparebanker	01-10-09	5,76	02-01-08	155000000	155 145 510	6,18	0	99,99	2256800	154986050	157 242 850	-159460	4,00%	5
Sparebanken Sør	05-05-10	5,88	05-02-08	145000000	145 638 000	6,28	0,09	99,85	1326267	144788300	146114567	-849700	3,72%	5
Storebrand	02-09-09	6,01	03-03-08	138500000	138925500	6,22	0,16	99,97	647411	138457065	139104476	-468435	3,54%	5
Sparebanken Nord-Norge	10-02-10	5,73	11-02-08	104000000	103 971 700	6,26	0,1	99,56	811821	103539280	104351101	-432420	2,66%	5
BNBank	27-04-10	5,87	28-01-08	100000000	100129000	6,28	0,07	99,76	1027250	99761000	100788250	-368000	2,56%	5
Roskilde Bank	07-04-11	5,85	07-01-08	95000000	95000000	6,35	0,02	99,58	1296750	94597200	95893950	-402800	2,44%	5
Storebrand Bank	28-08-09	5,98	28-02-08	70000000	69972000	6,27	0,15	99,72	383717	69801200	70184917	-170800	1,79%	5
SparebankenØst Ringerike Sparebank	14-12-12 26-04-11	6,29	14-03-08 25-01-08	70000000 70000000	70021000	6,42 6,49	0,19	98,94	207919 742583	69 258 700 69 190 800	69 466 619 69 933 383	-762300 -809200	1,77%	5
Narvik Sparebank	06-03-09	5,7 6,01	06-03-08	50000000	70000000 49975000	6,29	0,07 0,17	98,84 99,84	208681	49918500	50127181	-56500	1,78% 1,28%	5
Sparebanken Vest	02-02-09	5,71	01-02-08	50000000	49975000	6,18	0,08	99,8	475833	49902500	50378333	-72500	1,28%	5
Sparebanken Pluss	22-12-09	5,96	25-03-08	50000000	49910000	6,24	0,21	99,68	33 111	49842500	49875611	-67500	1,27%	5
FIH	28-08-08	5,54	28-02-08	50000000	49995000	6,72	0,15	99,5	961806	49751500	50713306	-243 500	1,29%	5
Eiendomskreditt	15-09-10	6,28	17-03-08	46000000	46115460	6,3	0,19	99,73	112342	45873960	45 98 6 3 0 2	-241 500	1,17%	5
Danske Bank	15-12-09	0	17-03-08	50000000	50000000	6,42	0,19	90	0	45000000	45000000	-5000000	1,15%	5
Helgeland Sparebank	01-09-09	6,19	03-03-08	40000000	40292000	6,22	0,16	100,24	192578	40096400	40288978	-195600	1,03%	5
Halden Sparebank	13-09-10	6,28	13-03-08	40000000	39990000	6,27	0,19	99,82	125600	39926800	40052400	-63200	1,02%	5
SandsværSparebank	21-02-11	5,87	21-02-08	40000000	40002000	6,37	0,13	99,35	260889	39741600	40002489	-260400	1,02%	5
Bank 1 Oslo	03-10-11	5,76	03-01-08	40000000	39974000	6,38	0,01	99,2	569600	39681200	40250800	-292800	1,02%	5
Sparebanken Vest	17-12-08	6,18	18-06-08	36000000	36061200	6,13	0,44	100,07	74160	36025560	36099720	-35 640	0,92%	5
Sparebanken Sogn og Fjordane	05-08-09	5,85	05-02-08	35000000	35 08 0 5 0 0	6,18	0,09	99,98	318500	34994750	35 313 250	-85750	0,90%	5
Romsdals Fellesbank	15-07-09	5,82	15-01-08	33000000	33122100	6,21	0,04	99,96	410795	32987460	33398255	-134640	0,85%	5
SparebankenJevnakerLunder Høland Sparebank	19-03-10 18-08-08	6,16 6,01	19-03-08 18-02-08	31 500 000 30 00 000	31566150 30146400	6,31 6,17	0,2	99,75 100,06	64680 225375	31 422 510 30 018 000	31487190 30243375	-143 640 -128 400	0,80% 0,77%	5
Tolga Os Sparebank	02-06-10	5,94	03-03-08	30000000	30000000	6,41	0,15	99,42	138600	29825700	29964300	-174300	0,77%	5
BN Kreditt	15-06-11	6,17	19-03-08	30000000	30000000	6,39	0,10	99,39	60855	29818200	29879055	-181800	0,76%	5
Landkreditt	23-05-11	6	25-02-08	30000000	29993100	6,34	0,14	99,33	190000	29799300	29989300	-193800	0,76%	5
KredittforeningenforSparebanker	09-09-10	6,08	10-03-08	29000000	28986950	6,3	0,18	99,66	102853	28901980	29004833	-84970	0,74%	5
ABG Sundal Collier	15-11-11	6,53	15-02-08	25000000	25000000	6,78	0,12	100,13	208597	25 03 2 5 0 0	25 24 1 0 9 7	32500	0,64%	5
SparebankenØst	16-03-09	6,33	17-03-08	25000000	25130000	6,18	0,2	100,1	61 542	25 024 500	25086042	-105 500	0,64%	5
Eiendomskreditt	01-03-10	6,28	17-03-08	25000000	25040000	6,31	0,16	99,77	61056	24941750	25002806	-98250	0,64%	5
Lillestrøm Sparebank	03-09-09	5,98	03-03-08	20000000	20009000	6,34	0,16	99,74	93022	19948400	20041422	-60600	0,51%	5
Klepp Sparebank	21-06-11	6,04	25-03-08	20000000	19990000	6,52	0,21	98,87	33 556	19774000	19807556	-216000	0,50%	5
Sparebanken Vest	10-12-09	4,69	10-03-08	20000000	19760000	6,72	0,18	98,85	54717	19769400	19824117	9400	0,50%	5
BNKreditt	15-06-11	5,6	16-06-08	20000000	19680000	6,35	0,43	98,8	43 556	19760800	19804356	80800	0,50%	5
Glitnir Ackim Sparobank	31-08-09 14-04-08	5,92 5,79	28-02-08 14-01-08	18000000 15000000	18000000	6,25 6,1	0,15	99,91 99,99	91760 185762	17983620	18075380 15183812	-16380 -2800	0,46% 0,39%	5 5
Askim Sparebank Sparebank 1 Gruppen	14-04-08	6,36	14-01-08	15000000	15000850 15052500	6,32	0,04	99,99	45 0 5 0	14998050 14974800	15 18 3 8 1 2	-2800 -77700	0,39%	5
Storebrand	02-09-11	6,11	03-03-08	15000000	15052500	6,4	0,19	99,83	71 283	14974800	15019830	-42450	0,38%	5
AurskogSparebank	01-07-08	5,89	02-01-08	10000000	10011000	6,14	0,16	100,07	148886	10006700	10155586	-42430	0,36 %	5
ØrskogSparebank	10-01-08	5,9	10-01-08	10000000	10021800	6,09	0,02	99,97	134389	9996600	10130989	-25 200	0,26%	5
Rygge-VaalerSparebank	30-03-09	6,07	31-12-07	10000000	10041000	6,24	0,23	99,94	0	9994400	9994400	-46600	0,25%	5
Spar Nord Bank	30-01-09	5,87	30-01-08	10000000	10000000	6,32	0,08	99,77	101094	9977200	10078294	-22800	0,26%	5
Sparebanken Telespar	11-01-10	5,77	11-01-08	10000000	9998500	6,31	0,03	99,71	129825	9970600	10100425	-27900	0,26%	5
AurskogSparebank	06-07-10	5,84	07-01-08	10000000	10004700	6,44	0,01	99,45	136 267	9944900	10081167	-59800	0,26%	5
Ankenes Sparebank	23-03-11	6,12	25-03-08	10000000	10000000	6,48	0,21	99,29	6800	9928800	9935600	-71 200	0,25%	5

FIXED RATESECURITIES	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
Foreign Government Bonds														
Islandsk Stat Mexikansk Stat Finsk Stat Den Europeiske Investeringsbanken (AAA) Ontario Fylke Canada Export Development Canada (AAA) Brasiliansk Stat Brasiliansk Stat	17-05-13 28-12-36 21-02-12 02-03-15 16-06-15 30-04-12 05-01-22 10-01-28	7,25 10 4,75 0 6,25 5,05 12,5 10,25		7100000000 40000000 10000000 5000000 2000000 5000000 1000000	594615030 272860228 99813000 81501839 82615417 50000000 34344375 29194452	10,16 8,21 5,05 13,4 7,8 5,16 10,8 10,68	3,97 10,72 3,53 6,31 5,74 3,68 6,57 7,85	7,66 59,48 98,89 188,9 382,78 99,56 340,86 294,94	27767582 165470 4073288 0 214684 1694863 1858169 1480412	543 924 402 237 939 105 98 89 1 000 94 44 86 48 76 55 69 43 49 78 0 000 34 0 85 57 4 29 49 4 20 8	571 691 984 238 104 575 102 964 288 94 448 648 76 771 627 51 474 863 35 943 743 30 974 620	-34921123 -922000	14,61% 6,06% 2,62% 2,40% 1,95% 1,31% 0,91% 0,79%	2 3 2 1 3 3 3
	10 01 20	10,23		10000000	27174432	10,00	7,03	274,74	1400412	27474200	30374020	2))//30	0,7770	
Financial Bonds														
Sparebanken Vest SR Bank Storebrand Bank SR Bank BM Kreditt Sparebanken Pluss Sparebanken Nord-Norge BM Kreditt Sparebanken Øst Toten Sparebank Sparebanken Øst Larvikbanken	15-04-10 26-01-11 16-06-10 15-05-09 15-06-11 12-09-11 11-04-12 17-06-09 24-08-11 15-11-10 12-09-12 24-11-08	5,2 7,01 5 5,48 4,45 4,5 4,35 5,8 4,65 4,2 3,75 3,6		80000000 75000000 6000000 5000000 50000000 50000000 4000000 20000000 20000000 5000000	78 849000 79 462500 74 257500 60 738000 48 570000 48 480000 42 260000 30 120000 19 344000 50 32500	5,91 5,84 5,85 5,99 5,74 5,78 5,81 5,81 5,83 5,84 6,17	2,02 2,55 2,19 1,24 3,03 3,25 3,65 1,34 3,19 2,6 4,09 0,85	98,48 103,19 98,05 99,3 96,01 95,82 94,55 99,85 96,24 95,78 91,6 97,81	2963 288 4882993 2031 250 2071890 1213 082 678 082 1573 151 88 986 493 027 107 333 226 027 18 247	78783200 77394000 73536750 59582400 48003000 47910000 39942000 28872900 19156200 18320400 4890450	81746488 82276993 75568000 61654290 49216082 48588082 4850151 40030986 29365927 19263533 18546427 4908697	-65800 -2068500 -720750 -1155600 -567000 -663000 -2318000 -1247100 -187800 -179200 -142050	2,08 % 2,09 % 1,92 % 1,57 % 1,25 % 1,24 % 1,02 % 0,75 % 0,49 % 0,47 % 0,12 %	5 5 5 5 5 5 5 5 5 5 5 5 5
Government Notes														
Norske Stat	17-09-08	0		100000000	96000000	4,96	0,68	96,61	0	96608000	96608000	608000	2,46%	2
FinancialNotes														
Bank1 Oslo Sparebanken Øst	04-02-08 26-02-08	5,8 4,78		50000000 28500000	49 98 5 6 5 0 28 4 2 5 5 5 8	6,05 6,05	0,09 0,15	99,98 99,79	707123 1149557	49991000 28439865	50698123 29589422	5350 14307	1,29% 0,75%	5 5

# Portfolio Key Figures

Effective underlying return Effective return to clients\* Interest rate sensitivity\*\*\* 7,37% 6,87% 2,19

\*Effective underlying return adjusted for management fee.

\*\*Interest rate sensitivity is a simplified expression of how much the price of the security will change if the interest rate changes by one percentage point.

\*\*\*Effective interest is the average annual return of an interest bearing security until maturity.

\*\*\*\*Securities are divided into six risk classes according to their credit risk. Class one has the lowest, and class six has the highest risk.

Risk class 1: Supranational organisations
Risk class 2: Government, and government guaranteed within the EEA
Risk class 3: Government, and government guaranteed outside the EEA
Risk class 4: County and local government
Risk class 5: Bank and financial institutions
Risk class 6: Industry

Unit price as of 31.12.2007

 $289\,019\,345, NOK \, is \, allocated \, for \, distribution \, to \, unitholders. \, This \, will \, result \, in \, a \, reduction \, in \, the \, unit \, price \, equal \, to \, the \, distribution \, per \, unit \, at \, time \, of \, distribution.$ 

<sup>\*\*\*\*\*</sup>For liquidity in the portfolio as of 31.12.07, please refer to balance sheet.

# **SKAGEN Høyrente**

Note 8. Securities po	rtfolio a	as of	31.12.	2007										
SECURITY	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
FLOATING RATE SECURITIES														
Financial Bonds	22.00.00	6.00	25.02.00	(F000000	(50/4500	6.47	0.24	400.04	(2002	(500(500	(5050102	25.000	4 (20)	-
Sparebanken Telemark Sparebanken Nord-Norge Rygge-Vaaler Sparebank Sparebanken West Sparebanken Møre Sparebanken Møre Sparebanken Møre Ansvarlig Narvik Sparebank Sparebanken Midt-Norge Ansvarlig Blaker Sparebank Rygge-Vaaler Sparebank SR-Bank BN Kreditt Sparebanken Midt-Norge BNBank Ansvarlig Sparebanken Midt-Norge Storebrand Bank Ansvarlig Sparebanken Nord-NorgeAnsvarlig Sparebanken Nord-NorgeAnsvarlig Sparebanken Midt-Norge Storebrand Bank Ansvarlig Sparebanken Mord-NorgeAnsvarlig Sparebanken Grenland Sandsvær Sparebank BNBank Toten Sparebank	22-09-08 16-06-08 02-04-08 05-02-08 24-10-08 19-03-08 17-06-08 22-09-08 22-01-08 06-02-08 04-03-08 19-03-08 10-06-08 23-01-08 18-06-08 10-03-08 11-06-08 10-03-08 11-06-08	6,09 6,22 5,97 5,92 5,72 7,46 6,3 7,21 5,88 5,84 6,11 7,46 5,99 7,96 5,97 5,74 5,78 6,1 5,98	25-03-08 17-03-08 02-01-08 05-02-08 24-01-08 17-03-08 18-01-08 15-03-08 25-03-08 22-01-08 04-03-08 19-03-08 10-03-08 10-03-08 10-03-08 10-03-08 11-03-08 11-03-08 11-03-08 11-03-08 11-03-08 11-03-08 11-03-08 11-03-08 11-03-08	65000000 50000000 500000000 500000000 36500000 30000000 25000000 25000000 25000000 25000000 15000000 15000000 15000000 15000000 15000000 15000000 15000000	65 041 500 49998 750 50052 600 50008 060 36 500 000 30 174 530 30 012 450 25 233 050 25 2005 500 25 000 500 24 995 750 25 000 7200 19 121 600 18 997 350 16 239 025 15 108 650 14 995 080 14 902 450 6004 476 5004 000	6,17 6,11 6,13 6,08 6,13 6,23 6,23 6,15 6,06 6,15 6,05 6,22 6,04 6,22 6,14 6,15 6,22 6,04 6,22 6,04 6,22 6,04 6,22 6,04 6,23 6,24 6,24 6,25 6,26 6,26 6,27 6,27 6,27 6,27 6,27 6,27	0,21 0,2 0 0,09 0,06 0,2 0,05 0,1 0,21 0,06 0,09 0,18 0,04 0,04 0,05 0,18 0,04	100,01 100,02 99,97 99,95 100,3 100,03 100,05 100,01 99,97 99,95 100,03 100,03 100,03 100,04 100,08 100,09 99,96 99,97 99,98	43983 120944 746250 460444 394707 74600 73500 370514 199403 16694 285833 223056 91650 47247 66389 244107 36800 52237 184158 157344 20333 34883	65006500 50022000 50021000 49985000 36481385 30090000 30008700 25088250 25001750 24992250 24991750 24988750 20006200 19056620 19002660 16012160 15073050 14994000 13995240 4998950	65050483 50142944 50757250 50445444 36876092 30164600 30082200 25458764 25201153 252008944 25277583 25211806 20097850 19103867 19069049 16256267 15109850 15178158 14152584 6018173 5033833	-35000 23250 -41600 -23060 -18615 -84530 -3750 -144800 -7750 -4000 -15025 -1000 -64980 -35600 8100 -1080 -7210 -6636 -5050	1,43% 1,10% 1,11% 1,11% 0,81% 0,66% 0,66% 0,55% 0,55% 0,55% 0,42% 0,42% 0,36% 0,33% 0,33% 0,31% 0,11%	5 5 5 5 6 5 6 5 5 5 5 5 6 6 6 5 5 5 5 5
IndustrialBonds														
Orkla Telenor FarstadShipping DofSubsea Orkla	05-05-08 20-02-08 07-02-08 16-09-08 26-09-08	5,72 5,76 7,39 7,78 6,62	05-02-08 20-02-08 07-02-08 17-03-08 26-03-08	150000000 65000000 27500000 25000000 5000000	149913750 65001860 27835390 25142950 5025340	6,17 6,06 6,28 7,02 6,16	0,09 0,13 0,1 0,19 0,22	99,94 99,95 100,09 100,47 100,39	1334667 426400 304837 75639 3678	149914500 64968800 27526125 25118000 5019350	151 249 167 65 395 200 27 830 962 25 193 639 5023 028	750 -33060 -309265 -24950 -5990	3,32% 1,43% 0,61% 0,55% 0,11%	6 6 6 6
IndustrialNotes														
Entra Eiendom Seadrill Steen & Strøm Entra Eiendom Norske Skog Schibsted Norgani Hotels	09-05-08 23-01-08 11-06-08 06-06-08 06-03-08 17-10-08 23-07-08	5,74 6,46 6,1 6 6,05 5,86 6,41	11-02-08 23-01-08 11-03-08 10-03-08 06-03-08 17-01-08 23-01-08	150000000 105000000 75000000 70000000 70000000 50000000 9000000	149 988 320 105 012 231 75 000 000 69 983 080 69 995 590 50 000 000 9 000 000	6,13 6,73 6,17 6,17 6,72 6,21 6,63	0,1 0,06 0,18 0,17 0,17 0,04 0,06	99,96 99,96 99,99 99,96 99,91 99,97 100,03	1243667 1300075 254167 245000 294097 610417 110572	149 938 500 104 958 000 74 994 750 69 974 100 69 935 600 49 984 000 9 002 520	151182167 106258075 75248917 70219100 70229697 50594417 9113092	-49820 -54231 -5250 -8980 -59990 -16000 2520	3,31% 2,33% 1,65% 1,54% 1,54% 1,11% 0,20%	6 6 6 6 6
FinancialNotes														
BNBank Kredittforeningen for sparebanker Gjensidige Bank Sparebanken Midt-Norge Sparebanken Øst Gjensidige Bank Eidsberg Sparebank Gjensidige Bank Sparebanken Hedmark	14-03-08 01-10-08 28-02-08 09-05-08 13-05-08 14-11-08 25-09-08 09-05-08 14-02-08	6,2 5,73 5,96 5,67 5,86 5,81 6,12 5,7 5,89	14-03-08 02-01-08 28-02-08 11-02-08 12-02-08 15-02-08 25-03-08 11-02-08 14-02-08	58000000 50000000 50000000 28000000 25000000 15000000 10000000	58000000 50000000 49983240 27989920 24992975 24998750 14997060 9990300 10003470	6,24 6,14 6,08 6,08 6,08 6,15 6,24 6,11 6,25	0,19 0 0,15 0,1 0,11 0,12 0,22 0,1 0,12	100,02 99,99 99,98 99,95 100,01 99,95 99,98 99,95	169811 724208 273167 229320 199403 185597 10200 82333 76897	58012180 49994500 49989500 27985720 25003500 24986500 14997750 9995200 9994800	58 181 991 50 718 708 50 262 667 28 215 040 25 202 903 25 172 097 15 007 950 10 077 533 10 071 697	12180 -5500 6260 -4200 10525 -12250 690 4900 -8670	1,28% 1,11% 1,10% 0,62% 0,55% 0,55% 0,33% 0,22% 0,22%	5 5 5 5 5 5 5 5
Power Generation Bonds														
AgderEnergi BKK Hafslund ASA	29-04-08 21-01-08 30-09-08	5,8 6,21 6,03	29-01-08 21-01-08 31-12-07	155000000 150000000 43000000	154956452 150642600 42977230	6,12 6,07 6,16	0,07 0,05 0,23	99,96 99,98 99,98	1573250 1811250 0	154944200 149974500 42992260	156 517 450 151 785 750 42 992 260	-12252 -668100 15030	3,43% 3,33% 0,94%	6 6 6
FIXED RATE SECURITIES														
Power Generation Bonds Hafslund ASA	19-03-08	7,89		15000000	15099825	6,09	0,2	100,32	930588	15047700	15978288	-52125	0,35%	6
Industrial Notes	1, 0, 00	,,07		1,000000	1,0,7,023	5,07	0,2	100,02	7,70,700	15047700	177,0208	22123	0,000	
Entra Eiendom Orkla Statnett Tine Thon Holding Nortura Posten Norge Wilh Wilhelmsen Ltd Norgesgruppen Posten Norge Nortura Posten Norge Schibsted Schibsted Reitan Handel Tine Rieber Coop	10-03-08 27-02-08 04-03-08 27-02-08 14-03-08 05-03-08 11-02-08 28-03-08 15-02-08 25-01-08 22-05-08 12-03-08 12-03-08	5,65 5,45 5,9 5,83 5,85 6,4 6,02 5,84 6,11 6,1 5,93 5,7 6,1 5,85 5,5 6,25 5,94 5,38		10000000 95000000 6000000 52000000 50000000 50000000 30000000 30000000 30000000 25000000 25000000 15000000 15000000 10000000	99926550 94878765 74998125 59999610 51993820 49998750 3000000 30000000 30000000 30000000 24986650 1500000 15000000 9986000	6,12 6,09 6,02 6,09 6,12 6,23 6,1 6,12 6,18 6,14 6,14 6,16 6,09 6,14 6,11 6,11	0,18 0,15 0,16 0,15 0,19 0,2 0,17 0,11 0,4 0,23 0,12 0,04 0,37 0,04 0,13 0,18 0,35 0,1	99,91 99,97 100 99,97 99,95 100,06 100 99,98 100,02 99,98 99,97 100,01 99,99 99,92	1733699 1787301 339452 402510 900099 122740 214411 416000 135592 50137 224203 454438 162945 246822 298356 23973 76488 215200	99914000 94908800 74997750 59985000 51973480 50031000 50002500 49989500 30009000 30009500 29994900 25002250 1998200 14988000 10004600 9995900 9992800	101 647 699 96696101 75 337 202 60 387 510 52 873 579 50 153 740 50 216 911 50 405 500 30 144 592 30 057 637 30 219 103 30 446 938 25 165 195 20 245 022 15 286 356 10 028 573	-12550 30035 -375 -14610 -20340 32250 3750 -10500 9000 -5100 -7500 -1500 -800 -12000 6000 -4100 5520	2,23% 2,12% 1,65% 1,32% 1,10% 1,10% 1,10% 0,66% 0,66% 0,65% 0,44% 0,22% 0,22% 0,22%	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
Nortura ThonHolding Entra Eiendom	23-05-08 15-02-08 10-06-08	5,64 5,85 5,81		10000000 5000000 5000000	10000000 4999815 4993250	6,14 6,1 6,15	0,37 0,12 0,42	99,8 99,98 99,85	200877 36062 89140	9979700 4999150 4992350	10 180 577 5 035 212 5 081 490	-20300 -665 -900	0,22% 0,11% 0,11%	6 6 6

FIXEDRATESECURITIES	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
FinancialNotes														
BNKreditt Sparebanken Nord-Norge Sparebanken Hedmark Sparebanken Midt-Norge Sparebanken Midt-Norge Storebrand Bank Askim Sparebank Narvik Sparebank Terra Finans SRBank Marker Sparebank Nøtterø Sparebank Blaker Sparebank Surnadal Sparebank Surnadal Sparebank Surnadal Sparebank Fron Sparebank Surnadal Sparebank Surnadal Sparebank Sparebank Fron Sparebank Sparebank Surnadal Sparebank Sparebank Sparebank For Sparebank Sparebank For Sparebank Sparebank Sparebank Sparebank Sparebanken Nord-Norge Sparebanken Nord-Norge	29-02-08 12-03-08 18-03-08 03-03-08 16-06-08 12-05-08 05-02-08 18-03-08 14-02-08 20-02-08 02-04-08 20-06-08 14-03-08 14-03-08 14-03-08 04-04-08 27-03-08 08-09-08 15-04-08 18-06-08 21-02-08	6 5,58 5,88 5,45 6,35 5,96 5,95 5,95 5,95 6,4 5,82 5,75 6,4 5,82 5,75 6,2 5,75 6,3 5,95 5,38		125 000 000 10000000 10000000 10000000 1000000	124970375 99873850 59956965 49925000 35000000 32998383 30000000 30005250 30005250 25005125 24998750 20008600 14999400 14999400 14999400 149992500 9999280 999070 10000000 9975510	6,13 6,08 6,05 6,13 6,08 6,12 6,18 6,17 6,1 6,14 6,24 6,07 6,08 6,17 6,08 6,07 6,08 6,05	0,15 0,18 0,2 0,16 0,43 0,39 0,2 0,11 0,22 0,13 0,24 0,44 0,14 0,22 0,63 0,22 0,27 0,44 0,14	100 99,9 99,99 100,13 99,95 99,96 99,96 99,96 99,99 100,11 99,99 100,06 99,99 99,99 99,99 99,99	657 534 1672603 1005 238 888425 103514 261378 415455 509458 229849 486247 415685 363699 335342 286712 224486 40767 122989 169534 194926	124995000 9990000 9990000 59977200 49949500 35047250 29987400 29987400 29987400 29987200 19982000 19982000 15016350 14994300 14994300 14994300 19982000 1006400 9994400 9991100	125 652 534 101 577 603 60 982 438 50 837 925 35 150 764 33 246 528 30 408 255 30 496 858 30 216 949 30 468 547 25 409 685 25 352 699 20 322 542 20 268 712 15 179 100 15 201 927 15 213 986 10 047 167 10 117 789 10 163 934 10 1860 26 10 1860 26	24625 26150 20235 24500 47250 -13233 -7200 -12900 -22830 -11125 -9750 -21400 10000 -17850 -5100 -8190 -3000 7120 4730 -4100 4100 4490	2,75 % 2,23 % 1,34 % 1,11 % 0,77 % 0,67 % 0,67 % 0,66 % 0,56 % 0,45 % 0,44 % 0,33 % 0,33 % 0,33 % 0,22 % 0,22 % 0,22 %	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
Flekkefjord Sparebank Stadsbygd Sparebank	20-06-08 18-06-08	6,28 6		5000000 5000000	5000000 4998205	6,19 6,16	0,44	100,08 99,92	8 6 0 3 8 5 4 7 9	5003900 4996100	5012503 5081579	3900 -2105	0,11 % 0,11 %	5 5
Bamble & Langesund Sparebank  Power Generation Notes	08-10-08	6		5000000	4995875	6,15	0,72	99,85	69041	4992600	5061641	-3 275	0,11%	5
HafslundASA E-COEnergi HafslundASA E-COEnergi E-COEnergi SunnhordalandKraft TafjordKraft	31-01-08 10-03-08 20-05-08 05-05-08 15-01-08 26-05-08 29-01-08	5,87 6,13 5,6 5,89 5,81 6,13 5,83		85000000 75000000 75000000 45000000 4000000 20000000 19000000	84997875 74998125 74770200 44977530 40002640 20000000 18999069	6,1 6,14 6,1 6,1 6,1 6,06 6,1	0,08 0,18 0,36 0,32 0,04 0,38 0,07	99,99 100,02 99,8 99,95 99,99 100,05 99,99	833862 264514 1530411 406652 490268 117562 191192	84990650 75015000 74850000 44977050 39996400 20010600 18997340	85 824 512 75 279 514 76 380 411 45 383 702 40 486 668 20 128 162 19 188 532	-7 225 16875 79 800 -480 -6 240 10 600 -1 729	1,88% 1,65% 1,67% 0,99% 0,89% 0,44% 0,42%	6 6 6 6 6
TussaKraft LyseEnergi TafjordKraft BKK NordmøreEnergi TafjordKraft ValdresEnergiverk	18-04-08 21-11-08 12-03-08 14-11-08 29-02-08 26-05-08 07-02-08	5,89 6,11 5,78 5,93 5,9 6,15		18000000 15000000 15000000 15000000 11000000 8000000	18000000 15000000 15000000 15002100 11001353 8000000 8000968	6,09 6,03 6,09 6,03 6,09 6,11 6,09	0,28 0,84 0,18 0,82 0,15 0,38 0,1	99,95 100,05 99,94 99,89 99,99 100,04 99,99	214 945 95 416 261 288 114 538 55 121 47 178 69830	17991540 15007800 14991300 14984250 10998460 8003280 7999200	18 206 485 15 103 216 15 252 588 15 098 788 11 053 581 8 050 458 8 069 030	-8460 7800 -8700 -17850 -2893 3280 -1768	0,40 % 0,33 % 0,33 % 0,33 % 0,24 % 0,18 %	6 6 6 6 6

TOTAL EQUITY PORTFOLIO 3966192412 38401483 3964345310 4002746793 -1847102 87,75%

# Portfolio Key Figures

Effective underlying return Effective return to clients\* Interest rate sensitivity\*\*\* 6,35% 6,10% 0,14

\*Effective underlying return adjusted for management fee.

\*\*Interest rate sensitivity is a simplified expression of how much the price of the security will change if the interest rate changes by one percentage point.

\*\*\*Effective interest is the average annual return of an interest bearing security until maturity.

\*\*\*\*Securities are divided into six risk classes according to their credit risk. Class one has the lowest, and class six the highest credit risk.

Risk class 1: Supranational organisations
Risk class 2: Government, and government guaranteed within the EEA
Risk class 3: Government, and government guaranteed outside the EEA
Risk class 4: County and local government
Risk class 5: Bank and financial institutions
Risk class 5: Bank and financial institutions

\*\*\*\*\*For liquidity in the portfolio as of 31.12.07, please refer to balance sheet. All securities are traded in the Norwegian market

Unit price as of 31.12.2007

202790858, NOK is allocated for distribution to unitholders. This will result in a reduction in the unit price equal to the distribution per unit at the time of distribution.

# **SKAGEN Høyrente Institusjon**

			AD											
	MA:	Ö	INTEREST ADJUSTMENT POINT	FACE	COST	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	IN AC	MARKETVALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	
ECURITY	MATURITY	COUPON	EREST POINT	FACE VALUE	COST PRICE	ECTIVI	T RATI	PRIC	ACCRUED INTEREST	VALUI	VALUI CRUEI TEREST	/LOSS	FUNI	
OATING RATE SECURITIES				- m	m	* m	* m	m			7011	0, 0		_
nancial Bonds														
parebanken Telemark par Nord Bank	22-09-08 30-01-09	6,09 5,87	25-03-08 30-01-08	25 000 000 25 000 000	25 016 000 24 998 900	6,17 6,32	0,21 0,08	100,01 99,77	16917 252736	25 002 500 24 943 000	25 0 1 9 4 1 7 25 1 9 5 7 3 6	-13500 -55900	1,67 % 1,68 %	
ygge-VaalerSparebank	22-09-08	6,01	25-03-08	23000000	22998240	6,15	0,00	99,97	15 359	22992870	23193730	-5370	1,53%	
NKreditt	18-06-08	6,08	18-06-08	20000000	19992720	6,21	0,44	99,97	40533	19994800	20035333	2080	1,34%	
torebrand Bank	05-12-08	6,31	05-03-08	19000000	19080450	6,21	0,17	100,21	86587	19040090	19126677	-40360	1,27%	
amble & Langes und Sparebank	23-05-08	6,15	25-02-08	18000000	18019240	6,1	0,14	100,06	107 625	18010980	18118605	-8260	1,21%	
parebanken Midt-Norge parebanken Vestfold	10-06-08 17-03-08	5,99 6,31	10-03-08 17-03-08	17000000 15000000	17001944 15027060	6,04 6,08	0,18 0,2	100,01 100,08	59401 36808	17002380 15011700	17061781 15048508	436 -15360	1,14% 1,00%	
parebankenVestfold	19-06-09	6,19	19-03-08	15000000	14997000	6,2	0,2	100,00	30950	15003450	15034400	6450	1,00%	
andsværSparebank	20-10-08	5,78	21-01-08	15000000	15002850	6,15	0,05	99,97	168583	14994900	15 163 483	-7950	1,01%	
oten Sparebank	25-09-08	6,02	25-03-08	15000000	14997150	6,19	0,22	99,95	10033	14992500	15002533	-4650	1,00%	
urnadal Sparebank	29-10-10	6	29-01-08	15000000	14991000	6,48	0,07	99,55	157500	14932050	15089550	-58950	1,01%	
adsbygd Sparebank parebanken Sogn og Fjordane	27-01-09 06-08-08	5,9 6,11	28-01-08 06-02-08	14000000 11000000	14013300 11000880	6,22 6,13	0,07 0,09	99,95 100,02	144550 98817	13992720 11002640	14 137 270 11 101 457	-20580 1760	0,94% 0,74%	
rinnherad Sparebank	02-02-09	5,91	04-02-08	11000000	11000880	6,18	0,09	99,99	106544	1002640	11 101 437	-21030	0,74 %	
rgge-VaalerSparebank	29-06-09	6,15	31-12-07	10000000	9992900	6,26	0,23	100,02	0	10001900	10001900	9000	0,67%	
eldal Sparebank	29-04-08	5,91	29-01-08	10000000	10004600	6,1	0,07	100	103 425	10000400	10103825	-4200	0,67%	
rkdalSparebank	01-04-08	5,77	02-01-08	10000000	10013075	6,1	0	100	145853	9999900	10145753	-13175	0,68%	
akerSparebank	09-10-09	6	08-01-08	10000000	10000000	6,37	0,02	99,95	140000	9995500	10135500	-4500 5760	0,68%	
N Kreditt øtterø Sparebank	06-02-08 25-04-08	5,84 5,71	06-02-08 25-01-08	10000000 10000000	10001240 9983000	6,15 6,11	0,09	99,95 99,94	89 22 2 106 269	9995500 9993900	10084722 10100169	-5740 10900	0,67% 0,67%	
augesund Sparebank	23-01-09	5,77	23-01-08	10000000	9992900	6,15	0,06	99,9	110592	9990000	10100109	-2900	0,67%	
arebanken Telemark	29-03-10	5,97	28-03-08	10000000	9970000	6,27	0,23	99,67	4975	9967100	9972075	-2900	0,66%	
land Sparebank	19-01-10	5,69	21-01-08	10000000	9959000	6,45	0,05	99,37	115 381	9936800	10052181	-22 200	0,67%	
akerSparebank	09-05-08	5,86	11-02-08	9000000	9008100	6,1	0,1	100,01	71785	9000630	9072415	-7470	0,60%	
rinesdal Sparebank parebanken Nord-Norge	19-06-09 20-05-10	6,03 5,95	25-03-08 20-05-08	8000000 8000000	8001600 8000000	6,32 6,3	0,2 0,36	99,75 99,65	13400 54211	7980000 7972240	7993400 8026451	-21 600 -27 760	0,53% 0,53%	
rraFinans	29-09-09	6,4	31-12-07	8000000	8013600	6,92	0,23	99,37	0	7950000	7950000	-63600	0,53%	
ran Sparebank	23-04-08	5,71	23-01-08	7500000	7500000	6,1	0,06	99,95	82081	7496250	7578331	-3750	0,51%	
vinesdalSparebank	17-06-08	6,33	17-03-08	7000000	7012250	6,11	0,2	100,09	17 232	7006580	7023812	-5 670	0,47%	
m og Skjåk Sparebank	02-06-09	5,91	03-03-08	7000000	7002625	6,19	0,16	99,89	32177	6992020	7024197	-10605	0,47%	
olla og Lunde Sparebank kudenes og Aakra Sparebank	15-09-08 08-09-08	6,2 6,21	17-03-08 10-03-08	6000000 5000000	5999700 5015500	6,19 6,18	0,19 0,17	99,97 100,06	14467 18112	5998140 5003200	6012607 5021312	-1560 -12300	0,40% 0,33%	
rømmen Sparebank	23-05-08	6,11	25-02-08	5000000	5006150	6,09	0,17	100,05	32 247	5002700	5034947	-3450	0,34%	
/gge-VaalerSparebank	02-04-08	5,97	02-01-08	5000000	5013500	6,13	0	100,02	74625	5001100	5075725	-12400	0,34%	
rkenes Sparebank	19-05-08	5,88	19-02-08	5000000	5005250	6,1	0,13	100,02	34300	5000900	5035200	-4350	0,34%	
rnebu Sparebank	08-05-08	5,9	06-02-08	5000000	5003250	6,11	0,1	100,01	45 0 69	5000600	5045669	-2650	0,34%	
oar Nord Bank oarebanken Vest	10-03-08 05-02-08	5,97 5,92	10-03-08 05-02-08	5000000 5000000	4997350 5008350	6,1 6,08	0,18 0,09	100 99,97	17 412 46 04 4	5 000 050 4 998 500	5017462 5044544	2700 -9850	0,33% 0,34%	
m og Skjåk Sparebank	10-11-08	5,78	11-02-08	5000000	5000000	6,13	0,09	99,94	39336	4996950	5036286	-3050	0,34%	
ong Sparebank	26-11-10	6,26	26-02-08	5000000	5000000	6,52	0,15	99,56	30431	4978200	5008631	-21800	0,33%	
RBank	22-01-08	5,88	22-01-08	4000000	4006200	6,06	0,06	99,97	45733	3998680	4044413	-7520	0,27%	
udenes og Aakra Sparebank	10-02-09	5,89	11-02-08	4000000	3993840	6,29	0,1	99,87	32068	3994880	4026948	1040	0,27%	_
ancialNotes														
arebanken Møre	09-06-08	5,91	10-03-08	25000000	24994500	6,08	0,18	99,96	86187	24991000	25077187	-3500	1,67%	
lbu Sparebank	10-01-08	5,87	10-01-08	23000000	23025376	6,09	0,02	99,97	307 523	22992180	23 299 703	-33196	1,55%	
arebankenVest	17-12-08	6,18	18-06-08	20000000	20013450	6,13	0,44	100,07	41 200	20014200	20055400	750	1,34%	
ga Os Sparebank	11-04-08	5,81	11-01-08 02-01-08	20000000	20023240	6,09	0,03	100	261 450	20000200	20 26 1 65 0	-23040	1,35%	
edittforeningen for Sparebanker rra Boligkreditt	01-10-08 06-03-08	5,73 5,88	06-03-08	20000000 20000000	20009600 19987400	6,14 6,08	0 0,17	99,99 99,99	289 683 81 667	19997800 19997400	20287483 20079067	-11 800 10 000	1,35 % 1,34 %	
ensidigeBank	28-02-08	5,96	28-02-08	15000000	14992570	6,08	0,15	99,98	81950	14996850	15078800	4280	1,00%	
arebankenØst	13-05-08	5,86	12-02-08	11000000	11016830	6,08	0,11	100,01	87737	11001540	11 089 277	-15 290	0,74%	
lga Os Sparebank	22-09-08	6,01	25-03-08	11000000	10996370	6,19	0,21	99,9	7346	10989110	10996456	-7 260	0,73%	
rstad Sparebank	02-03-09	6	03-03-08	10000000	10024000	6,19	0,16	100,01	46667	10000700	10047367	-23300	0,67%	
orebrand Bank	02-09-09 17-01-08	6,01 5,67	03-03-08 17-01-08	10000000 10000000	10022000 9999250	6,22 6,04	0,16 0,04	99,97 99,96	46744 118125	9996900 9995900	10043644 10114025	-25 100 -3 350	0,67% 0,67%	
nndal Sparebank	11-11-08	5,9	11-02-08	10000000	10019500	6,24	0,04	99,96	80374	9995500	10114025	-24000	0,67 %	
nsidige Bank	09-05-08	5,7	11-02-08	10000000	9991450	6,11	0,1	99,95	82333	9995200	10077533	3750	0,67%	
arebanken Hedmark	14-02-08	5,89	14-02-08	10000000	10001760	6,25	0,12	99,95	76897	9994800	10071697	-6960	0,67%	
arebanken Bien	12-11-08	5,86	12-02-08	10000000	10000000	6,21	0,11	99,94	79761	9993900	10073661	-6100	0,67%	
uda Sparebank Kim Sparebank	28-04-08 14-04-08	5,9 5,79	28-01-08 14-01-08	7500000 7000000	7499850 7001400	6,1 6,1	0,07 0,04	100 99,99	77 437 86 689	7500075 6999090	7577512 7085779	225 -2310	0,50% 0,47%	
kim Sparebank	27-02-09	6,02	27-02-08	7000000	6998460	6,34	0,04	99,99	39799	6982360	7022159	-16100	0,47%	
land Sparebank	18-08-08	6,01	18-02-08	5000000	5004800	6,17	0,13	100,06	37562	5003000	5040562	-1800	0,34%	
dittforeningenforSparebanker	01-10-09	5,76	02-01-08	5000000	4996000	6,18	0	99,99	72800	4999550	5072350	3 5 5 0	0,34%	
lsberg Sparebank	25-09-08	6,12	25-03-08	5000000	4999020	6,24	0,22	99,98	3400	4999250	5002650	230	0,33%	
skog Sparebank arebanken Telespar	10-01-08	5,9	10-01-08	5000000 5000000	5007380	6,09 6,31	0,02 0,03	99,97 99,71	67194 64912	4998300 4985300	5065494 5050212	-9080 -200	0,34%	
arenauken reiesnar	11-01-10	5,77	11-01-08	5000000	4985500	D 31		44 / 1	0491/	4 705 300	2020717	-/()()	0,34%	

FIXED RATE SECURITIES	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKETVALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
FinancialBonds														
Sparebanken Vest	12-03-08	6		34500000	34584325	6,05	0,18	99,95	1667342	34482405	36149747	-101920	2,41%	5
BNBank	02-10-08	5,15		26000000	25805820	6,1	0,7	99,36	330164	25834640	26164804	28820	1,74%	5
BNKreditt	18-06-08	4,1		25000000	24685320	6,19	0,44	99,04	550411	24759000	25 309 411	73680	1,69%	5
Nordlandsbanken	05-03-08	5,85		15000000	15045628	6,05	0,17	99,93	723637	14988900	15712537	-56728	1,05%	5
SRBank	30-05-08	4,35		15000000	14861700	6,03	0,39	99,3	384349	14894400	15 278 749	32700	1,02%	5
Sparebanken Midt-Norge	01-07-08	3,15		10500000	10311896	6,06	0,47	98,58	165828	10350795	10516623	38899	0,70%	5
Sparebanken Midt-Norge	10-06-08	5,15		10000000	9960700	6,06	0,42	99,57	287836	9956900	10244736	-3800	0,68%	5
Sparebanken Sør	19-03-08	7		5000000	5004225	6,05	0,2	100,15	275 205	5007400	5 282 605	3175	0,35%	5
SpydebergSparebank	04-02-08	4,2		5000000	4979500	6,15	0,09	99,81	189863	4990400	5180263	10900	0,35%	5
Sparebanken Nord-Norge	15-04-08	3,4		5000000	4930250	6,05	0,27	99,23	121096	4961650	5082746	31 400	0,34%	5
SRBank	26-09-08	3,75		5000000	4907500	6,02	0,69	98,39	49315	4919300	4968615	11800	0,33%	5
Sparebanken Nord-Norge	18-06-08	4,6		4000000	3966400	6,06	0,44	99,31	98805	3972440	4071245	6040	0,27%	5
FinancialNotes														
SRBank	04-12-08	6,08		35000000	34997715	6,07	0,87	99,99	157 414	34997200	35 15 4 6 1 4	-515	2,34%	5
Sparebanken Nord-Norge	12-03-08	5,55		32000000	31978456	6,08	0,18	99,9	535 233	31968000	32503233	-10456	2,17%	5
BNBank	21-08-08	5,77		30000000	30019890	6,1	0,6	99,75	626005	29926500	30552505	-93390	2,04%	5
KvinesdalSparebank	19-09-08	6,1		27000000	27018075	6,17	0,68	99,91	460258	26975970	27436228	-42 105	1,83%	5
Sparebanken 1 Hallingdal	10-06-08	6,16		25 000 000	25000000	6,15	0,42	100,04	88603	25009500	25098103	9500	1,67%	5
Bank10slo	14-03-08	5,84		25000000	25000000	6,08	0,19	99,96	308000	24990500	25 298 500	-9500	1,69%	5
Bamble & Langesund Sparebank	08-10-08	6		22000000	21992190	6,15	0,72	99,85	303781	21967440	22271221	-24750	1,48%	5
SparebankenVest	18-06-08	5,95		20000000 20000000	19987980	6,06 6,07	0,44	99,94	339068 280636	19988800	20327868 20269236	820 9780	1,35%	5
GjensidigeBank SparebankenNord-Norge	04-04-08 11-09-08	5,82 5,8		20000000	19978820 20000000	6,06	0,24	99,94 99,78	352767	19988600 19957000	20269236	-43000	1,35 % 1,35 %	5
Storebrand Bank	14-04-08	5,35		20000000	19994800	6,1	0,88	99,78	504219	19954800	20 45 9 0 1 9	-40000	1,36%	5
Storebrand Bank	12-05-08	5,9		17000000	16999167	6,08	0,27	99,77	134649	16992350	17126999	-6817	1,14%	5
Sparebanken Nord-Norge	16-06-08	6,35		15000000	15000000	6.13	0,43	100,13	44363	15020250	15064613	20250	1,00%	5
Rørosbanken	03-09-08	6,15		15000000	15000000	6,13	0,63	100,13	70767	15004200	15074967	4200	1,00%	5
Stadsbygd Sparebank	18-06-08	6		15000000	14997355	6,16	0,44	99,92	256438	14988300	15244738	-9055	1,02%	5
SparebankenØst	26-02-08	4,78		15000000	14983155	6,05	0,15	99,79	605030	14968350	15573380	-14805	1,04%	5
HegraSparebank	17-03-08	5,95		12000000	11999940	6,08	0,2	99,98	205 397	11 997 120	12202517	-2820	0,81%	5
Surnadal Sparebank	19-06-08	6,4		10000000	9999000	6,24	0,44	100,11	21 041	10010900	10031941	11900	0,67%	5
Etne Sparebank	17-12-08	6,37		10000000	10000000	6,28	0,9	100,08	20942	10007700	10028642	7700	0,67%	5
Ørland Sparebank	08-09-08	6,2		10000000	9999280	6,13	0,65	100,06	40767	10006400	10047167	7120	0,67%	5
Ørland Sparebank	04-12-08	6,21		10000000	10000000	6,14	0,87	100,04	45 937	10004400	10050337	4400	0,67%	5
Fornebu Sparebank	12-02-08	5,9		10000000	10000000	6,13	0,11	99,98	79 205	9998500	10077705	-1500	0,67%	5
MarkerSparebank	20-02-08	5,95		10000000	10003000	6,17	0,13	99,98	166 274	9997600	10163874	-5 400	0,68%	5
Terra Finans	14-02-08	5,95		10000000	10000000	6,42	0,11	99,96	76616	9995700	10072316	-4300	0,67%	5
Nøtterø Sparebank	02-04-08	5,9		10000000	9999500	6,1	0,24	99,96	145 479	9995600	10141079	-3900	0,68%	5
SRBank	29-05-08	5,6		10000000	10000000	6,06	0,39	99,81	190247	9980700	10170947	-19300	0,68%	5
Evje og Hornes Sparebank	19-09-08	6,1		7000000	6995850	6,14	0,68	99,93	119326	6995240	7114566	-610	0,47%	5
Haltdalens Sparebank	20-06-08	6,4		5000000	5000000	6,31	0,44	100,08	9644	5003950	5013594	3950	0,33%	5
Flekkefjord Sparebank	20-06-08	6,28		5000000	5000000	6,19	0,44	100,08	8603	5003900	5012503	3900	0,33%	5
Flekkefjord Sparebank	17-03-08	6,4		5000000	5001445	6,22	0,2	100,06	12 274	5003200	5015474	1755	0,33%	5
Sparebanken Sør	07-01-08	5,38		5000000	4996280	6,08	0,02	99,99	84753	4999400	5084153	3120	0,34%	5
BlakerSparebank Sparebanken 1 Hallingdal	20-06-08 24-09-08	6 5,9		5000000 5000000	5002500 4997600	6,12 6,14	0,44	99,94 99,79	83836 79205	4996800 4989750	5080636 5068955	-5700 -7850	0,34%	5
	24-09-08	5.9			4 9 9 / 0 () ()	0.14	0.09	99.79	79205	4 707 / 20	2000355	-/ 650	0,34%	)
SandsværSparebank	13-06-08	5,81		4000000	3995000	6,09	0,42	99,87	69402	3994840	4064242	-160	0,27%	5

TOTAL EQUITY PORTFOLIO 1406237518 16614128 1405376005 1421990133 -861513 94,76%

# Portfolio Key Figures

Effective underlying return Effective return to clients\* Interest rate sensitivity\*\*\* 6,31% 6,16% 0,26

\*Effective underlying return adjusted for management fee.

\*\*Interest rate sensitivity is a simplified expression of how much the price of the security will change if the interest rate changes by one percentage point.

\*\*\*Effective interest is the average annual return of an interest bearing security until maturity.

\*\*\*\*Securities are divided into six risk classes according to their credit risk. Class one has the lowest, and class six the highest credit risk.

Risk class 1: Supranational organisations
Risk class 2: Government, and government guaranteed within the EEA
Risk class 3: Government, and government guaranteed outside the EEA
Risk class 4: County and local government
Risk class 5: Bank and financial institutions

Risk class 6: Industry

\*\*\*\*\*Forliquidity in the portfolio as of 31.12.07, please refer to balance sheet. All securities are traded in the Norwegian market.

Unit price as of 31.12.2007 104.2239

63 304179,-NOK is allocated for distribution to unitholders. This will result in a reduction in the unit price equal to the distribution per unit at the time of distribution.

# **SKAGEN Krona**

Note 8. Securitie	•													
SECURITY	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL. ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
FLOATING RATE SECURITIES														
Industrial Bonds														
Teliasonera	01-10-09	4,47	02-01-08	3000000	3001562	4,91	0	99,97	33935	2999100	3033035	-2462	1,44%	6
FIXED RATE SECURITIES														
Government Notes														
Svensk Stat	20-02-08	0		27000000	26744612	4,14	0,13	99,43	0	26847180	26847180	102568	12,78%	2
Industrial Notes														
Husqvarna	29-02-08	0		15000000	14819691	4,87	0,16	99,22	0	14883300	14883300	63609	7,08%	6
Scania	19-02-08	0		8000000	7936442	4,76	0,13	99,36	0	7949120	7949120	12678	3,78%	6
Boliden	17-01-08	0		7000000	6929169	4,87	0,04	99,78	0	6984460	6984460	55 291	3,32%	6
Trelleborg Treasury	16-01-08	0		6000000	5939112	4,87	0,04	99,79	0	5987460	5987460	48348	2,85%	6
SandvikTreasury	28-01-08	0		6000000	5953808	4,76	0,07	99,64	0	5978580	5978580	24772	2,84%	6
NCCTreasury	30-01-08	0		6000000	5952094	4,87	0,08	99,61	0	5976540	5976540	24446	2,84%	6
Omx	20-02-08	0		6000000	5 9 5 1 4 1 4	4,76	0,13	99,35	0	5961060	5961060	9646	2,84%	6
APFastigheter	22-02-08	0		6000000	5956616	4,76	0,14	99,33	0	5 9 5 9 5 6 0	5 9 5 9 5 6 0	2944	2,84%	6
Boliden	31-01-08	0		5000000	4961095	4,89	0,08	99,59	0	4979750	4979750	18655	2,37%	6
AssaAbloy	18-02-08	0		5000000	4959254	4,76	0,13	99,38	0	4968850	4968850	9596	2,36%	6
Castellum	10-03-08	0		5000000	4939320	4,87	0,18	99,09	0	4954650	4954650	15330	2,36%	6
Stena Metall Finans	12-03-08	0		5000000	4939369	4,87	0,19	99,07	0	4953400	4953400	14031	2,36%	6
SSAB	14-03-08	0		5000000	4941485	4,87	0,19	99,04	0	4952100	4952100	10615	2,36%	6
SCAFinans	07-04-08	0		5000000	4920646	4,72	0,25	98,77	0	4938550	4938550	17904	2,35%	6
Volvo Finans	16-01-08	0		4000000	3959671	4,78	0,04	99,79	0	3991800	3991800	32129	1,90%	6
SSAB	28-01-08	0		4000000	3940442	4,87	0,07	99,63	0	3985400	3985400	44958	1,90%	6
AssaAbloy	04-02-08	0		4000000	3968153	4,76	0,09	99,55	0	3982160	3982160	14007	1,89%	6
Boliden Vasakronan	05-02-08	0		4000000	3967796	4,89	0,09	99,53	0	3981160	3981160	13364	1,89%	6
	12-02-08			4000000	3955209	4,72	0,11	99,46	0	3978280	3978280	23071	1,89%	6
Omx Enhage	15-02-08	0		4000000	3954221	4,76	0,12	99,41	0	3976600	3976600	22379	1,89%	
Fabege Holmen	20-02-08 26-02-08	0		4000000 4000000	3944480 3952446	4,87 4,76	0,13 0,15	99,34 99,27	0	3973480 3971000	3973480 3971000	29000 18554	1,89% 1,89%	6
VolvoFinans	29-02-08	0		4000000	3954280	4,76	0,15	99,27	0	3969640	3969640	15360	1,89%	6
Fabege	08-01-08	0		3000000	2967246	4,75	0,16	99,24	0	2996850	2996850	29604	1,43%	6
SCAFinans	28-01-08	0		3000000	2956664	4,76	0,02	99,64	0	2989290	2989290	32626	1,42%	6
Sandvik Treasury	18-02-08	0		3000000	2964700	4,74	0,13	99,38	0	2981370	2981370	16670	1,42%	6
Castellum	18-02-08	0		3000000	2955933	4,85	0,13	99,36	0	2980950	2980950	25017	1,42 %	6
Stena Metall Financ	18-02-08	0		3000000	2058675	4,07	0,13	00.36	0	2080800	2080800	22215	1 42 0/	-

8900913 6944582

185 091 100

4,64 4,66

3000000

9000000

99,17 99,56

2980890

8925480 6969410

33935 185907420 185941355

2980890

8925480 6969410

24567 24828

816320 88,48%

4,25 % 3,32 %

# Portfolio Key Figures

TOTAL EQUITY PORTFOLIO

Swedbank Hypotek SEB

Castellum Stena Metall Finans

4,89% Effective underlying return Effective return to clients 4,59% Interestrate sensitivity\*\*\* 0,11

07-03-08 04-02-08

Risk class 1: Supranational organisations

Risk class 2: Government, and government guaranteed within the EEA
Risk class 3: Government, and government guaranteed outside the EEA
Risk class 4: County and local government
Risk class 5: Bank and financial institutions

Risk class 6: Industry

Unit price as of 31.12.2007 100,7361

2409584, SEK is allocated for distribution to unitholders. This will result in a reduction in the unit price equal to the distribution per unit at time of distribution.

<sup>\*</sup>Effective underlying return adjusted for management fee.

\*\*Interestrate sensitivity is a simplified expression of how much the price of the security will change if the interest rate changes by one percentage point.

\*\*\*Effective interest is the average annual return of an interest bearing security until maturity.

\*\*\*\*Securities are divided into six risk classes according to their credit risk. Class one has the lowest, and class six has the highest risk.

<sup>\*\*\*\*\*</sup>For liquidity in the portfolio as of 31.12.07, please refer to balance sheet.

# **SKAGEN Tellus**

# Note 8. Securities portfolio as of 31.12.2007

SECURITY	MATURITY	COUPON	INTEREST ADJUSTMENT POINT	FACE VALUE	COST PRICE	EFFECTIVE INTEREST***	INTEREST RATE SENSITIVITY**	MARKET PRICE	CURRENCY	ACCRUED INTEREST	MARKET VALUE	MARKET VALUE INCL.ACCRUED INTEREST	UNREALISED GAIN/LOSS	SHARE OF FUND	RISK CLASS****
FLOATING RATE SECURITIES															
FinancialNotes															
HSBCFinanceCorp OKO BankPlc Allied Irish Banks Plc Caja Ahorros Barcelona National Australia Bank ASB FinanceLtd London FinanceForDanish Ind Northern Rock Plc  FIXED RATESECURITIES	28-10-13 21-06-11 04-11-10 20-11-09 23-01-12 13-02-12 03-11-09 13-03-12	4,85 4,89 4,69 4,61 4,71 4,63 4,9 5,03	28-01-08 25-03-08 04-02-08 20-02-08 23-01-08 13-02-08 04-02-08 13-03-08	2500000 2000000 2000000 2000000 2000000 2000000	20774888 16502345 16108841 16289805 16255435 16171185 16828653 16153097	6,56 5,12 5,16 5,4 5,31 5,5 7,36 9,76	0,12 0,12 0,12 0,12 0,12 0,12 0,12 0,12	772,83 793,54 792,75 792,75 786,77 780,8 780,8 693,16	EUR EUR EUR EUR EUR EUR EUR	169161 21653 116202 83643 143758 98348 121407 40052	19320703 15870862 15854927 15854927 15735418 15615908 15615908 13863102	19489863 15892515 15971129 15938570 15879175 15714256 15737315 13903154	-1454186 -631483 -253914 -434878 -520018 -555277 -1212745 -2289995	2,26% 1,85% 1,86% 1,85% 1,84% 1,83% 1,83% 1,61%	5 5 5 5 5 5 5
Foreign Government Bonds															
Finske Stat Tyske Stat Den Europeiske Investeringsbanken (AAA) Brasiliansk Stat Mexikansk Stat Islandsk Stat Fransk Stat Verdensbanken (AAA) Belgiske Stat Ontario Fylke Canada New South Wales Stat Østerisk Stat Colombianske Stat	04-07-08 13-06-08 30-03-16 10-01-28 28-12-36 17-05-13 25-10-17 04-04-17 28-03-08 16-06-15 01-03-17 15-01-08	3 3,25 0 10,25 10 7,25 4,25 0 5,75 6,25 5,5		13500000 13000000 50000000 25500000 126500000 5000000 4000000 4000000 4000000 2000000	106661971 102715502 74468657 79844857 86123403 79955466 39256440 37117570 33058546 33000940 19435838 17127297	4,07 4,03 13,2 10,68 8,21 10,16 4,45 9,35 4,04 7,8 6,6 4,16 11,98	0,33 0,53 7,37 7,85 10,72 3,97 7,8 8,57 0,33 5,74 6,98 0,13	792,35 793,86 168,74 294,89 59,32 7,65 786,53 34,26 803,66 381,39 433,43 797,05	EUR TRY	1586929 1848642 0 3774442 52331 3594648 324133 0 1391883 85883 347557 763988	106966978 103202030 84372298 75198135 75042618 70370306 39326593 34263897 32146462 30511048 17337018 15940974 14988241	108553907 105050673 84372298 78972577 75094949 73964954 39650726 34 263897 33538345 30596931 17684575 16704962	305 007 486 529 9903 641 -4646 722 -11080 785 -9585 160 70 153 -2853 674 -912 084 -2489892 -2098 820 -1186 324	12,61% 12,20% 9,80% 9,17% 8,72% 8,64% 4,57% 3,98% 3,90% 3,55% 2,05% 1,94% 1,78%	2 1 3 3 2 2 1 2 3 2 2

TOTAL EQUITY PORTFOLIO*****	860477721	14873466 827398351 842271817 -33079370 97,84%

# Portfolio Key Figures

Effective underlying return 7,35% Effective return to clients' Interest rate sensitivity\*\*\*

- \*Effective underlying return adjusted for management fee.
  \*\*Interest rate sensitivity is a simplified expression of how much the price
  of the security will change if the interest rate changes by one percentage point.
  \*\*\*Effective interest is the average annual return of an interest bearing security until maturity.
  \*\*\*\*Securities are divided into six risk classes according to their credit risk. Class one
- has the lowest, and class six has the highest risk.

Risk class 1: Supranational organisations Risk class 2: Government, and government guaranteed within the EEA

Risk class 3: Government, and government guaranteed outside the EEA

Risk class 4: County and local government Risk class 5: Bank and financial institutions Risk class 6:Industry

\*\*\*\*\*For liquidity in the portfolio as of 31.12.07, please refer to balance sheet.

Unit price as of 31.12.2007

28 917 320.- NOK is allocated for distribution to unitholders. This will result in a reduction in the unit price equal to the distribution per unit at time of distribution.

# **AUDITOR'S REPORT FOR 2007**

# PRICEWATERHOUSE COPERS 18

showing the following results: SKAGEN Vekst SKAGEN Global 1 039 746 433 1 721 716 449 
 SKAGEN Velets
 NOK
 1 209 746 433

 SKAGEN Iobbal
 NOK
 1 21 716 449

 SKAGEN Kon-Tiki
 NOK
 2 823 818 326

 SKAGEN Avkastnino
 NOK
 176 290 234

 SKAGEN Haverelle Institusion
 NOK
 20 245 1299

 SKAGEN Haverelle Institusion
 NOK
 63 652 068

 SKAGEN Flaving
 SKA
 3 295 300

 Skagen Krona
 SEK
 3 295 300

 We have also audited the information in the Board of Director's report concerning the financial statements, the going concern assumption, and the proposal for the allocation of the profit. The annual financial statements comprise the balance sheet, the statements of income and cash flows, and the accompanying notes. The regulations of the Norwegian accounting act and accountant address, criniciples and oractices generally accepted in Norway have been applied in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparation of the financial statement and propriet in the preparati

standards, principles and practices generally accepted in Norway have been applied in the preparation of the financial statements. These financial statements are the responsibility of the Fund Management Company's Board of Directors. Our responsibility is to express an opinion on these financial statements and on other information according to the requirements of the Norwegian Act on Auditing and Auditors.

We conducted our audit in accordance with the laws, regulations and auditing standards and practices generally accepted in Norway including standards on auditing adopted by The Norwegian Institute of Public Accountants. These auditing standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. To the extent required by law and auditing standards an audit also comprises a review of the management of the Fund Management Company's financial affairs and its accounting and internal control systems. We believe that our audit provides a reasonable basis for our opinion.

- the financial statements have been prepared in accordance with the law and regulations for mutual funds and give a true and faview of the financial position of the mutual funds as of December 31, 2007, and the results of operations and cash flows for the year then ended, in accordance with accounting standards, principles and practices generally accepted in Norway
- year test because a declaration with accounting assensive, proper and clearly set out registration and documentation of accounting information in accordance with the law and good bookkeeping practice in Norway. the information given in the Board of Director's report concerning the financial statements, the going concern assumption, and the proposal for the allocation of the profit in each mutual fund are consistent with the financial statements and comptly with the law and regulations

# Stavanger, 28 January 2008 PricewaterhouseCoopers AS

Note: This translation from Norwegian has been prepared for information purposes only

PricewaterhouseCoopers Forus Atrium Postboks 8017 N-4068 Stavanger Telephone +02316 Facsimile +47 23 16 10 00

# Investment director of the year and AAA for SKAGEN Kon-Tiki

The year 2007 will go down in SKAGEN history as exceptional. The company won a number of awards, was awarded high rankings and top marks from the media, fund analysts and rating agencies around Europe.

The list of accolades and prizes was topped by Kristoffer Stensrud's selection as European Investment Director of The Year during the prestigious Funds Europe Awards in London in the second half of 2007. He received the award for his strong leadership, strategic thinking, distinct investment philosophy and ability to achieve his investment objectives.

# **AAA for SKAGEN Kon-Tiki**

The award was the crowning moment of a good year for SKAGEN Kon-Tiki, which is managed by Stensrud. In July, the fund was upgraded from two to three A's by Standard and Poor's, the respected rating agency. This is a significant recognition for the fund,

and Stensrud. All SKAGEN equity funds now carry triple A ratings by Standard & Poor's. These highlights were not the only 2007 moments of honours and glory for SKAGEN, the funds and the portfolio managers.

Each year, Lipper, the UK research company, highlight funds that have distinguished themselves by delivering solid, risk-adjusted returns relative to similar funds. In the Lipper Awards in Luxembourg, Amsterdam and Sweden, SKAGEN received no less than nine awards, most of them to SKAGEN Global and SKAGEN Kon-Tiki. Our portfolio managers also excelled in 2007.

# Among Europe's top managers

In addition, independent fund research agency Citywire ranked Filip Weintraub and Kristoffer Stensrud as number three and twenty, respectively, among Europe's top 100 managers. Over 4,000 portfolio managers from all over Europe competed for a place on the list.

Citywire also ranked the SKAGEN Tellus portfolio manager, Torgeir Høien, as number one out of 35 managers of global bond funds in Sweden.





Filip Weintraub in the Financial Times





SKAGEN was also honoured in Denmark. Denmark's biggest newspaper, Morgenavisen-Jyllands Posten, and Dansk Aktieanalyse, a research company, named SKAGEN the best fund provider on the Danish market.

# Noticed and new ground

In the Netherlands, almost 300 people turned up in May to hear Åge K. Westbø, SKAGEN's deputy managing director, talk about SKAGEN. Later in the year, the biggest Dutch daily, De Telegraaf, named SKAGEN

Global as financial product of the year. SKAGEN also broke new ground during the year. The funds were approved for marketing in Iceland and the UK. In the latter, SKAGEN has lifted barriers by winning substantial and important new business.

# **Year of Anniversaries**

On 5 April, 2002, SKAGEN launched the emerging market fund SKAGEN Kon-Tiki, with Kristoffer Stensrud as portfolio manager. The 5-year anniversary was duly celebrated at the Kon-Tiki Museum in Oslo. Four months

later, it was time for another celebration. On 7 August, manager Filip Weintraub celebrated the 10-year anniversary of SKAGEN Global.

# SKAGEN's International department

SKAGEN's International department has grown to meet increasing interest and demand from outside the Nordic region. The department now consists of a total of nine people.



SKAGEN's International department, from left to right: Åge K. Westbø, Stein Haben, Barbara Willoboughy, Nicolai Stærfeldt, Lise Holm Jacobsen, Timothy Warrington, and Parisa Lemaire. (Not pictured here: Migdalia Rojas and Samantha Skurtveit.)



# **SKAGEN Funds milestones**

## 1993

- Stavanger Fondsforvaltning AS was granted authorisation from The Financial Supervisory Authority of Norway to manage mutual funds
- The SKAGEN Vekst equity fund launched on 1 December
- 448 unitholders, and assets under management of EUR 2.5 million

# 1994

- The SKAGEN Avkastning bond fund launched on 16 September
- SKAGEN Vekst selected as AMS (tax free investment scheme) fund of the year, among a total of 22 funds

## 1995

 SKAGEN Avkastning selected as the best bond fund of the year

# 1996

 SKAGEN Avkastning was again selected as the best bond fund of the year

# 1997

- SKAGEN Global launched on 7 August
- SKAGEN Vekst selected as the best AMS fund by the media, due to its good returns and low risk
- Office established in Ålesund
- Assets under management passed EUR 100 million

# 1998

- The SKAGEN Høyrente money market fund launched on 18 September
- SKAGEN Vekst again selected as the best AMS fund on the market
- SKAGEN Global becomes the best fund among those investing outside Norway
- Office established in Oslo

## 1999

SKAGEN Global becomes number one in its class

# 2001

- Offices established in Bergen and Trondheim
- SKAGEN offers defined contribution pensions for the first time
- Assets under management passed EUR 0.5 billion

# 2002

- SKAGEN Kon-Tiki launched on 5 April
- Our funds approved for sale in Sweden and Denmark

# 2003

- SKAGEN Høyrente Institusjon launched on 14 March
- All our three equity funds rated A by Standard & Poor's (S&P)
- Assets under management passed EUR 1 billion

# 2004

- SKAGEN Global and SKAGEN Kon-Tiki upgraded to AA rating by S&P
- SKAGEN becomes Norway's second biggest equity fund manager
- Office established in Stockholm
- Assets under management passed EUR 2 billion

# 2005

- SKAGEN Global upgraded to AAA rating by S&P
- SKAGEN becomes Norway's biggest equity fund manager
- Our funds approved for sale in Luxembourg
- Assets under management passed EUR 4 billion

# 2006

- SKAGEN Vekst upgraded to AAA rating by S&P
- Our funds approved for sale in the Netherlands and Finland
- SKAGEN Tellus launched on 29 September
- Offices established in Tønsberg and Copenhagen
- SKAGEN is Norway's biggest equity fund manager and has the highest net subscriptions in Sweden
- SKAGEN wins 6 awards during the Lipper Awards 2006
- Assets under management passed EUR 7 billion



# **SKAGEN** employees get involved

SKAGEN AS and its employees have chosen to share part of their earnings with organisations and projects that work for the benefit of the community, locally, nationally and globally.

In 2006 we entered partnership agreements with SOS Children's Villages, Doctors Without Borders and the Children at Risk Foundation (CARF). It is particularly pleasing to follow the important work done by CARF to enable children in the poor areas around Sao Paulo in Brazil to lead a worthy life without crime. Our 2006 contribution more than doubled the organisation's budget. CARF are now in the process of using the money, and we were able to see the results personally during a visit to the Hummingbird's Nest last autumn. In 2007 we chose to extend the partnership with the two largest organisations. We have entered a sponsorship agreement with SOS Children's Villages for a further 500,000 Euro tied to specific projects in Estonia and Russia. Doctors Without Borders receives a gift of 375,000 Euro to be used to strengthen its work in Africa

We have every confidence in the work performed by these organisations, and we see that our help makes a difference. Our partnership with these organisations has generated a lot of involvement internally in SKAGEN. Most of the money now received by SOS Children's Villages is earmarked for a planned family improvement project for Russians in the north east part of Estonia, inspired by visits to the country by SKAGEN employees.

## Research, finance and science

In 2008 we will support the construction of the planetarium at Vitenfabrikken in Sandnes, Rogaland, donating 250,000 Euro over a five-year period from 2008. In Norway this is a unique project aiming to arouse young people's interest in technology and natural sciences, and to impart research and knowledge in active and engaging ways. In cooperation with the financial industry and the University of Stavanger, we have initiated the establishment of a new master's degree course in applied finance, and strengthened the research and finance community at the university. SKAGEN is supporting this effort with 937,500 Euro over a five-year period starting in 2008.

# History and culture

Of previous commitments, we would like to mention the Stavanger city history project, where our contribution is mainly used to communicate the history of the city of Stavanger to children and young people. The construction of the Preikestolen mountain lodge by the Stavanger Trekking Association is in its final stages, and we are looking forward to the opening in 2008.

In 2007, other sponsorship money went to sports organisations for children and young people, Amnesty International and "Kirkens Bymisjon" (the Norwegian Church' city mission). SKAGEN also has a long-term partnership agreement with the Kon-Tiki Museum in Oslo in connection with the right to use the Kon-Tiki name.

It should be noted that it is SKAGEN AS, the management company, and not the funds, that is supporting these organisations and projects.



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From our head office in Stavanger,
Norway, SKAGEN keeps a watchful eye
on the global financial markets to
achieve our goal of being the best
possible investment manager in the
marketplace. We will reach our aim
by providing clients with the best risk
adjusted returns and the best possible
service, in terms of client communication
and follow-up. In other words, we shall
offer the best service possible.









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# **Contact Customer Services**

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